NOVEMBER 15, 1969

CHEMIST & DRUGGIST

The newsweekly for pharmacy

Pharmacy in the 1990's

Registration of patients proposal

Security against trading losses

Pharmacy in Finland

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he read of PP*
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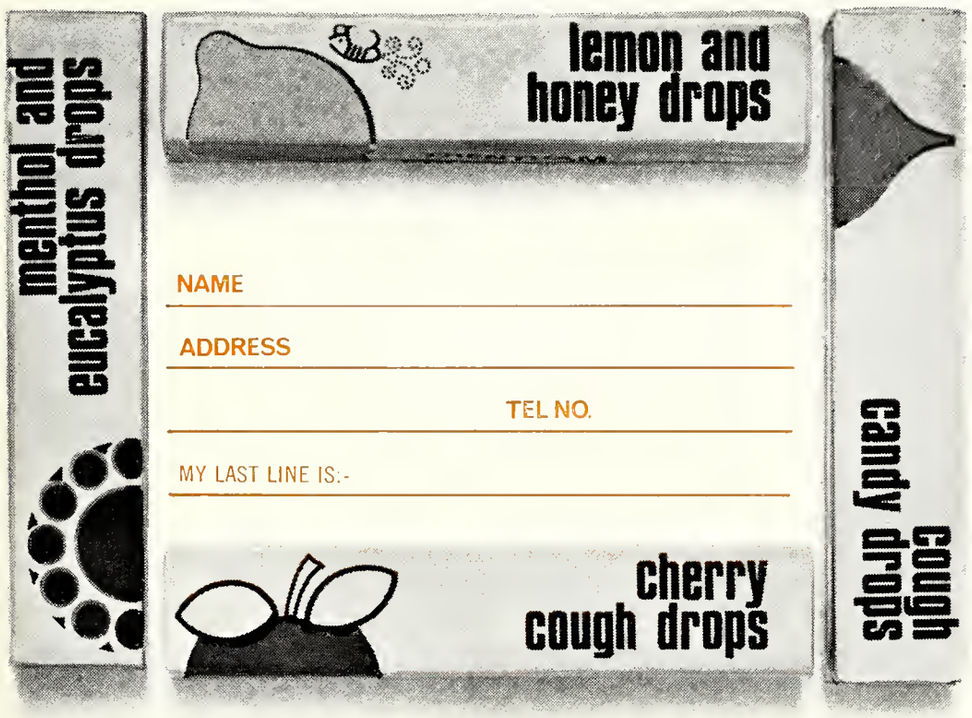

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CHEMIST & DRUGGIST

111th year of publication Vol. 192 No. 4683 The newsweekly for Pharmacy

Editor Owen H. Waller, FPS

Deputy Editor A. Wright, MPS, DBA

Editorial Staff R. Baxter, BPharm, MPS
R. E. Salmon, MPS
S. Hatcher

Markets Editor W. S. Bowman, MPS, MIPharmM

Art Editor Peter Hewitt

Editorial Inquiries I. H. Cotgrove

Price List D. J. Davis

Deputy Publisher and advertisement manager Leslie Davies

Advertising J. Foster-Firth, MPS
A. G. Elliott
E. L. Sheard, 32 Wynford Rise, West Park, Leeds LS16 6HX (Leeds 67-8438)
E. A. Craig, 8 Merrylee Road, Newlands, Glasgow S 3 (Merrylee 6356)

Classified advertising Margaret Churchill

Production F. S. Pye

Subscription manager A. A. Golding 01-777 8271.

Publisher Donald Gaffney, M Inst M

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. . . That is the net reduction in the total number of operative pharmacies during the first nine months of this year. Can the trend be checked? See "Planned Service Priority," page 444.

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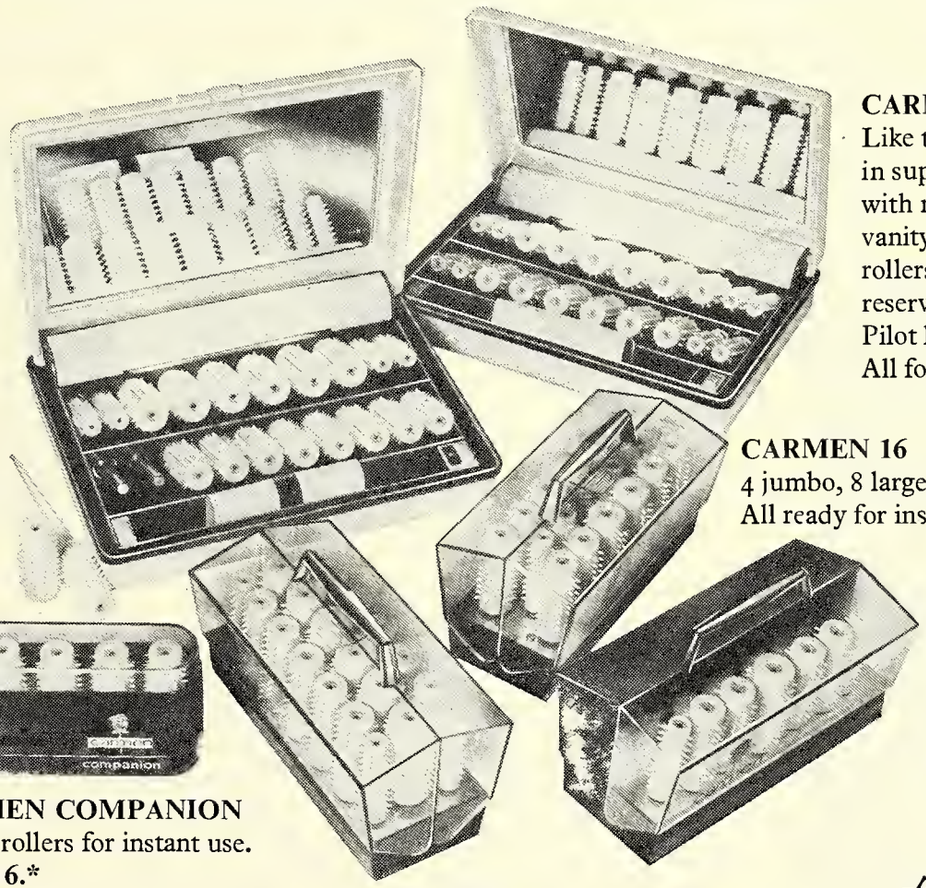

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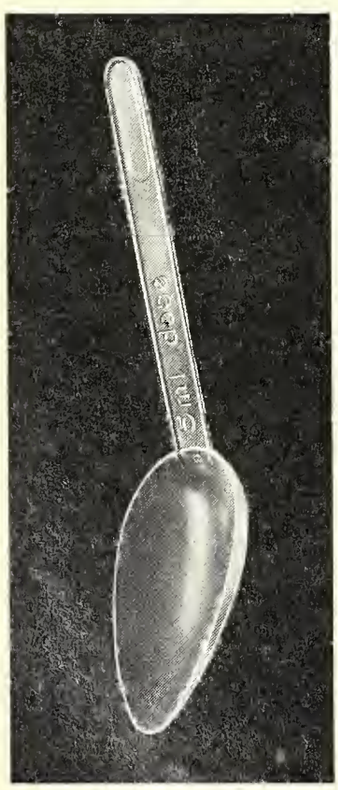

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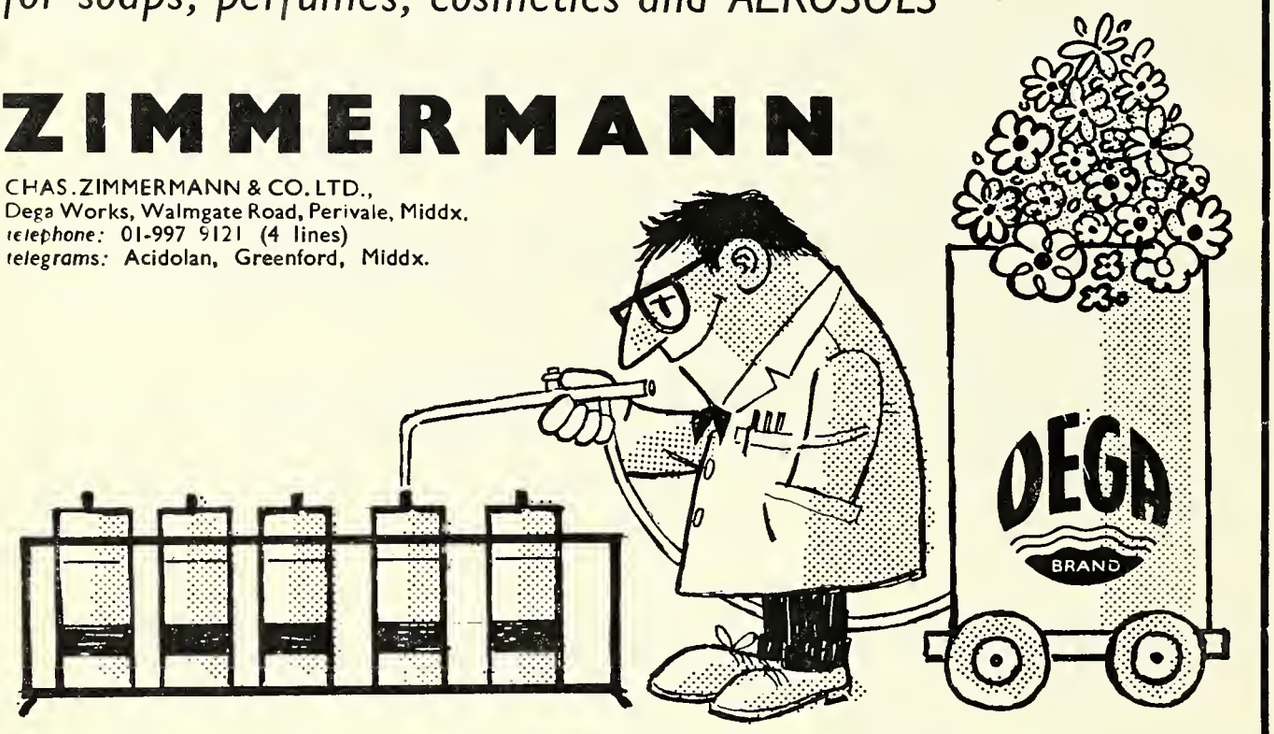

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Two tiers for retail pharmacy forecast for the 1990s

A two-tier structure for retail pharmacy and a multi-national pharmaceutical industry are forecast in an Office of Health Economics booklet, "Medicines in the 1990s."

The forecasts are the work of 40 experts who each made predictions for their own specialty, the composite draft being sent to all the experts for their comments.

The two-tiers of retail pharmacy are much as envisaged by Mr Michael Thornton in his recent *C&D* article. That is, one type concerned mainly with medicines on prescription and often located in or near a health centre or group practice premises, the other corresponding in many ways to the existing pharmacy but concentrating on the sale of non-prescription medicines.

Third tier

The OHE, however, envisages a third tier of non-pharmaceutical outlets selling a "free list" of medicines, mainly well-tried traditional remedies.

A move towards accepting the desirability of self-medication is expected to continue, "hence allowing many present-day pharmacies to survive even when much of their dispensing has been transferred to pharmacies in health centres.

"At least in large towns the smaller number of pharmacies which are likely to be in business in twenty years time may be able to discontinue many of their non-pharmaceutical sidelines."

(For full report see page 444.)

New rules for doctors in 1970

The Medical Act 1969 (Commencement) Order 1969 (HM Stationery Office price 1s 3d) brings into operation on different dates all of the provisions of the Medical Act 1969.

Sections 13 to 15 that enable the Disciplinary Committee, as an alternative to erasure from the Register, to suspend the negotiation of a practitioner convicted of crime or judged guilty of serious professional misconduct, comes into force on April 1, 1970.

Section 5 empowering The General Council to prescribe registration and annual retention fees comes into operation on May 1, 1970.

Registration of patients proposed

To ensure the maximum protection of the public in respect of prescribed and over-the-counter medicines, it will be necessary for patients to be required to obtain their supplies from one pharmacy, said Mr W. M. Darling, vice-president of the Pharmaceutical Society, when speaking on "A planned pharmaceutical service" to the Royal Society of Health's Pharmaceutical Group on November 10.

But such a system, implying a registration procedure, was, he stressed, very much in the future and a great deal of thought and planning would be required before it could be introduced.

(See also, "Planned service priority," page 444.)

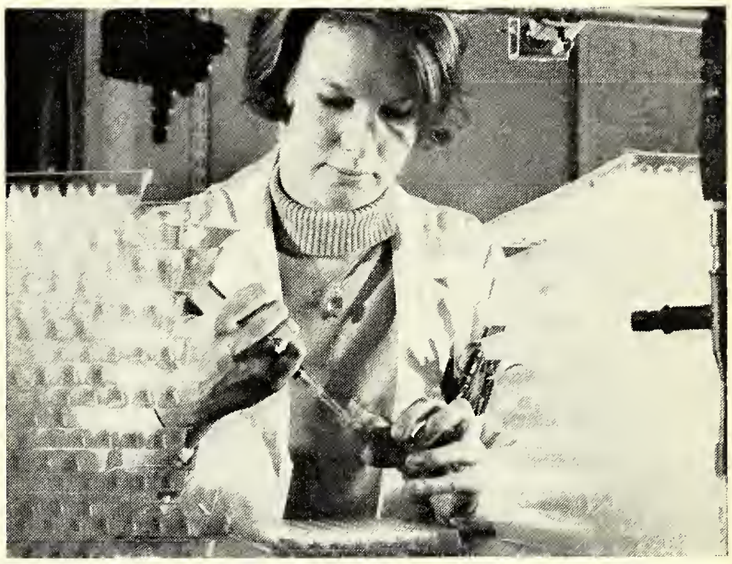
Soft drinks labels April deadline

The generic term "permitted artificial sweetener" will not be allowed on the labels of soft drinks sold after January 1, 1970, under proposed amendments to the Soft Drinks Regulations 1964. Provisions will, however, be made in the amending legislation to allow drinks to be sold up to April 1, 1970, bearing labels that were in use before the making of the regulations, because of the difficulty of relabelling in the short period between now and January 1.

Other proposals, which also apply to the Artificial Sweeteners in Foods Regulations, 1967, include the deletion of all references to cyclamates and the up-dating of specifications for saccharin and saccharin sodium to those contained in the British Pharmacopoeia 1968.

A number of consequential amendments will be made to the Labelling of Food Regulations, 1967.

Comments on the proposals should be sent to Mrs R. F. Giles, Food Standards Division, Ministry of Agriculture, Fisheries and Food, Great Westminster House, Horseferry Road, London SW 1 by November 21.



Burroughs Wellcome & Co, Dartford, announce that 1,200,000 doses of Wellcome influenza vaccine are being made available during the next two or three months. The vaccine is imported from the Commonwealth Serum Laboratories, Australia, retested at the Wellcome Research Laboratories, Beckenham, Kent, and packed by Burroughs Wellcome at Dartford, Kent. Pictured above, Linda Curtis in the testing laboratory at Beckenham

A 'No' to drug authority

A suggestion that Britain should have an independent food and drug authority similar to the United States Food and Drug Administration has been rejected by the Prime Minister in the Commons, writes our Parliamentary Correspondent.

He told Mr Maurice Edelman, who had raised the matter, "All aspects of the machinery of government are kept under regular review, but I do not think that a Food and Drug Administration on the United States model would be well suited to conditions in this country."

Mr Edelman: "Is it not the case that there are at present four Ministries, including the Ministry of Technology, involved in dealing with the problem of food pollution and that over 300 different authorities are concerned with the enforcement of regulations? Would it not be more rational to centralise authority?"

The Prime Minister: "I think that the system which we have is the right one and that it would be wrong to set up an independent authority outside the control of this House."

Dr Winstanley asked "Will the Prime Minister bear in mind that while it is necessary to exercise vigilance about the safety of food and drugs, any new machinery should be constructed to constitute more than just a sounding board for anti-fluoridists and other cranks who seem determined to convince us that the only way to stay healthy is to starve to death?"

The Prime Minister: "I know that Dr Winstanley has great medical authority, but so have the advisers of the Government in all these matters. I did not read the question tabled by Mr Edelman as referring to fluoride, and I know from a learned treatise written recently that he had in mind more the problem of cyclamates, monosodium-l-glutamate and other exciting substances of that kind."

Mr Will Griffiths requested the Secretary of State for Social Services to take steps to abolish all prescription charges under the National Health Service.

Mr Richard Crossman replied "No."

The D-Day laggards

The large firms (1,000 or more employees) are pushing ahead with preparations for D-Day (February 15, 1971) at a greater pace than the smaller firms say the Decimal Currency Board.

A survey made in September showed that 88 per cent of the large firms had taken steps to have their business machines converted or replaced compared with 38 per cent of the smaller firms (with up to 30 employees).

Research centre for Beecham opened

A new 41,500 sq ft medical research centre forming part of Beecham Research Laboratories was formally opened by Professor Sir Charles Dodds, FRS, at Fourth Avenue, Harlow, Essex, on November 11.

Staffed by a multi-discipline group of scientists organised on a project team basis it will be concerned with the synthesis and biological evaluation of new medicinal compounds.

Previously occupied by another science-based company, the buildings have been converted to the requirements of Beecham to provide facilities not available at the company's other research stations. The centre will also take over from the main research establishment at Brockham Park, Surrey, the work of testing medicines for safety.

Within the unit are laboratories for organic chemistry and for the study of the metabolism, pharmacology and toxicology of new therapeutic products, as well as a chemical pilot plant. Senior scientist at the centre is Dr H. Waddington, previously at Brockham Park.

Declaring the unit open Sir Charles, who is chief consultant of the Group, said the ceremony they were now taking part in was one of the first steps in a new era facing the Group. To expand into fields other than antibiotics was essential. One of the most fruitful was geriatrics.

Whereas antibiotics and similar substances had greatly increased the expectation of life in the young, the expectation of life to a person of sixty-five today was little better than fifty years ago. There was a growing need for drugs that would improve the mood of the geriatric patient and indications that these were not far off.

In the new laboratories a great attempt was being made to relieve anxiety about the present form of the contraceptive pill.

Nor had the last word been said on the analgesic problem, and they were searching for an effective treatment for chronic rheumatism and allied diseases. Work was also being done on drugs affecting the central nervous system.

The chairman of Beecham Research (Mr G. J. Wilkins) said that new discoveries might be expected from the unit in the near future.

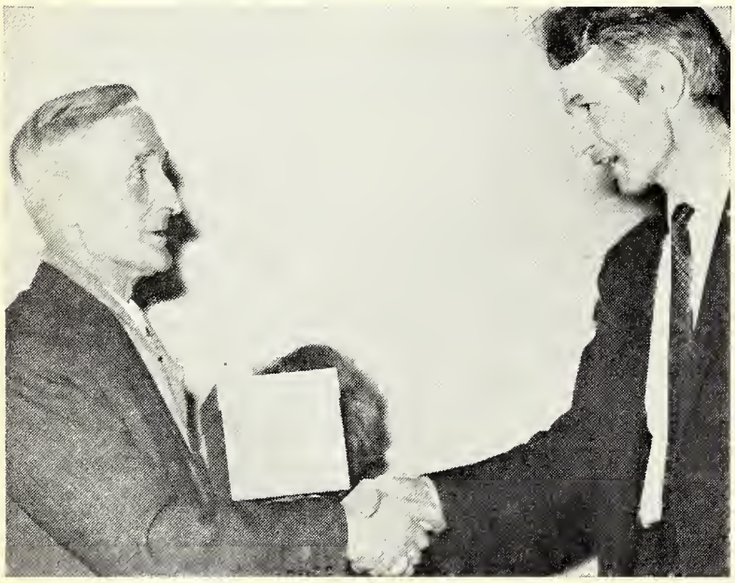
Guide lines for training

Likely guide-lines for future training policy—and therefore grant policy—are contained in a statement issued by the training committee of the Distributive Industry Training Board.

The statement, which has still to be approved by the full Board, says that in future emphasis will be on "systematic planned and relevant training programmes," considered under five distinct headings—area of training, training activity, methods adopted, means by which the methods are implemented, and measurement of the value of training activity.

The statement explains "Systematic means that training should arise from a thorough diagnosis of needs and should follow a planned programme of developments in which instruction, practice, experience and guidance all play a part. It should be a constant factor in management activity."

The methods by which the training needs will be satisfied should be those which are most appropriate and effective and will include formal instruction, both "on" and "off" the job and inside and outside the company.



Mr J. S. Longden, managing director, White Laboratories Ltd (formerly Meggeson & Co) presents Mr Albert W. Earl with a silver tankard on his retirement after 52 years with the company. Mr Earl also received a cheque from his colleagues.

Co-ops' sales up in September

Co-operative Society chemists increased their sales by 9 per cent in September, compared with the previous year's figure. Multiples and independents failed to make similar headway. For the Co-ops, it is the biggest improvement in any month since February 1966.

The Board of Trade's retail sales index for chemists and photographic dealers was 107 (average monthly sales in 1966 = 100), an increase of 1 per cent on the same month last year. Indices for the three groups were:

Independent retailers	105	(no change)
Multiple retailers	111	(+2 per cent)
Co-operative Societies	97	(+9 per cent)

The figures do not allow for receipts under the National Health Service.

Hospital 'acting allowances'

Pharmaceutical Whitley Council Committee "C", has reached agreement on Acting Allowances for pharmacists, retaining the existing terms but providing for an Acting Allowance to be available for a period of not less than three weeks instead of three months.

That was reported at a meeting of the Council of the Guild of Public Pharmacists, last week.

Council considered and approved a document describing principles and recommended procedures for the supply of medicines to patients attending day hospitals and accident and emergency departments.

The Society of Apothecaries has confirmed that candidates taking the examination for the Pharmacy Technicians Certificate not later than 1971 will not be required to fulfil the new (1970) regulations.

National drug code for U.S.

The National Drug Code Directory, the result of a joint two-year effort by the United States Department of Health, Education, and Welfare and Industry, establishes a standard identification system for computer processing of drug product information. It contains codes and information describing more than 12,000 drug products submitted by 171 firms and will be used in the automated processing of drug data by Government, manufacturers, distributors, insurance companies and hospitals.

Each drug product is assigned a three-part, nine character code. The first three characters are those assigned by the Food and Drug Administration to designate the labeller, the next four represent the drug product code and the last two the trade package code. The last two portions of the code are assigned by the companies.

Copies of the directory may be ordered from the Superintendent of Documents, Government Printing Office, Washington, DC, 20402 at $2.75 per copy.

'Cash-and-carry' in Yorkshire

Ladies' and men's toiletries, soaps, hair beauty products, toothpastes, bathroom equipment and hot water bottles are among merchandise stocked at the first Crest cash-and-carry wholesale depot at Howley Park industrial estate, near Morley, Yorks.

The centre was opened by Mr Thomas Lynch (national president of the Union of Small Shopkeepers) on November 11.

Crest cash-and-carry centres are designed to assist the independent retailer both large and small. The one at Morley cost about £280,000 and covers 30,000 sq ft.

Its opening hours are 8.30 am to 9 pm on Monday, Wednesday and Thursday, 8.30 to 6 on Tuesday and Friday, and 8.30 to 12.30 on Saturdays.

A 24-hour delivery service is provided at a nominal fixed charge for customers who spend more than £100.

A new EC10 follow-up to C&D competition

"All forms should be designed by people who have to fill them up — not by people who want information."

That opinion is stated by Dr C. J. Barlow, Grimsby, Lincs, in *World Medicine*, which recently asked its readers to comment on the winning design in the *Chemist & Druggist* EC10 competition (August 9, p 121). The writer goes one better and submits his own design (illustrated here) with the claim "you simply run your pen down the middle of the page, writing a word or two at a time. You don't have to hunt all over for squares to put information in."

The size of Dr Barlow's form is not stated but there seems scant space for the prescription itself. Quite how the "pack endorsement" column is to be related to the prescription is not stated. Perhaps Dr Barlow forgets that prescribers are not the *only* ones who have to fill up prescription forms.—The Editor invites your views.

SURNAME Mr, Mrs, Miss **Initials** & one full forename wherever possible **AGE** **ADDRESS**	....yrs.....months	
Chemist's stamp		
Chemist's pack endorsement	Pricing Office use only	
Signature required here if patients exempted from charges	Signature of doctor Date	Doctor's stamp
Property of.....Executive Council		

'Flash guns need standardising'

Particular care is needed in buying a flash gun for some lower priced cameras with a centre-shoe contact says a report in the November issue of *Which*? A flash gun made by one manufacturer did not always work on another's camera. "We think manufacturers should standardise more."

The report surveys 20 cameras costing less than £15.

It is concluded that all cameras tested would produce acceptable En-prints in colour or black and white. One of the "more advanced" cameras should be selected by a customer who wants colour slides.

The report notes that simple differences occurred among cameras of the same make and that although "Ideally what you see through the viewfinder should appear on the film . . . with all the cameras we tested, except for the Polaroid 3000, this was not the case." Some viewfinders showed more and some less than appeared in the picture.

The issue also deals with "cold remedies" emphasising that nothing is yet known that can cure a cold. The "remedies" may make the cold less oppressive for some people but should not be relied on too much. A warning is given that various drugs may harm some people.

One example quoted is aspirin, "a few people are allergic to it. It may harm people who have an ulcer." It is mentioned that other preparations contain paracetamol "which is safe, though sometimes a bit less effective."

Irish news

'Urgent measure' on drug abuse

An "urgent interim measure" to combat drug abuse was announced by the Minister for Health, Mr Childers, on November 4. The Minister said that he was introducing an amendment to the Health Bill, 1969, at present at the Committee Stage before the *Dail*, that would enable the unauthorised possession of certain classes of drugs outside the scope of the Dangerous Drugs Act, 1934 to be made an offence.

The Minister also announced that he had accepted in principle the recommendations of the Working Party on Drug Abuse and that more stringent security warnings had been issued by the Department to all hospitals, manufacturers and dispensaries.

The Working Party, in its report to the Minister, recognised that there was a significant drug abuse problem in Dublin. Available information indicated that about 350 young persons in the city had been known to abuse drugs "and the number is increasing."

Charity dance

The annual dance in aid of the Pharmaceutical Society of Ireland's Benevolent Fund takes place in the Gresham hotel, Dublin, on December 2. A new organising committee is in charge this year, headed by chairman, John J. Holly; secretary, Mary Broe, and treasurers Olive Arnold and Catherine Cashman.

Tickets price £2 10s each may be obtained from any of the above (c/o College of Pharmacy, 18 Shrewsbury Road, Ballsbridge, Dublin 4.)

Ulster report

Higher UCA subscriptions

Annual subscription for membership of the Ulster Chemists' Association has been increased to £6 3s, effective from October 1, states the report of the Association's Executive for the year to September 30.

The former subscription rate of £4 4s introduced in 1963 is now said to be "quite inadequate."

The report reveals that the Association's redevelopment committee engaged junior counsel to speak for chemists at a Belfast City Hall hearing on June 2 in connection with "blighting" of premises. ["Blighting" is the term applied to the decline in business that occurs in an area scheduled for redevelopment as shops and people move elsewhere. Shopkeepers who wish to claim compensation must wait until a vesting order is served, but the amount of compensation is based on the last 12 months' business. The shopkeeper must therefore either forego compensation or have it based on a lower than normal turnover.]

The Executive believe that the arguments put forward at the hearing may have influenced the presentation of a new Bill to Parliament that would give legal authority for payments of compensation where a vesting order had not been issued.

First meeting of new branch

The inaugural meeting of the Mid and East Antrim Branch of the Pharmaceutical Society of Northern Ireland was held in the Postgraduate Centre, Waveney Hospital, Ballymena, recently. Mr W. H. V. Dalzell, chairman, welcomed the members and offered a special welcome to Mr J. Kerr, president, and Mr W Gorman, secretary of the Society. He then introduced Dr R. J. Kernohan who spoke on the drugs used in the treatment of cardiac arterial disease.

Mr Kerr explained the sequence of events leading up to the building of a health centre and why pharmacists were not approached until a certain stage had been reached. He stressed that no group of pharmacists could be compelled against their will to provide a service from a health centre.

Wider acceptance of self-medication?

"It is likely in the future that more potent and specific medicines for self-medication will be permitted to be sold by the pharmacist, but not by assistants only nominally under his supervision," says the Office of Health Economics booklet, "Medicines in the 1990's." Such sales without prescription are expected to include antibacterial substances for the treatment of common infections and new, safer oral contraceptives. They would not be advertised but would be available on the pharmacist's recommendation.

Pharmacies are also expected to be outlets for certain medicines for social use — safer alternatives to tea, coffee, alcohol and tobacco, possibly even substitutes for amphetamines and marihuana. "This could lead to a latter-day version of the US drug store.

"It will largely be a matter for the profession of pharmacy to determine how it should adapt to the increase in one-stop shopping, often by motor car at out of town locations. The new-style all-purpose shops could have pharmacy sections like the older department stores or the large diversified multiple chemists of the present day.

"If this is discouraged the public will rely increasingly on the 'free list' remedies which *will* be available in these shops instead of the more potent preparations obtainable only from a pharmacy.

"By 1990, new methods of stock control and stock replacement will have become almost commonplace. Pharmacies will be selling and dispensing only manufacturers' original packs, and the charging of one of these on the cash register will automatically adjust the stock records and result, if appropriate, in a replacement order being sent either to the wholesaler or the manufacturer."

The future of medicines

Expenditure on the National Health Service will probably have reached £10,000 million a year by 1990, says the OHE report. Of that, pharmaceuticals will account for £1,300 m; the same proportion of the total as at present.

Among predictions for medical development by 1990 are the following:

- ☐ Chemical anaesthesia will be replaced by electrically induced anaesthesia.
- ☐ Medicines may be available which the patient can take himself to counter the immediate and often fatal effects of a heart attack.
- ☐ Viruses will be discovered to be causative agents in some types of cancer, and antiviral vaccines and compounds will be developed to counter them.
- ☐ Improvements in antibacterial therapy will reduce the amount of lung damage due to recurrent bronchial infections and kidney disease due to chronic recurrent urinary tract infections.
- ☐ Oral vaccines may be available to prevent the common cold.

Tighter-knit industry

By 1990, world-wide pharmaceutical research, production and marketing will mostly be in the hands of some one or two dozen companies, the OHE report predicts. However, it is doubted whether research expenditure will continue to rise at the present rate because of increasing pressures on prices and profits.

"It is suggested as a possibility that government might start to finance contract research," says the report, but "there could be serious political difficulties for any national government financing research in the local sector of a multinational company."

Pharmaceutical firms are warned that unless they diversify themselves, there will be an increasing tendency for "non-medical" companies — such as electronics and engineering companies — to enter the medical research field.

Among the diversifications suggested are manufacture of artificial foods, medical electronics and automated diagnostic equipment.

Self-medication is expected to be an important growth area for manufacturers and a further diversification (probably by take-overs) is likely to be into cosmetics which will become increasingly pharmacologically active.

Large-scale production of chemicals and pharmaceuticals will be entirely automated by 1990, says the report.

Striking changes in dosage forms and packaging are forecast, with more use of strip and bubble packs. "Liquid preparations may come in boxes of single dose edible sachets," and sugar-coated tablets will be replaced by film-coated.

With the identification of specific adverse reactions to drugs by particular types of patient, the need to produce a variety of formulations will arise. "This may lead to the introduction of special blending processes by which a variety of active ingredients can be added to a standard excipient; much as is done with some types of paint."

Medicine in the 1990's, Office of Health Economics, 162 Regent Street, London W1R 6DD, price 10s.)

Planned service priority

Unless a comprehensive planned pharmaceutical service is produced that is acceptable to the public, a centrally imposed planned pharmaceutical service will result. That prophecy was made by Mr W. M. Darling, (vice-president, Pharmaceutical Society) when giving a paper on "Planned Pharmaceutical Service" to a meeting of the Royal Society of Health's Pharmaceutical Group on November 10.

He pointed out that in the first nine months of this year 490 pharmacies have closed, only 138 new pharmacies have opened, a net loss of 352. The figures had been swollen somewhat by the merger of Boots Ltd and Timothy Whites and Taylors resulting in the closure of about 90 pharmacies due to rationalisation. Even with that special element the rate of closure was still running above last year's level when the net loss was 289.

Mr Darling reviewed the work done by the committee set up by the Society's Council to consider the principle of planning the distribution of pharmaceutical services. He emphasised that the principle of planning such services had been favourably received by bodies outside pharmacy, especially those who were concerned with and acted for the public.

One of the long-term effects on the public of the continued

Mr W. M. Darling

closures would be the lack of advice that was available from a pharmacy. He did not think that members of the public really appreciated the number of times that they sought advice there. It was something that they had come to accept as readily available.

Concerning the professional services offered by pharmacists, it was unfortunate that these were often thought of only in respect of dispensing of prescriptions. The pharmacist also had a role to play in ensuring that the patient was absolutely sure of the dosages or usage directions for prescribed medicines that were becoming more effective and more potent.

There was a clear case for making sure that as many members of the public as possible had convenient access to the pharmacy and any plan for the distribution of the pharmaceutical service must include some incentive to encourage the establishment of pharmacies in some areas and restrictions to their being set up in others.

He dealt with the recommendations of the committee concerning the suggested requirements whereby a set of business premises would be open for a limited period for the dispensing of medicines and the sale of preparations restricted to pharmacies, and also the use of mobile pharmacies under strict conditions that would limit the area to be served, the route to be followed and the exact locations at which mobile pharmacies would provide a service. The key to the plan was a restriction on the issue of NHS dispensing contracts.

NEWS IN BRIEF

☐ An appeal for £1½ million to extend the work of the Industrial Society has achieved more than its target.

☐ PIRA (the Research Association for the Paper and Board, Printing and Packaging Industries) and the Institute of Packaging have set up a joint training advisory panel on packaging.

☐ Users and designers of instruments—for plant or laboratory—will be able to meet for discussion at "Instruments in Working Environments," a conference to be held at the Grand Hotel, Eastbourne, May 4-6.

☐ A symposium on "Drug Information for the Medical Profession" is to be held on January 18 at the Marriott Twin Bridges Motor Hotel, Washington DC. Details can be obtained from Mr Paul de Haen, Paul de Haen Inc, 11 West 42nd Street, New York.

☐ More than 300,000 doses of influenza vaccine have been sent from Australia to Papua-New Guinea to combat the current epidemic there. The Australian authorities say they will be able to supply vaccine to Indonesia if the epidemic, which has so far claimed more than 2,000 lives, spreads over the border to West Irian.

☐ Chairman of Portsmouth Pharmacy Past Students' Association, Mr A. W. Dempsey, announced at the recent annual reunion that the N. Francis memorial fund now totalled £360 and two prizes will be donated annually to the school of pharmacy. Mr R. J. Berry, 145 Sultan Road, Portsmouth, was elected secretary for the coming year.

☐ Applications are invited for a number of CIBA Fellowships, basic value £1,400 per annum, to enable graduates of universities in the United Kingdom and the Republic of Ireland to carry out research at Continental universities during the academic year 1970/71, in chemistry, physics or allied scientific subjects. Those interested should write to the secretary, CIBA Fellowship Trust, 96 Piccadilly, London W1V OLN, by December 15.

☐ The Pharmaceutical Society's suggestion that general medical practitioners should be advised not to prescribe half doses of liquid medicines, has been agreed to by the general medical services committee of the British Medical Association. The committee felt that when half-strength liquid preparations were wanted the pharmacist should be instructed to dilute the medicine so that 5-ml or 10-ml doses could be given.

☐ Two British Pharmaceutical Students' Association sporting events are being held on a regional basis this year. They are the Allen & Hanbury's six-a-side ladies' hockey contest and the Unichem seven-a-side rugby competition. The Northern region competitions are at Sunderland on November 15, and the School of Pharmacy, University of London, are holding the Southern competition at their sports ground on November 22.

The Xrayser column

Ban on cyclamates

After a considerable lapse of time since the first suspicions of possible danger were voiced, the decision has been reached to ban the cyclamates as sweetening agents. The Pharmaceutical Society has, in consequence, advised its members to withdraw tablets and cubes, used as household sweeteners, from sale forthwith. That is a simple matter and, indeed, has been further simplified by the surprising number of informed people in the pharmacy asking questions about the various sweeteners.

Shortage of sugar during two world wars resulted in a vast increase in the use of such substances and that has been perpetuated by a universal desire to retain or regain the slimness of youth, for health and other reasons. It is, of course, impossible to draw up a balance sheet of the ill-effects of artificial sweeteners as opposed to the dangers of overweight which might, in part, be due to the intake of sugar.

Nevertheless, the fact that the cyclamates are under suspicion is reason enough to take precautions. One wonders in how many pharmaceutical products the substance is used. It seems to enter into some of the antibiotic suspensions, though the quantity must be small and the duration of the course short. But there are many other preparations, such as cough mixtures and syrups, linctuses, emulsions, etc., which do not appear to have sugar as the base.

Again it may be argued that such are taken in small quantities, but the prevalence of artificial sweetening agents in medicines, foods and soft drinks could, taken together, reach unsuspected proportions.

Reformulations

Since the ban on the use of cyclamates may be extended to their use in medicines—and the Committee on Safety of Drugs could hardly decide otherwise—a vast reformulation programme would seem to be unavoidable. The simple substitution of saccharine, for so long as that is regarded as desirable—might be the easiest way out of the difficulty, but if it becomes necessary to make adjustments to the wide variety of syrups and suspensions of the antibiotics, may I once more plead for it to be done so as to make the necessary addition of water a measurable quantity?

I am aware that the amount of water is carefully calculated to produce a finished volume but I cannot think it is beyond the wit of the experts to change the basic ingredients so as to obviate the need for measuring 22 ml, 42 ml or 57 ml of water.

But surely I have forgotten something. Unless I mistake not, that is a burette up beside the tincture of calendula. Why did I not think of it before? Suitably installed where the public could see it (and me) a very impressive picture would emerge.

Repairing relations

The news that doctor and pharmacist are to engage in informal talks which, it is hoped, will improve an impaired relationship is very welcome. It has been obvious for six months that the initiative would have to come from pharmacy. The initial bone of contention—that of rural dispensing—has been worried by only one of the parties.

Mr Crossman, after allowing the doctors their wish, could not open negotiations, and said so. The doctors, having achieved *their* objective, were unlikely to ask for further talks, as I wrote in May. The Minister obviously expected pharmacy to break down the barrier, and the beginnings of that are to be seen now.

Perhaps a period of separation was unavoidable, but it would be unwise to expect too much too soon from the resumption of diplomatic relations.

COMPANY NEWS

Parke Davis plant for Eire

Parke, Davis & Co have completed negotiations with the Irish Industrial Development Authority to build a new pharmaceutical manufacturing and packaging plant in co Cork, Eire.

The company is presently negotiating the purchase of a site near Ballincollig, about seven miles from Cork on the main Killarney road, and the estimated date of completion of the project is September 1971. The plant will be staffed by some 300 Irish nationals, the majority of whom will be men, including graduates. Immediate steps are being taken to recruit the personnel. Some of them will spend up to two years' training in the UK.

The Minister for Industry and Commerce in Dublin, Mr George Colley, announced the agreement on November 6. Last April Mr Colley headed the Irish Industrial Development Authority's team which went to the US. There he had discussions with Dr Austin Smith MD, chairman and president of Parke, Davis & Co, Detroit. It was following that meeting that the company decided to go ahead with the Eire project.

Boots' sales rise by 7 per cent

At the halfway stage world sales of Boots Pure Drug Co Ltd were 7 per cent up on the same period of 1958. Results for the six months ended September 30 show the sales value at £106·3m (against £99m) while profit, before tax, rose from £8·27m to £8·69m. After tax (estimated) the net profit works out at £4·52m (£4·32m) and the board have declared an unchanged interim dividend of 6½ per cent.

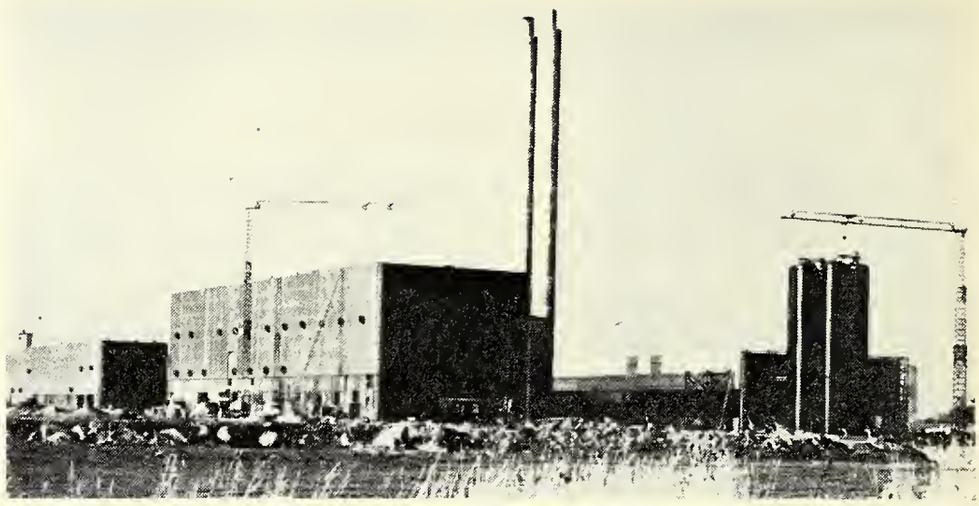
Weston interim report

Current prospects are encouraging and the year overall should be one of growth and increased profitability, states the chairman (Mr R. Weston) in his interim report for the six months ended August 31.

Group profit before taxation during that period was £203,705 before taxation of £91,670. Due to last year's major acquisitions and different account end dates it is not possible to compare the figures. However, the board consider the results satisfactory.

An unchanged interim dividend of 15 per cent is declared.

During the period under review the shops operated by Lewis & Burrows have been satisfactorily integrated into the retail chemists division. New branches will be opened during 1970 in Huddersfield, Wakefield, Stockport, Addington, Poole, Grimsby, Buton-on-Trent and Chelmsley Wood.



Novo Industri A/S, the Copenhagen-based biochemical company, opened a new D.Kr. 100 million (£6·2 million) fermentation plant at Kalundborg, on November 6. Some 60 miles west of Copenhagen, the new Kalundborg plant shown here was completed in ten months and is so designed that Novo can easily switch from enzyme production to any other fermentation production, for example, antibiotics

Toiletry makers fail

When creditors of Cosmetic Laboratories Ltd, formerly Service Packaging Co Ltd, 15 Albemarle Street, London W 1, manufacturing chemists and makers of toilet preparations, met recently in London a statement of affairs was submitted showing liabilities totalling £108,878 of which £62,498 was owing to trade and expense creditors, £12,415 loan accounts, £3,277 bank overdraft and £30,688 to associated companies.

Book value assets of £94,662 were estimated to realise £82,000, less £13,898 due to preferential creditors, leaving net assets of £68,102, or a deficiency of £40,776.

After discussion, creditors resolved to confirm the voluntary winding-up of the company with Mr O. Sunderland, FCA, 15 Eastcheap, London EC 3, as liquidator. A committee of inspection was also appointed comprising representatives of Bush Boake Allen & Co Ltd; Imperial Chemical Industries Ltd and Armstrong Laboratories (International) Ltd.

ICI drug contract

A contract with an expected value of approximately £750,000 for the supply of Synalar (fluocinolone acetonide), was signed recently in Warsaw by ICI pharmaceuticals division. The drug will be processed in Poland for sale there and in the USSR.

The three-year agreement is considered to be a significant development in the division's expanding business with Eastern European countries, and is one of the largest contracts for the supply of a single product negotiated by the division so far. Earlier this year, a similar agreement was signed for the processing of Nilverm, a veterinary product, in Poland.

Several of the division's products are also processed in Jugoslavia and the division has made a gift of 2½ tons of antiseptic products to that country for use in relief work in the Vanja-Luka earthquake disaster area. The products were loaded aboard a number of flights leaving London from November 7.

Beecham £78·6 m sales

Sales of the Beecham Group Ltd for the half-year ended September 30 were £78·6 m (against £64·2 m). After tax the profit was £7·2 m (£6·2 m) of which £6·9 m (£5·9 m) was attributable to the group. The figures in brackets are for the equivalent 1968 period and do not include any sales or profits for Horlicks Ltd acquisition of which became effective February 1, 1969.

Unilever's sales up

Combined sales of Unilever Ltd and Unilever NV during the third quarter were £623 m (against £570 m in the same quarter of 1968). The share of Limited was £279 m (£255 m).

Operating profit was £41 m (£40·6 m) and consolidated profit, after tax, £20·8 m (£20·1 m). Unilever Ltd has declared a second interim dividend of 10½d per share.

New companies

PC = Private Company RO = Registered Office

Deansbrook Pharmacy Ltd (PC)—capital £100. Chemists, druggists, etc. Subscribers. S. H. Davis and D. Ordish. RO: 59 Gloucester Place, London W 1.

Forum Pharmacy Ltd (PC)—capital £3,000. Manufacturing, wholesale and retail chemists, etc. Subscribers: Brian L. Goldwater, MPS, 57 Princes Road, Brunton Park, Newcastle-on-Tyne, 3, and Alexander B. Wood.

J.M.K. Chemists Ltd (PC)—capital £100. Chemists, druggists, etc. Subscribers: S. H. Davis and D. Ordish. RO: 59 Gloucester Place, W 1.

M. A. Harris (Chemists) Ltd (PC)—capital £100. Manufacturing, research and dispensing chemists, etc. Directors: Michael A. Harris, MPS, and Marjorie I. Harris. RO: 7 Cross Lane, Gorton, Manchester 18.

M. & J. Pharmacy Ltd (PC)—capital £100. To carry on the business of pharmacists, etc. First director is Ramnik R. Jethwa. RO: 62 Elizabeth Way, Seaton Carew, Hartlepool.

Business briefly

Gordon Davis (Chemists) Ltd have acquired the business of F. T. Herrick, 99 Nether Hall Road, Leicester.

G. D. Searle & Co Ltd, have acquired A. C. Daniels & Co Ltd, makers of hospital furniture and equipment. Daniels have a factory in Caerphilly, South Wales, and a showroom in New Cavendish Street, London.

Lepetit Pharmaceuticals Ltd have moved to Nicholson House, High Street, Maidenhead, Berks (telephone: Maidenhead 32277).

Mr J. F. Shousha, MPS is taking over the Walcot Pharmacy, Cleveland Terrace, Bath on November 17.

A. C. Nielsen Co have established a food and drug index service in Japan bringing to 20 the number of countries in which their services are available.

Vestric Ltd have moved to PO Box 12, Bruntcliffe Lane, Morley, Leeds LS27 8TR, from Sheepscar Street South, Leeds (telephone: Morley 7131).

Greeff-Chemicals Holdings Ltd in the six months ended June 30 had a profit on trading of £66,051 (against £60,924 in the same period of 1968.). The 1969 figures include compensation in respect of termination of a sales agency. Consolidated profit of group after providing for taxation is £167,314 (£159,702). An interim dividend of 4 per cent (same) has been declared.

Dunbee-Combex-Marx Ltd had a group net trading profit for the half-year ended June 30 of £75,511 (against £29,676 in the same period of 1968). The current figures include returns from two acquisitions made after June 1968.

Izal Ltd are embarking on a £250,000-expansion scheme at their chemical works at Thorncliffe, Yorks, which will lift manufacturing area on the site from the present near-100,000 sq ft by another 20,000 sq ft.

Appointments

Fabergé Inc have appointed John Hovington their marketing manager.

Bayer Products Co have appointed Mr David Renton MPS, sales director of their medical service division.

A. Wander Ltd have appointed Mr Richard Glover as regional sales manager, London region, for Ovaltine.

Phillips Laboratories have appointed Tony Parker, BSc, a product manager and Tony Turner, chemist sales manager.

SPL International have appointed Mr J. E. Fisher manager of their medical services division. He will supervise and co-ordinate the activities of an expert team, designing and implementing computing systems for the health services.

Ilford Ltd announce the following board changes: Messrs A. A. S. Rae (a director of CIBA United Kingdom Ltd) and J. E. Duffy (technical director, photochemical division, CIBA Ltd), have been appointed to the board. Messrs G. A. Jones and F. O'S. W. Hutchinson have resigned but continue in their full time executive capacities.

The House of Woodward has appointed Mr Arthur Humphreys their sales director. Mr. Humphreys may be contacted at Larkhill Laboratories, Putney Bridge Road, London, SW 15 or at Marple Bridge, Ches. (telephone: 061-427 1324).

PEOPLE

Mr Richard Francis Ransom, chairman, William Ransom & Son Ltd, Hitchin, Hertfordshire, will be retiring from that office on January 1, 1970, but will remain on the board of the company.

Mr R. F. Ransom, who is the third generation in the family business, became chairman in 1935 on the death of his father Mr Francis Ransom. When the firm transferred its drug farm from Hitchin to St Ives, Hunt, in 1950, Mr Ransom personally supervised the technical aspects of the cultivation of the medicinal plant and other crops grown on the farm, and he will continue to be responsible for that part of the company's activities in the future. He will be succeeded as chairman by his son Mr Michael H. Ransom, B.Pharm, MPS, who is at present joint managing director with Mr J. W. H. Chappelle.

William Ransom & Son Ltd became a public company in December, 1968.

Deaths

Calvert: On October 26, Mr Harold Hartley Calvert, MPS, 23 Elms Road, Bare, Morecambe, Lancs. Mr Calvert qualified in 1920.

Carter: On October 24, Mr Henry Carter, 67 Audley Range, Blackburn, Lancs. Mr Carter qualified in 1925 and retired in 1969.

Dalski: On October 12, Mr Bogdan Josef Dalski, MPS, c/o Polish Hospital, Penley, near Wrexham, Denbighs. Mr Dalski qualified in 1952.

Donaldson: On November 6, Mr Ronald Muir Donaldson, MPS, Elleray, Carnwath, Lanarkshire, in his ninetieth year. Mr Donaldson qualified in 1910.

Duxbury: On October 27, Mr Thomas Dean Duxbury, MPS, 33 Preston New Road, Blackpool, Lancs. Mr Duxbury qualified in 1930.

Lloyd: On October 26, Mr Robert Edmunds Lloyd, MPS, 10 South Walk, Coney Hall, West Wickham, Kent. Mr Lloyd qualified in 1901.

Macdonald: Recently, Mr Norman Macdonald, MPS, 244 Baldwins Lane, Croxley Green, Watford, Hertfordshire. Mr Macdonald qualified in 1927.

Manley: Recently, Mrs Celia Manley, MPS, 102 Portland Court, Wallasey, Cheshire. Mrs Manley qualified in 1923 and was in business at 95 Wallasey Village, Wallasey, from 1940 to 1967.

Morris: On October 15, Mr Daniel Joseph Morris, MPS, 15 Devonshire Square, Southsea, Hampshire PO4 9EA. Mr Morris qualified in 1934.

Moyes: On October 13, Mr John Moyes, MPS, 61 Rose Hill Rise, Bessacarr, Doncaster, Yorks. Mr Moyes qualified in 1928.

Reid: On October 15, Mr James George Reid, MPS, 62 Lowlands Road, Eastcote, Pinner, Middlesex. Mr Reid qualified in 1932.

Windwood: On November 4, Mr Philip Spencer Windwood, MPS, 15 Boscotel Road, St Leonards-on-Sea, Sussex. Mr Windwood qualified in 1907 and was a former secretary and president of the Western Pharmacists' Association. He founded the pharmaceutical business of P. S. Windwood & Son Ltd, 96 Askew Road, London W 12.

Winson: Recently, Mr John Stanley Winson, MPS, Newbound Farm, Teversal, near Sutton-in-Ashfield, Notts, aged 60. Mr Wilson qualified in 1930. Before establishing his own business in Newgate Lane, Mansfield, he was a director and manager of A. H. Bell Ltd, Regent Street, Mansfield.

Legal report

Discount store fined for selling poisons

Pleas of guilty were entered at Peterborough magistrates' court recently to four charges against Brierley's Provincial Sales Ltd in respect of the sale at their discount store in Bridge Street, Peterborough, of Procol capsules and a fine of £10 was imposed on each charge, with £15 15s costs.

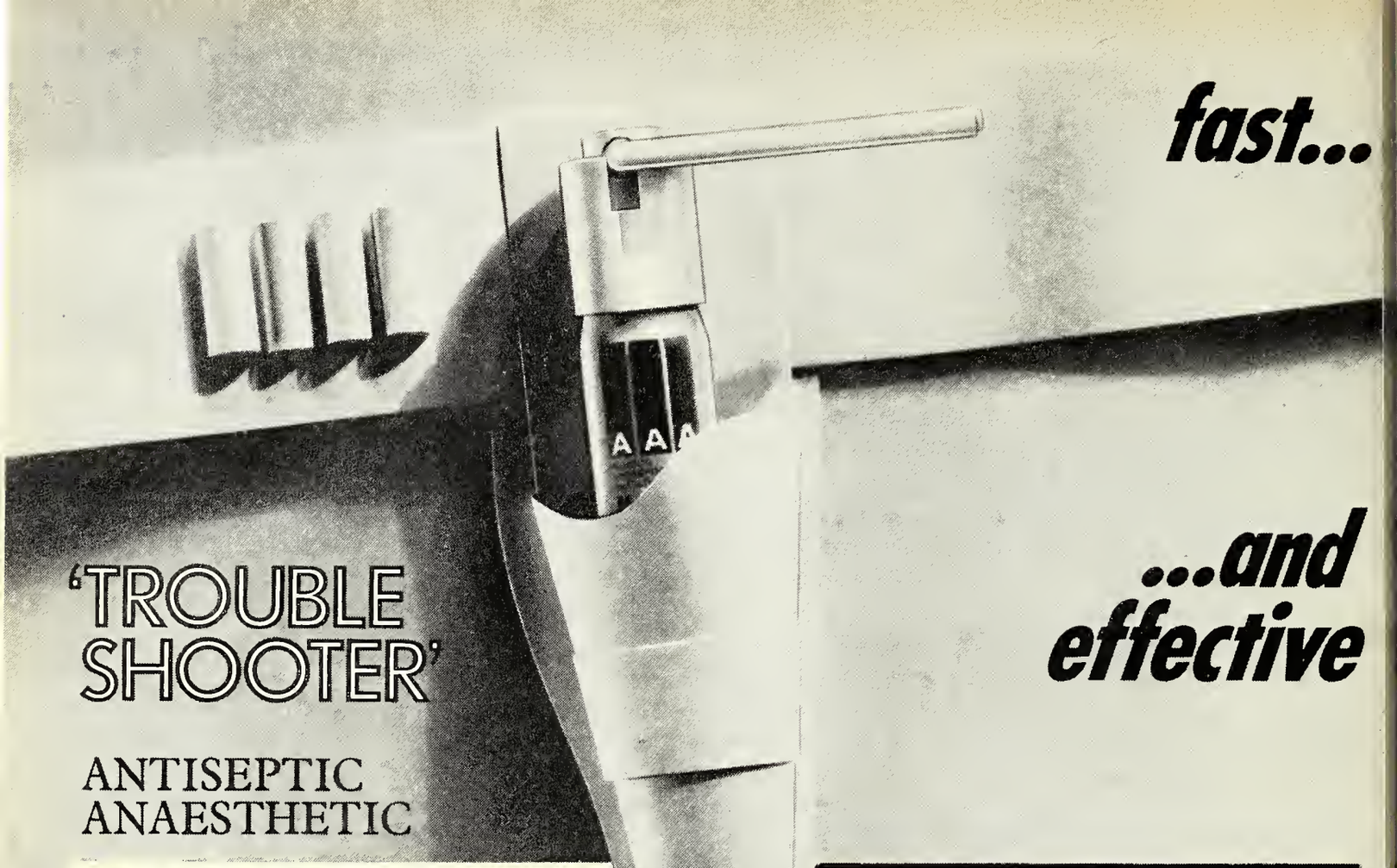
The company were charged with selling a poison when they were not an authorised seller of poisons; selling a poison on premises not prescribed for such a purpose; selling the poison without proper pharmaceutical supervision and selling it in a container which did not bear the name and address of the retailer.

Doctor remanded

A Palmers Green doctor was further remanded until November 18 when he appeared before Tottenham magistrates last week on two charges of unlawfully procuring dangerous drugs.

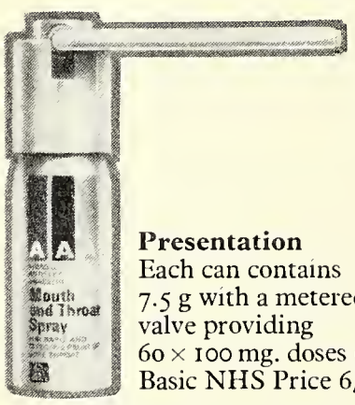
Dr. John Maurice O'Grady, aged 52, of Dorchester Avenue, Palmers Green, is accused of obtaining 24 ampoules of morphine sulphate from C. Gibson (Chemists) Ltd at 7 Cheapside, Palmers Green on April 16; and six ampoules of morphine sulphate and six of Tubunic-Omnopon from J. D. Tombs, chemists, 14 Kendal Parade, Silver Street, Edmonton, on April 29.

Dr O'Grady was allowed his own bail of £100.



AAA Mouth and Throat Spray

effective against all the organisms which commonly cause infections of the mouth and throat.



Presentation
Each can contains 7·5 g with a metered valve providing 60 × 100 mg. doses (shots).
Basic NHS Price 6/-

Inflamed Throats

Mouth Ulcers

Further information is available on request.

ARMOUR PHARMACEUTICAL COMPANY LTD
EASTBOURNE SUSSEX.

JA71/TS/9R

PROFIT BY PROFESSIONAL RECOMMENDATION OF A 'CHEMIST ONLY' LINE

During the coming winter months many prescriptions will reach your dispensary for AAA Mouth and Throat Spray.

Why not take advantage of this 'professional' demand and, at the same time, increase it by:-

a) recommending the product with confidence to those customers seeking your 'professional' advice on the treatment of SORE THROATS and MOUTH ULCERS.

b) by ordering a 'bonus' parcel NOW.

BONUS OFFER PERIOD - November 1st - November 29th, 1969.

OFFER Order through your local wholesaler at the rate of 12 packs invoiced for the price of 10 during the offer period.

– incidentally, on an outlay of only 60/- (invoice 10 packs charge) this offer brings you a return of £5.8.0d. – a cash profit of £2.8.0d.

SEND THIS TO YOUR WHOLESALER NOW

NAME .....

ADDRESS .....

BONUS OFFER
AAA Mouth and Throat Spray
OFFER PERIOD–Nov. 1-29 1969

Supply:- (tick appropriate ☐)
☐ 12 pks. invoiced at 10-pack rate
☐ 24 pks. invoiced at 20-pack rate
☐ 36 pks. invoiced at 30-pack rate

PROFESSIONAL NEWS

Fees up — but Society stays 'in the red' during 1970

Although members of the Pharmaceutical Society of Great Britain will be paying increased membership fees from January 1, 1970 (subject to approval of the Privy Council), draft estimates of the Society prepared for 1970 show an estimated deficiency of £16,000.

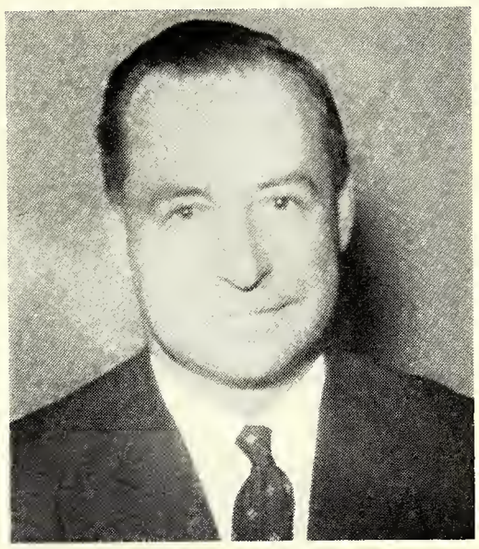
The president of the Society (Mr A. Howells) drew attention to this at the November meeting of Council and it was emphasised that Committees should seek economies to obviate the deficit.

Council refused to change the way it conducts its meetings to allow the pharmaceutical Press to be present for more of the business.

The matter had been reconsidered by the Organisation Committee which recommended that fuller reports should be allowed of discussions during the private sessions, otherwise "no change".

Moving reference back, Mr W. A. Beanland expressed the view that of the three methods of conducting Council business, namely, all in public session, part in public and part in private, or all in private, the first two were equally bad. Mr D. E. Sparshott seconded.

Mr A. Aldington commented that the matter had been fully considered by the Committee and the reference back was defeated.



Mr W. A. Beanland

Conference science preprints

The procedure for the processing and preprinting of papers to be presented at the science sessions of the British Pharmaceutical Conference was further discussed. It was recommended that the Conference Executive be informed that for the 1970 Conference, fully edited preprints of papers would be guaranteed for papers submitted by February 2, 1970. Preprints could not be guaranteed for papers submitted after February 2 and alternative suggestions for their treatment would be considered as soon as possible after March 31 if they were not preprinted.

After the discovery that parts of the fabric of the Society's headquarters building were in a dangerous condition there had been discussions with the Society's architects and surveyors and representatives of the Greater London Council and the Historic Buildings Council. The Council agreed, subject to satisfactory estimates of costs, to proceed with temporary shoring of the Great Russell Street frontage and to delay repairs to the brickwork until the Government's intentions concerning the National Library Scheme were known.

The Society architects advised the Committee that the Society would have to give consideration to the whole fabric of the building in addition to the wall which had been found to be defective.

It was reported that the Historic Buildings Council had been approached on the question of a grant towards the cost of repairing the Society's listed building.

The Council agreed with a recommendation that Richardson-Merrell Ltd be informed that the Ethical Committee objected to the company's sales promotion for free samples of Vick Formula 44 cough linctus, and that the inclusion of free samples of Vick Formula 44 cough discs in a combined pack with Vick Formula 44 cough linctus was inconsistent with the Society's statement on sales promotion of medicines. However, no objection was taken to a 1s size sample bottle.

The theft of twelve large mortars from the ground floor of 17 Bloomsbury Square during the weekend of October 25-26 was reported. The mortars together weighed about a ton and it was suggested that they had been stolen for their scrap metal value. The loss would be covered by the Society's insurance policies.

The Council has decided that the following points should be included in the Society's policy on safety containers.

- ☐ The use of any container for medicines that reduces the possibility of accidental poisoning is to be welcomed, subject to the container having the necessary quality to protect the contents from mechanical and physical hazards and the design of the container being such that it retains its "safety" attributes in normal use for the required period of time.
- ☐ There should be no question of safety containers being used only for a limited range of dispensed medicines since this would give the impression that any product not packed in such a container carried little risk.
- ☐ Great care would have to be taken over any publicity associated with the introduction of a "safety" container. Any emphasis on the "child-resistant" quality of the container might tend to lead members of the public to be less careful over storage of such containers in the home.
- ☐ It should be borne in mind that even an ideal "safety" container can only be effective if the closure is replaced correctly after use. A closure which is designed to make it difficult to open the container may also be difficult to replace properly, particularly by an elderly person or a harrassed mother. The difficulties encountered by elderly patients, particularly arthritic patients, in opening a "safety" container cannot be overlooked.
- ☐ The problem of medicines sold "over the counter" as well as those dispensed, requires careful consideration. Many "safety" containers are probably not suitable for labelling by automatic machinery in current use because of the shape of the containers and the materials used in their manufacture. Manufacturers generally could almost certainly not be expected to invest capital in any new machinery except over a relatively long period. Any tendency for members of the public to consider that because "over the counter" medicines are not packed in "safety" containers, they are less dangerous as regards the possibility of accidental poisoning, would be a grave disadvantage.
- ☐ The over-riding rule must be that no matter what container is used in the packaging of medicines, every care must be taken to keep them out of the reach of children.
- ☐ If there was a suggestion that "safety" containers should be introduced for general use, it would be necessary to lay down standards for "child-resistance" as well as pharmaceutical effectiveness. This would present extremely difficult problems and it would probably be necessary for some authoritive body to "approve" the design of all containers offered as "child-resistant." Even if a design were approved, it would be necessary to ensure that the materials used in the construction of the container were not changed since any change in materials could affect the safety attributes.

Action Group's aims on Council

A main aim of Chemists' Action Group members of the Pharmaceutical Society's Council is to persuade both Council and membership that the Council must protect not only the spiritual and moral aspects of pharmacy, but also the financial interests of members, Mr S. Blum, chairman, told the CAG's second annual meeting on November 9: "The Society must cast off or amend its Charter and leave itself free to protect members' interests in a more practical and up-to-date fashion."

Mr Blum said the CAG had increased its membership on Local Pharmaceutical Committees in the past year—"This must be a pattern for the future: we must increase our representation on all official bodies in pharmacy, donating useful ideas, applying pressure where needed, and above all extending our 'watchdog' rôle in the interests of our profession as a whole."

The following officers were elected for 1969-70:— Founder president, S. Blum; chairman, M. E. Millward; vice-chairman, Mrs Rita G. Porter; treasurer, F. Battersby; assistant treasurer, R. C. B. Jones; secretary, W. H. Jones, 232 Kilburn Lane, London W 10.

LETTERS

How about pharmacy?

Your report on Mr J. A. Croucher's paper read at the Institute of Pharmacy Management's annual conference (November 1) was indeed surprising reading for a dull weekend In his own words "my host of roles encompass porter, schoolmaster, father confessor and detective," but notably no mention of pharmacist.

The manager in this shop is quite definitely not the man in the white coat who hides in the dispensary. These words might or might not be approved by the eminent and respected chairman of the group that opened this new shop in 1969.

Statutory considerations apart, the NHS turnover on the accompanying graph is insignificant. It might be that the innocent passer-by would keep a tight hold on his precious EC10 on seeing "the goods (admittedly not ethicals) are thrown haphazardly into a dump bin" — with the Brighton rock?

A. F. Huntley
Bristol

Half-day horrors

I have just returned from half-day rota. Dreaded day when we arrive at the pharmacy half and hour before opening. Survey with anxiety the row of parked cars opposite, from which—despite our early arrival —occupants emerge and hammer on the door the moment we are inside.

The hour when manners are foresaken by the majority, who rudely complain "I can't wait—it is only tablets," "Why are there not more chemists open in the town?" "This is urgent, do it first," despite the fact it has been dated two days previously. In short, an hour that only the long-suffering pharmacist's wife and most loyal staff will regularly endure: an hour calculated to produce mental breakdown and mental exhaustion.

Tonight has been different. We actually waited for EC10s to arrive. The incredible truth dawns . . . November 5. Hours-of-service committees that assert half-day rotas are necessary have their answer.

E. Burrows
Haywards Heath

The pharmacist's job

There is, as we all know, a shortage of pharmacists. But we find that there are over 29,000 on the register. Where, then, the shortage?

H. W. Tomski has pointed out that, of the total, 40 per cent are women, and women, as he states, "disappear for a time." And when they reappear, it is to take on part-time jobs, or to act occasionally as locums. Rarely do they become shop managers or own their own businesses. So, if a shortage exists, it is an artificial creation. Since a large proportion, if not a majority, of that 40 per cent will have been trained at public expense, is this a wise use of public funds?

Much is hoped, in some quarters, of the advent of the degree course, but is the job there for the graduate? If the doctors had been brought up to expect to find all information about drugs in chemists' shops, and trained to seek it there, there might be some foundation for these hopes. But they are not so trained; and, in the main, do not go to the pharmacy for information. Equally, if they had renounced all rights to supply medicines to their own patients, there could arise a real need for degree course. But they have not, and in their own interest are not likely to.

Therefore the job remains what it always has been, that of a shop manager, whether as proprietor or as employee. Moreover, the great public sees us as shopkeepers, and when we go to the Ministry to seek terms upon which to get ourselves reimbursed for our activities under N.H.S. the professional issue scarcely arises; it is purely a business transaction (I can quote the chairman of the Central NHS Committee on this) and at very cut rates at that.

Why should we not be honest and face up to the realities of our situation, even if standards would seem to be lowered, and train people for the job most of them will undertake as the "G.P.'s" of the pharmaceutical scene, and leave the degree course for the specialists.

J. T. Marriot,
Hemel Hempstead, Herts

'NP' labelling

Under the heading "Regret over NP labelling delay" (*C&D* November 1), the Committee of Safety of Drugs is quoted as claiming that the medical profession favour the "reform."

I find this very difficult to believe. Possibly the armchair members of the upper heirachy are in favour, but from my personal experience I would say that the average GP is definitely not.

Out of the 70 or so doctors whose prescriptions I dispense each month, one —and one only—ever uses "NP," and he freely admits that he uses it solely because he cannot read his own record cards.

On occasions when scripts have lacked all directions, and I have used my discretion, leaving the makers' instructions intact, I have met angry protests.

Let us be realistic about this. Is it possible that there exists, in some part of the country, a genuine demand for "NP" labelling? There is no such demand here.

C. R. Thewlis,
Middlesbrough

Essential drugs

May I point out to Mr K. E White (last week, page 429) that essential drugs are those that are essential to the well-being of the patient who may or may not be in hospital. The withholding of an essential medicine may not cause death but it does cause a great deal of worry and pain.

One can think of several such items. For example the drugs used in psychiatry when missed dosage can cause intense mental stress, or the 'pill'—not all patients taking the 'pill' are irresponsible or unmarried, but child-bearing could have serious consequences for some patients.

And who are the lorry drivers? What qualifications have they to decide whether a particular group or individual shall be allowed or denied particular drugs?

Private Chemist

Meeting on contract

A year ago, the Chemists' Action Group put forward the suggestion that the NHS contract had outlived its usefulness, and should be re-negotiated. Legislation passed over the last two years, and the changed relationship of the Minister for the Social Services, to both pharmacy and its sister professions, convinced us that the new contract should be personal to the practising pharmacist.

Despite the disappointing reception which our proposals were accorded, the last year has seen an increasing awareness that the contract is unsatisfactory.

An intolerable burden of taxation on retail pharmacies and a continuing credit squeeze of unprecedented severity are inevitably removing the subsidy which the counter has paid to the dispensary for too long. It is now clear that pharmacists throughout the country are seriously worried for their continued existence, and the continuing decline in the register of premises, does little to ease these worries.

Mr Idris Hughes, and his colleagues in Hertfordshire have shown the extent of feeling in their area, and, quite properly, have asked if the time is ripe, for a balanced examination of the contract, and ways in which the position of pharmacy in the Health Service can be improved and secured.

The Chemists' Action Group wholeheartedly supports these views, and believe this matter to be above pharmaceutical politics.

We have decided to assist in a practical way, and we will provide a platform for interested persons, not connected with CAG, to discuss their viewpoint, and examine all points of common interest.

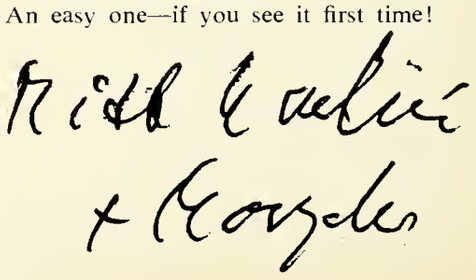
A meeting has been arranged for 3.00 pm, on Sunday, November 23 at Baileys Hotel (opposite Gloucester Road Underground). The title of the meeting is "The contract—where now?" Messrs. Idris Hughes, E. D. Hunt, R. G. Worby and E. Evans have agreed to attend. I ask therefore that any pharmacist who would like to join in the meeting come along and have his say. I must emphasise that this meeting is in no way a protest meeting, and no votes of no-confidence will be accepted.

Our attitude is that the past is gone, our concern must be with the future.

M. Millward
Chairman, Chemist' Action Group

Prescription Poser

An easy one—if you see it first time!



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Corrections and additions to
September Quarterly Price List

WEEKLY PRICE CHANGES AND NEW PRODUCT ADDITIONS

Trade prices are given per dozen. Bold upright figures (**2 9**) in the retail column indicate the price is subject to retail price maintenance. Italic figures (*2 9*) are manufacturer's recommended price. Light upright figures (2 9) are a suggested guide.

A=Price Advanced. *R*=Price Reduced. ●=New entry. *D*=Delete. *C*=Correction. */*=Insert.

		Trade	Tax	Retail	
2nd Debut (366 DR & A)					
double strength	60cc	138 2	72 2	*22 5*	
10 Hour (333 Cupal)					
mixture		21 9	7 2	*3 6*	
Achromycin (746 Lederle) TS					
intramuscular 100mg	6	11 8ea	—	*17 6*	
intravenous 250mg	6	21 10ea	—	*32 9*	
500mg	6	38 10ea	—	*58 3*	
eye/ear ointment 1%	6×⅛oz	9 0ea	—	13 6	
ophthalmic oil					D
suspension	6ml				
Achromycin V (746 Lederle) TS					
syrup	500ml	32 0ea	—	*48 0*	
capsules 50mg	25	—	—	—	D
Acthar (61 APC) †s4B					
intravenous 45 I.U.		48 0	—	—	
lyophilised 10 i.u. vial					D
Admune (179 BDH)					/
ampoules 1ml	1	10 0ea	—	13 4	
disposable syringe		12 0ea	—	16 0	
vial	10ml	80 0ea	—	106 8	
Admune—AQ (179 BDH)					D
Admune—Mono (179 BDH)					D
Agfa (16 AGL)					
films black and white					
Isopan 126 20 exp.		3 9ea	2 1ea	*7 5*	/
Isopan Record roll	120	—	—	—	D
Agfacolor (16 AGL)					
negative film CN5					
standard cassette					
35mm	12exp	5 0ea	2 9ea	*8 11*	
reversal film CT18					
126 cartridge	20exp	15 1ea	4 11ea	*74 0*	
Agfalux (16 AGL) existing entry					D
Agfalux (16 AGL)					/
flashgun KM		54 10ea	30 2ea	*114 7*	
CK & CM		34 7ea	19 0ea	*82 3*	
Agfascop (16 AGL)					
viewer 10		48 4ea	26 7ea	*100 11*	
20		71 7ea	39 4ea	*149 6*	
Agfatronic (16 AGL)					
flashguns 160B		139 10ea	76 11ea	*292 0*	
160A		215 10ea	118 9ea	*450 10*	
Aidex (339 CG) †					
burn and wound cream	28g	24 0	—	3 0	
Aintree (357 DS & H)					
liniment (vet.)		9 0ea	3 3ea	*15 3*	
Airbron (179 BDH)					
vial	30ml				D
Airwick (23 Airwick)					D
Airwick (671 Jeyes)					
Alcon (1545 Vestric)					
carpine 6%	15ml				D
Aldis (1027 Rank)					
cine projector					
Super 850		—	—	*655 0*	
Alka-Seltzer (843 ML)					
tablets	2	14 4 (3doz)	5 0 (3doz)	8	
Aludrox (1352 Wyeth)					
gel	500ml	58 0	—	6 6	
	12oz	—	—	—	D
	200ml	26 0	—	**2 11**	
	6oz	—	—	—	D
Ambassador (1136 Silber)					
reflex exposure meter		—	—	*129 6*	
Amplex (67 Ashe)					
Lady Amplex		45 0	24 1	*7 6*	
Anapax (1053 Rexall)					
cold tablets	24	37 0	13 7	**5 7**	
	30	—	—	—	D
throat spray	7·5g	40 0	—	**4 11**	
Andora (49 Aneson)					D
eyelash dye		10 6ea	5 9ea	*21 6*	
Andrex (153 BSC) existing entry					

		Trade	Tax	Retail	
Andrex (153 BSC) 25 case minimum order					
tissues 2-roll		30 9 (12 doz)	—	2 3	
Annovax (208 BW)					D
Antussin (1239 Tobal)					
chewable capsules					D
Apex (975 PDS)					
bergamot conditioner					
	2oz	45 0	24 9	*7 6*	
	5oz	75 0	41 3	*12 6*	
	9½oz	138 0	75 11	*23 0*	
Glossatina	3oz	75 0	41 3	*12 6*	
men's straightener	4½oz	87 0	47 10	*14 6*	
My Knight pomade	5oz	54 0	29 8½	*9 0*	
pressing oil	3½oz	75 0	41 3	*12 6*	
	16oz	165 0	90 9	*27 6*	
scalp cream	3oz	75 0	41 3	*12 6*	
special pomade	3oz	75 0	41 3	*12 6*	
coco-nut shampoo	2oz	—	—	—	D
Pre-Strate		—	—	—	D
curling wax		—	—	—	D
bleaching cream		—	—	—	D
April Violets (1355 Yardley)					
perfumed Cologne	1984	73 0	40 2	*12 6*	/
perfume	1991	79 0	43 6	*13 6*	
	1992	—	—	—	D
Aquaclene (1545 Vestric)					D
Aquamox (746 Lederle)					
tablets	25	—	—	—	D
Aquavit (68 AH)					D
tablets	250	—	—	—	
Ardinex (147 Boots) †s4B					
capsules	100	9 6ea	3 6ea	**17 9**	
	500	39 6ea	14 5ea	**73 8**	
Arodeo (357 DS & H)					
pine fluid	1 gal	14 9ea	—	*21*	
	5 gal	73 2ea	—	*97 6*	
Arrid (235 Carteret)					
talcum powder	120 g	30 7	16 10	*4 11*	
deodorant cream		26 10	9 10	*3 11*	
		33 11	12 5	*4 11*	
spray		27 11	15 4	*4 6*	
Astral (333 Cupal)					
general purpose blocks					
junior		—	—	*10*	
double action toilet block		—	—	*2 6*	/
Astral (509 Gibbs)					
cream	family	43 5	23 11	*7 0*	
	hp	99 3	54 7	*16 0*	
Atarax (583 HP) †s4B					
syrup	150ml	6 6ea	—	9 9	
	4oz	—	—	—	D
Aureomycin (340 C of GB) existing entry					D
Aureomycin (340 C of GB) TSVPO					/
veterinary					
bisulphate soluble					
powder sachets					
	4×4oz	140 0ea	—	*210 0*	
	16×4oz	528 0ea	—	*792 0*	
capsules 50mg	100	15 2ea	—	*22 9*	
250mg	100	65 2ea	—	*97 9*	
doser syringes	12×6cc	33 0ea	—	*49 6*	
mastitis suspension					
	12×6cc	24 4ea	—	*36 6*	
ophthalmic ointment					
1%	12×⅛oz	15 0ea	—	*22 6*	
powder 2%	6×15g	27 6ea	—	*41 3*	
soluble Oblets 500mg					
	12×4	72 0ea	—	*108 0*	
soluble powder	½lb	13 2ea	—	*19 9*	
	5lb	119 2ea	—	*178 9*	
spray 1%	6×5oz	57 6ea	—	*86 3*	
violet spray	6×5oz	90 0ea	—	*135 0*	
with Neomycin					
doser syringes					
	12×10cc	67 0ea	—	*100 6*	
Oblets	50	62 6ea	—	*93 9*	

		Trade	Tax	Retail	
Aureomycin (746 Lederle) TS					
ointment ophthalmic 1%	6×⅛oz	9 0ea	—	13 6	
syrup	16oz	—	—	—	D
Aventyl (413 Lilly) †s4B					
liquid	450ml	13 2ea	—	*19 8*	
	480ml	—	—	—	D
Azodyne (357 DS & H)					
(vet.)	5oz	6 9ea	2 5ea	*11 5*	
	1 lb	—	—	—	D
Azymil (176 BCLO)					D
Bactone (613 Hodders)					D
Bactrian (776 JML)					
cream	50g	24 0	—	*3 0*	
Ballet (702 KC) 10 case minimum order					
toilet tissue twin roll		27 2 (2 doz)	—	1 5	
Bantron (366 DR & A)					D
Bantron (149 Cuticura)					
Bartex (477 AF & B)					
home hair cutters		25 0	9 2	3 11	
Bauer (1017 Pullin)					
electronic flash E.200		—	—	*750 0*	
Benuride (115 Bengue)					
tablets 200mg	100	20 0ea	—	**26 8**	
	500	91 6ea	—	—	
Beplete (1352 Wyeth)					
elixir	1200ml	25 0ea	—	**33 4**	
	40oz	—	—	—	D
Beplex (1352 Wyeth)					
elixir	1200ml	23 0ea	—	**30 8**	
	40oz	—	—	—	D
Berkfurin (117 BPL)					
tablets 50mg	100	33 0ea	—	**49 6**	
	1000	303 0ea	—	**454 6**	
100mg	100	63 0ea	—	**94 6**	
	1000	571 0ea	—	**856 6**	
Berkmycen (117 BPL) TS					
syrup 125mg/5ml	500ml	24 0ea	—	**36 0**	
Betnovate-A (518 Glaxo) TS					
ointment	15g	5 6ea	—	**7 4**	
	30g	10 3ea	—	**13 8**	
Bien-etre (261 Christy)					D
Binasin (333 Cupal)		23 6	7 9	**3 6**	
Bioglan (127 Bioglan)					
multi-vitamin capsules	60				D
Bioglan-601 (127 Bioglan)					D
Bioglan-A (127 Bioglan)					
ampoules and vitamin B_1					D
ampoules/					
Bioglan-M/Q (127 Bioglan)					
tablets	15				D
Bisma Calna (211 Butler)					/
cream	500ml	48 0	—	6 0	
	21	15 0ea	—	**22 6**	
Bisolvomycin (154B)TS					
capsules	20	12 3ea	4 6ea	**22 11**	
	250	137 6ea	50 5ea	**256 8**	
Bitupal (1387 L of L)					
ointment	tube	80 0	30 0	**12 6**	
Black and White (975 PDS)					
bleaching cream†	⅛oz	38 0	20 11	*6 4*	
	½oz	60 0	33 0	*10 0*	
	1⅛oz	96 0	52 9½	*16 0*	
cold cream	2oz	47 0	25 10	*7 10*	
ointment †		47 0	17 3	*7 0*	
pluko hair dressing					
amber		40 0	22 0	*6 8*	
white		72 0	39 7	*12 0*	
skin whitener †		47 0	25 10	*7 10*	
soap		39 0	14 3½	*5 11*	
vanishing cream		47 0	25 10	*7 10*	
Blendrite (888 Newey)					
hairgrips cushion grip		6 4	2 4	*1 0*	
Bond Street (1355 Yardley)					
crystallised Cologne	2770	64 0	35 2	*11 0*	

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TABLETS • SOLUTION • INJECTION • PÆDIATRIC ELIXIR

BURROUGHS WELLCOME & CO. (*The Wellcome Foundation Ltd.*) DARTFORD, KENT.

		Trade	Tax	Retail	
Bounce (967 Petfoods)					
handy		58 4 (6doz.)	11 3 (6doz.)	1 2	
large		74 6 (4doz.)	14 5 (4 doz.)	2 3	
handy		53 5 (6 doz)	10 4 (6 doz)	1 1	
large		61 7 (4 doz)	11 11 (4 doz)	1 10	
Bourjois (150 Bourjois)					
soaps					
guest (5)	C922	29 3	10 9	4 6	
mammoth	9104	21 8	7 11	3 3	
polythene bag pack (4)	9379	18 4	6 9	2 6	
Bourn-Vita (216 Cadbury) existing entry					D
Bourn-Vita (216 Cadbury)					
¼lb		17 5	—	1 8	
½lb		31 9	—	3 0	
1lb		55 4	—	5 9	
Brands (1114 5BF)					D
Brands (1114 5EF)					I
Breck (1509 C of GB)					
creme rinse with body	sachet	6 1½	3 4½	1 0	
	70cc	27 0	14 11	4 5	I
baby shampoo	70cc	24 0	8 10	3 6	
Brietal Sodium (413 Lilly) †s1s4A					
ampoules 2·5g/250ml	I	29 6ea	—	44 3	I
British No. 3 (184 Bronco)					D
British No. 3 (189 BT					I
Bromodeine (324 Crookes)†DDI					
	100ml	48 0	18 0	7 6	
	500ml	16 8ea	—	—	
	2l	65 7ea	—	—	
	old packs	—	—	—	D
Bronco (184 Bronco)					D
Bronco(189 BT)					
Bronnley (194 Bronnley)					
Japonica					
bubble bath		—	—	12 6	
Cologne		—	—	14 6	
skin balm		—	—	10 6	
soap		—	—	4 9	
talcum		—	—	9 6	
Brovolin (859 Moore) †DDI					
cough syrup	150ml	60 0	22 0	8 11	
	120ml	—	—	—	D
Brovonex (859 Moore)					
	150ml	68 0	—	8 2	
	120 & 254ml	—	—	—	D
Burson (1388 TKC) (distributors 810 Maw)					
Bydolax (859 Moore)					
syrup	150ml	45 0	—	5 4	
	120ml	—	—	—	D
Calgitex (828 MAL) existing entry					D
Calgitex (828 MAL)					I
bacteriological wool					
	tube	4 9ea	—	—	
	113g	30 0ea	—	—	
	227g	55 0ea	—	—	
	454g	100 0ea	—	—	
clinical sheets 43 × 48cm		10 6ea	—	—	
dental wool	(12)	36 0ea	—	—	
first aid dressing	(6)	8 0ea	—	—	
	(100)	120 0ea	—	—	
gauze 10 × 18cm	(6)	30 0ea	—	—	
ribbon gauze	(6)	30 0ea	—	—	
E.N.T.	(6)	30 0ea	—	—	
wool	7g	4 6ea	—	—	
	14g	7 0ea	—	—	
for nose bleed	(12)	28 0ea	—	—	
Calmic (218 Calmic)					
gripe mixture	70ml	27 0	10 0	3 10	
Calypso (785 Macarthy)					
sun tan oil	4oz	30 0	16 6	5 3	
Canon (1136 5ilber) existing entry					D
Canon (1136 Silber)					I
cameras still					
75 body only		—	—	1999 8	
f0.95/50mm lens		—	—	5426 0	
f1.2/50mm lens		—	—	3614 8	
f1.4/50mm lens		—	—	3228 10	
f1.8/50mm lens		—	—	2955 3	
case		—	—	159 6	
FT-QL body only		—	—	1997 11	
f1.8/50mm lens		—	—	2798 8	
f1.4/50mm lens		—	—	3584 2	
f1.2/58mm lens		—	—	4316 10	
case		—	—	139 6	
Canonet 28		—	—	879 6	
case		—	—	79 6	
QL f2.5 lens		—	—	1039 6	
f1.9 lens		—	—	1199 6	
f1.7 lens		—	—	1588 3	
case		—	—	99 6	
Canomatic C-30		—	—	599 0	
case		—	—	39 9	
Demi EE-17 with case		—	—	1138 0	
EE-28 with case		—	—	812 6	
Dial II with case		—	—	999 6	
cameras cine					
814		—	—	3999 6	
case		—	—	329 11	
1218		—	—	9387 3	
case		—	—	509 0	
518 5ingle 8		—	—	2999 6	
case		—	—	179 3	
518 auto zoom		—	—	2399 5	
case		—	—	159 6	
518-2		—	—	1994 5	
case		—	—	159 6	
250 with case		—	—	1319 6	
exposure meters					
FP Cd5		—	—	318 6	
FT/QL Pellix		—	—	537 7	
flashguns					
D		—	—	59 6	
cube		—	—	59 6	
J-3		—	—	118 10	
V-3		—	—	199 6	
Quint		—	—	159 6	
projectors					
Canovision		—	—	1399 0	
Cantil (824 MCP)					
tablets	50	19 4ea	—	29 0	
Caprice (135S Yardley)					
Cologne		73 0	40 2	12 6	
cream perfume		85 0	46 9	14 7	
mini spray		72 0	39 7	12 4	
perfume		79 0	43 6	13 6	
talcum		37 0	20 4	6 4	
Capricci (963 PNR) existing entry					D
Capricci (936 PNR)					
creme perfumee	CR3	15 0ea	8 0ea	31 0	
perfume	R90	33 6ea	18 0ea	70 0	
	R81	41 0ea	22 0ea	85 6	
	R88	62 0ea	33 3ea	129 0	
	R31	98 6ea	52 10ea	205 0	
	R21	133 0ea	71 4ea	276 0	
	R10	178 3ea	95 7ea	370 3	
	R1	237 0ea	127 1ea	492 9	
atomiser	R240	50 0ea	26 10ea	104 0	
refill	R141	26 7ea	14 3ea	55 3	
sachet	PR1	14 2ea	7 7ea	29 6	
soap (3)	5R1	16 3ea	5 10ea	31 0	
talcum	TR3	13 3ea	7 1ea	27 6	
toilet water	R7	26 0ea	13 11ea	54 0	
	R6	42 9ea	22 11ea	88 9	
	R5	65 6ea	35 1ea	136 3	
	R55	109 0ea	58 5ea	226 0	
atomiser	R107	29 0ea	15 7ea	60 3	
refill	R117	22 7ea	12 1ea	47 0	
airomatic spray	R7S	36 3ea	19 5ea	75 3	
refill	R175	24 8ea	13 3ea	51 3	
Cardio-Conray (971 PSMB)					
ampoules 20ml	10	91 8ea	—	137 6	
Carresin (553 HC)					
germicidal liquid	120cc	29 3	—	3 3	
Certor (786 Macdonald)					
bandage crepe	2in	25 10	—	—	
	2½in	31 0	—	—	
	3in	37 0	—	—	
	3½in	42 4	—	—	
	4in	48 4	—	—	
	6in	71 9	—	—	
Cetiprin (678 Kabi) (distributors 154S Vestric)					
tablets 100mg	50	15 7ea	—	23 5	
	1000	164 2ea	—	246 3	
Chasse Gardee (1469 PC) existing entry					D
Chasse Gardee (1469 PC)					
Cologne	7028	16 10ea	9 0ea	35 0	
	7029	27 8ea	14 10ea	57 6	
	7030	48 1ea	25 10ea	100 0	
perfume	7040	20 3ea	10 10ea	42 0	
	7042	24 4ea	13 1ea	50 6	
	7044	31 3ea	16 9ea	65 0	
	7045	40 5ea	21 8ea	84 0	
	7000	60 3ea	32 4ea	125 0	
	7001	86 9ea	46 6ea	180 0	
toilet perfume	7728	24 1ea	12 11ea	50 0	
	7729	40 5ea	21 8ea	84 0	
	7730	60 8ea	32 6ea	126 0	
Chiefs (702 KC) 10 case minimum order					
handkerchiefs 3-ply		22 5 (6 doz)	3 1 (6 doz)	6	
Chloromycetin (938 PD) T5					
ophthalmic	vial	3 2ea	—	4 9	
suppositories					D
Choledyl (34 A & H)					
syrup	150ml	7 11ea	—	11 11	
	4oz	—	—	—	D
Chukka (774 LR)					
men's disposable briefs	(5)	42 0	5 0	4 11	
Cicatrin (218 Calmic) 1S					
aerosol		12 3ea	4 6ea	22 11	
Cidal (121 Bibby)					
soap toilet	3oz	30 3	11 5	1 5	
bath	5oz	32 6	12 2	2 3	
Citanest (68 AH)					
plain ampoules 1% 10ml 20					D
with adrenaline 1—250,000 vial 0·5% 20ml 5					D
1—200,000 vial 1% 20ml 5					D
with adrenaline 1—300,000 †s4B					
Citanest '30' 1·8ml	100	37 0ea	—	—	I
	50	—	—	—	D
Clinidal (272 Clin. P)					D
Clinimycin (518 Glaxo) T5					
syrup 125mg	100ml	6 8ea	—	10 0	
Cobb & Co (856 MMC)					
aerosol shave	6oz	111 0	40 9	17 0	
after shave	4oz	114 0	62 9	19 6	
bay rum hair tonic	4oz	87 0	47 10	15 0	
Cologne	4oz	126 0	69 4	21 6	
deodorant spray	6oz	97 0	53 4	16 9	
hair cream	4oz	87 0	47 10	15 0	
hair spray	6oz	97 0	53 4	16 9	
soap	3½oz	78 0	28 7	11 9	
talcum	5oz	107 0	58 10	18 6	
Co-caps (275 Co-C)					
imipramine 25mg †s4B					
	50	9 0ea	—	—	
	250	32 0ea	—	—	
tetracycline 250mg T5	100	18 6ea	—	—	
Codis (1037 Reckitt) †DDI					
tablets	500	28 0ea	—	—	
Coeur Joie (936 PNR)					
perfume	A90	26 7ea	14 3ea	55 3	
	A88	46 7ea	25 0ea	96 9	
	A31	74 0ea	39 8ea	153 6	
de luxe	A12	89 1ea	47 9ea	185 0	
toilet water	A6	32 10ea	17 7ea	68 3	
Colistol (328 CCC)					
piglet doser	450ml	30 0ea	—	45 0	
Colivac (328 CCC)					
vet.	100ml	30 0ea	—	45 0	
Colliron (179 BDH)					
capsules					I
Collo-Cal-D (324 Crookes)					
bottle	100ml	29 0	—	3 8	
	500ml	105 0	—	13 2	
	4oz & 16oz	—	—	—	
Collotone (324 Crookes)†					
	100ml	31 0	12 0	4 11	
	200ml	48 0	12 0	7 6	
	2l	30 5ea	—	—	
	old packs	—	—	—	D
Colofac (324 Crookes)					I
Colofac (1539 Duphar)					I
tablets 100mg	100	49 6ea	—	—	
	300	144 6ea	—	—	
Comet (810 Maw)					
hair cutter	88001	73 0	26 9	12 6	
spare blades	88003	29 2 (20 pkts.)	10 8 (20 pkts.)	3 0	
Comprella (963 PSL)					
support stockings Elbeo	pr.	40 0	—	60 0	
Concern (655 ICC)					
deodorant aerosol	trial	22 0	12 1	3 6	
	70g	49 1	27 0	8 0	
Conray 325 (971 PSMB)					
bottle	50ml	19 4ea	—	29 0	
Conray 480 (971 PSMB)					
ampoules 20ml	1	16 8ea	—	25 0	
	10	141 8ea	—	212 6	
Contusol (1367 R & B) existing entry					D
Contusol (1367 R & B)					
antiseptic	250ml	36 0	13 2	5 7	
	500ml	63 0	—	—	
	1l	114 0	—	—	
	2l	210 0	—	—	
lotion	250ml	27 0	—	2 9	
	500ml	45 0	—	4 8	
	1l	81 0	—	8 6	
	2l	150 0	—	15 6	
Coralie's (564 H & N)					
Coralshine powder		—	—	7 8	
Healthinale	5.3g	—	—	7 0	
mannah 1 and 2		—	—	13 2	
nail grower		—	—	13 2	
oily remover stain	1oz	—	—	5 0	
Onux		—	—	7 6	
Reville tissutone	4oz	—	—	25 0	
	1lb	—	—	89 6	
Vitanail		—	—	7 8	
cotton gloves		—	—	6 6	
introductory kit		—	—	25 0	
Coramine (262 CIBA)					
liquid 25%	100ml	166 0	—	20 9	
Corega (1178 Stafford)					
denture powder	18g	21 0	—	2 6	
	48g	35 8	—	4 3	
	100g	57 5	—	6 10	
Correctol (1333 WL)					
tablets	2S	25 6	9 4	3 9	
	50	44 0	16 2	6 9	
Correx (1136 5ilber)					
developing tank	35mm	—	—	54 6	
	120	—	—	43 6	
Cortril (969 Pfizer) T5					
spray	30ml	8 0ea	—	12 0	
	60ml	14 0ea	—	21 0	
	1 and 2oz	—	—	—	D
Cosette (300 Cosette)					D
Coty (301 Coty)					
lipstick 5superclear	208	51 9	28 6	9 0	
Slenderline pressed powder compact	S85	71 9	39	12 6	

manufactured from licensed material

ch capsule contains 250 mg Tetracycline H.Cl. BP 24/- per 100 (Basic NHS) **10% Discount** when ordered direct from CO-CAPS 361 Lillie Road London SW6 Telephone 01-370 4664 (reverse charge)

		Trade	Tax	Retail	
Cougar (1355 Yardley)					
after shave lotion	2458	92 0	50 7	15 9	
after shower talc	2407	57 0	31 4	9 9	
deodorant spray	2440	57 0	31 4	9 9	
soap-on-a-rope	2464	66 0	24 2	9 5	
Cow and Gate (307 C & G)					
half cream	20oz				D
full cream	20oz				D
Crazy Foam (1221 Thawpit)					D
Cremodiazine (837 M5D) †s4B					
	200ml	8 2ea	—	12 3	
	16oz	—	—	—	D
Cremotresamide (837 M5D) †s4B					
	200ml		7 8ea	11 6	
	16oz				D
Cupal (333 Cupal)					
blood mixture No. 20 iodised	6oz	23 6	7 9	3 6	
burn aid cream		22 0	—	2 9	
cherry bark cough syrup	3oz	21 3	7 0	3 3	
	6oz	31 3	10 4	4 11	
diarrhoea mixture adults	4oz	21 0	6 11	3 9	
child's		19 0	6 3	3 3	
ginger flavour Friar Tuck	3oz	18 0	3 7	2 6	
health salts grapefruit	8oz	23 6	7 9	3 9	
insect bite cream†		22 6	—	2 9	
junior throat lozenges		17 9	—	2 3	
linseed liq. compound lozenges	bag	11 8	—	1 4	
		5 0lb	—	—	
mixed sulphur tablets		15 9	5 2	2 6	
junior throat lozenges		17 9	—	2 6	
Cyclax (341 Cyclax)					
astringent eye cream		5 11ea	3 2ea	12 6	
		7 10ea	4 2ea	16 6	
beauty pressed refill		5 6ea	2 11ea	11 6	
cleansing cream		8 4ea	4 5ea	17 6	
		14 1ea	7 6ea	29 6	
lotion		7 10ea	4 2ea	16 6	
		11 11ea	6 4ea	25 0	
		20 4ea	10 9ea	42 6	
Contorfilm		13 1ea	6 11ea	27 6	
day lotion		6 11ea	3 8ea	14 6	
Eternal Spring cream		13 1ea	6 11ea	27 6	
		20 4ea	10 9ea	42 6	
every occasion foundation		7 10ea	4 2ea	16 6	
eye lina block		5 11ea	3 2ea	12 6	
eye lina and lip brush		4 1ea	2 2ea	8 6	
eye shadow brushon trio		5 11ea	3 2ea	12 6	
		7 7ea	4 0ea	15 9	
face powder		8 10ea	4 8ea	18 6	
translucent		10 2ea	5 5ea	21 0	
flower balm		8 10ea	4 8ea	18 6	
		13 4ea	7 1ea	28 0	
foundation cream		6 11ea	3 8ea	14 6	
Gay Chiffon					
bath cubes		4 9ea	2 7ea	9 9	
bath powder		8 10ea	4 8ea	18 6	
round		6 10ea	3 7ea	14 3	
hand lotion		5 9ea	2 8ea	10 6	
		6 10ea	3 7ea	14 3	
perfume		13 1ea	6 11ea	27 6	
skin perfume		5 11ea	3 2ea	12 6	
		8 10ea	4 8ea	18 6	
soap bath (3)		8 3ea	2 11ea	15 9	
palm		5 4ea	1 11ea	10 0	
Glamotint		6 11ea	3 8ea	14 6	
Joie de Vivre					
bath cubes		4 9ea	2 7ea	9 9	
bath powder		8 10ea	4 8ea	18 6	
with puff		11 8ea	6 2ea	24 6	
bath salts		8 0ea	4 3ea	16 9	
hand lotion		5 11ea	3 2ea	12 6	
skin perfume		11 11ea	6 4ea	25 0	
spray mist		11 2ea	5 11ea	23 6	
soap bath (1)		2 9ea	11ea	5 3	
palm (3)		5 4ea	1 11ea	10 0	
milk of roses		6 11ea	3 8ea	14 6	
		9 5ea	5 0ea	19 9	
		14 9ea	7 10ea	31 0	
moistura		13 1ea	6 11ea	27 6	
NeoJuven					
day eye cream		20 8ea	11 0ea	42 6	
Nuit d'Or					
bath cubes		4 9ea	2 7ea	9 9	
bath powder		8 10ea	4 8ea	18 6	
		10 3ea	5 5ea	21 6	
body lotion		10 3ea	5 5ea	21 6	
hair spray		8 0ea	4 3ea	16 9	
hand lotion		5 11ea	3 2ea	12 6	
skin perfume		11 11ea	6 4ea	25 0	
fluted spray		14 2ea	7 4ea	29 6	
spray mist		11 2ea	5 11ea	23 6	
soap bath (1)		2 9ea	11ea	5 3	
palm (3)		5 4ea	1 11ea	10 0	
open pore lotion		6 11ea	3 8ea	14 6	
rouge (brush on)		10 10ea	5 9ea	22 6	
Sandalwood					
bath powder		6 10ea	3 7ea	14 3	
salts		18 0ea	4 3ea	16 9	
body lotion		0 3ea	5 5ea	21 6	
hand lotion		5 9ea	2 8ea	10 6	
skin perfume		8 10ea	4 8ea	18 6	
soap bath (1)		2 9ea	11ea	5 3	
palm (3)		5 4ea	1 11ea	10 0	
skin food					
"O" and Baby		6 11ea	3 8ea	14 6	
extra nourishing		9 4ea	4 11ea	19 6	
		16 0ea	8 6ea	33 6	
		27 4ea	14 6ea	57 6	
skin soap (3)		9 0ea	3 2ea	16 6	
skin tonic		6 11ea	3 8ea	14 6	
		10 3ea	5 5ea	21 6	
		17 2ea	9 1ea	36 0	
three steps to beauty		16 3ea	8 1ea	33 0	
twenty minute mask		6 11ea	3 8ea	14 6	
for men					
tonic hair lotion		8 0ea	4 3ea	16 9	
poly		5 11ea	3 ea	12 6	
Cystex (710 Knox)					
tablets	18	25 2	9 3	3 8	
	40	50 4	18 6	7 3	
	100	100 7	36 11	14 4	
Dal-tocol (113 Bencard)					D
Davenol (1352 Wyeth) †DDI					
linctus	1200ml	31 6ea	—	42 0	
	40oz	—	—	—	D
Dehydrocholin (179 BDH)					
tablets	500				D
Delagar (366 DR & A) existing entry					D
Delagar (810 Maw)					
bath pearls		45 6	25 0	7 9	
Delexin (1303 Wander)					
expectorant	150ml	36 0	—	4 6	
	8oz	—	—	—	D
Dellipsoids (853 Modkem)					
D5 rheumalgia	60	30 0	11 0	—	
D6 analgesic	100	40 0	14 8	—	
D16 bronchial†	100	50 0	17 6	—	
D17 asthma†	100	75 0	26 8	—	
D22 back & kidney	50	20 0	—	—	
	100	35 0	—	—	
	250	7 6ea	—	—	
	500	14 0ea	—	—	
	1000	26 6ea	—	—	
D13 stilboestrol		—	—	—	D
Delsey (703 KC) 10 cases minimum order					
facial tissues	100	30 0 (2 doz)	4 2 (2 doz)	1 10	
man size	100	35 6 (2 doz)	4 10 (2 doz)	2 1	
toilet tissue twin roll		37 8 (2 doz)	—	2 1	
flat pack twin		29 8	—	1 7	
Del Sol (121 Bibby)					
olive oil	5oz	21 1	—	2 3	
olive oil	2×1gal	69 4	—	43 6	
De-Nol (956 Peptinol) (distributors 1545 Vestric)					
bottle		57 6ea	21 2ea	102 6	
Dermoline (357 DS & H)					
(vet.)	1 pt	7 6ea	2 9ea	12 9	
	1 gal	24 9ea	9 1ea	42 1	
	5 gal	116 3ea	42 7ea	197 7	
Dethmor (506 Gerhardt) existing entry					D
Dethmor (506 Gerhardt)					
5 concentrate	4oz	36 0	—	5 0	
	1 lb	104 6	—	14 6	
	7 lb	44 0ea	—	73 6	
	28 lb	160 0ea	—	266 0	
	56 lb	294 0ea	—	490 0	
plus bait	1 lb	28 9	—	4 0	
	3 lb	63 0	—	8 9	
	7 lb	126 0	—	17 6	
	28 lb	28 9ea	—	48 0	
	56 lb	57 0ea	—	95 0	
Detigon (452 FBA)					D
Dextrosol (200 BP)					
powder					D
DF118 (179 BDH)					
ampoules	100				D
Diamox (746 Lederle)					
sodium parenteral	500mg	26 8ea	—	40 0	
Diamox Sustets (746 Lederle)					
capsules	500	450 0ea	—	675	
Dianimol (1023 Radiol)					
syrup	1oz	20 0	7 4	2 11	
	2oz	30 0	11 0	4 5	
Dibencil (649 ICI)					D
Dienoestrol (179 BDH)					D
Dihydroergotamine (1098 Sandoz) †s4B					
tablets	50	20 0ea	—	30 0	1
	250	95 0ea	—	142 6	
Dimipressin (1089 RPD) †s4B					
tablets 10mg	100	7 0ea	—	—	
	1000	50 0ea	—	—	
25mg	100	12 6ea	—	—	
	1000	100 0ea	—	—	
Dimyril (1530 Fisons)					
pastilles †					
Diotex (710 Knox)					
tablets	18	18 4	6 9	2 8	
Disamide (1545 Vestric)					
Disprin (1037 Reckitt)					
tablets	8	7 8	2 7	1 1	
	26	20 6	6 11½	2 11	
	36	24 8	8 4½	3 6	
	50	30 4	10 3½	4 4	
	100	50 8	17 2½	7 3	
junior	20	10 8	3 7½	1 6	
	48	16 4	5 6½	2 4	
Distalgesic (378 Dista) †s1					
tablets soluble	50	12 6ea	—	18 9	
Dixcel (184 Bronco)					D
Dixcel (189 BT)					
Dixie Peach (975 PDS)					
hairdressing	2.7oz	36 0	19 9½	6 0	
	7oz	57 0	31 4	9 6	
	14oz	—	—	—	D
bergamot conditioner		—	—	—	D
Doidy (122 Bickiepegs)					
cups		27 7	3 8	3 9	
Domestos (382 Domestos)					
giant		25 8	—		
Dop (525 Golden)					
shampoo	large	46 4	17 0	7 0	
Dorant (718 LAB)					
7 beauty bar		36 0	13 2	5 6	
Dormel (1426 UN)					
feeders		—	—	2 6	
teats		—	—	10	
Drene (1010 P & G)					
shampoo	personal	51 1 (6 doz)	18 3 (6 doz)	1 2	
	medium	36 6 (3 doz)	13 1 (3 doz)	1 8	
	popular	28 7	10 3	3 11	
	professional	106 8	38 0	—	1
	sachets	—	—	—	D
Drenison (413 Lilly) existing entry					D
Drenison (413 Lilly) T5					
cream	15g	9 3ea	—	13 11	1
with neomycin	15g	9 11ea	—	14 11	
ointment	15g	9 3ea	—	13 11	
with neomycin	15g	9 11ea	—	14 11	
Drurys (389 Drury)					D
Drurys (246 Chambers)					
Dunlop (396 DC)					
hot water bottles					
Colsline		76 0	—	9 6	
Cosimax		29 1ea	—	37 4	
Deep Sleep		24 3ea	—	31 4	
Flag		69 0	—	8 8	
Golliwog		90 0	—	11 3	
Quiltee		105 0	—	13 2	
Renown		81 0	—	10 2	
Symbol		64 0	—	8 0	
house gloves					
Manicare		42 0	5 4	5 9	
Duobac (1413 P & S) T5					
Duovita (745 Legat)					
	500ml	9 0ea	—	—	
Duphalac (324 Crookes)					D
Duphalac (1539 Duphar)					1
syrup	200ml	17 8ea	—	26 6	
	2l	159 0ea	—		
Duphaston (324 Crookes)					D
Duphaston (1539 Duphar)					

		Trade	Tax	Retail	
Durex (774 LR)					
diaphragms flat spring		96 0	—	—	
coil spring		—	—	—	D
Duvadilan (324 Crookes)					D
Duvadilan (1S39 Duphar)					I
Duvadilan N.A. (324 Crookes)					D
Duvadilan N.A. (1S39 Duphar)					I
Eade's (67 Ashe) †s4B					
pills	60	6S 7	23 5	10 0	
	120	101 0	36 0	15 0	
Easakof (3S7 DS & H)†					
(vet.)	7oz	8 3ea	3 0ea	14 0	
	20oz	21 0ea	7 8ea	35 8	
	large	43 10ea	16 1ea	74 7	
Easifix (1160 Solport)					
finger stalls leather small		10 0	—	1 3	
	med.	10 6	—	1 4	
	large	11 0	—	1 5	
	ex. large	11 9	—	1 6	
	ex. ex. large	12 9	—	1 7	
Easy (509 Gibbs)					
shaving stick		19 4	7 1	2 6	
refill		13 3	4 10	1 8	
Eau Neuve (Lubin (957 Perl))					
	309	15 3ea	8 0ea	32 6	
	310	24 6ea	13 0ea	52 6	
	311	37 3ea	19 9ea	79 6	
atomiser	320	27 9ea	14 9ea	59 6	
Eczema cerate (745 Legat)					
	500g	9 0ea	—	—	
Effer-C (312 AC)					
tablets	10	39 0	—	6	
Ekco (411 Ekco) existing entry					D
Ekco (411 Ekco)					I
overblankets electric					
Princess single		—	—	239 6	
double		—	—	290 0	
twin		—	—	334 6	
underblankets electric					
Daphne double		—	—	158 0	
Delia double		—	—	111 11	
Delilah double		—	—	139 6	
Juno single		—	—	86 8	
Sabrina single		—	—	117 4	
Sophia single		—	—	109 6	
Super Sylvia single		—	—	152 6	
Super Deana double		—	—	187 6	
Elix. cardiac tonic (745 Legat)					
	500ml	21 0ea	—	—	
Elix. glycerosedaphosph (745 Legat)†					
	500ml	12 0ea	—	—	
Elix. phenobarbital (745 Legat)†51S4A					
	500ml	18 0ea	—	—	
Elizabeth Arden (60 Arden)					
Directionale					
equalizing lotion		—	—	38 0	
eye care		—	—	65 0	
moisture compensate		—	—	105 0	
moisture shield		—	—	65 0	
skin bath		—	—	38 0	
throat care		—	—	65 0	
Ellimans (414 Ellimans) existing entry					D
Ellimans (414 Ellimans)					
(distributors 104 BP)					
royal embrocation	4oz	28 4	10 2	4 0	
universal embrocation					
	2½oz	20 8	7 5	3 0	
	4oz	28 4	10 2	4 0	
Elsan Blue (418 E)‡					
8 charges		58 6	—	6 6	
16 charges		92 2	—	10 3	
32 charges		148 6	—	16 6	
Embryomaske (49 Aneson)					I
instant beauty mask		20 0ea	11 0ea	42 0	
Emko (506 Gerhardt)					
(distributors 430 Eucryl)					D
(distributors 366 DR & A)					I
Emoform (1341 Willows)					
medicated toothpaste	100g	46 6	17 1	6 10	
Energen (421 Energen)					D
Energen (1114 SEF)					
Entacyl (179 BDH)					
suspension	150ml				D
Erasmic (509 Gibbs)					
shaving stick refill		13 9	5 1	1 11	
shave cream brushless					
	tube	24 6	9 0	3 6	
lather	tube	24 6	9 0	3 6	
Erycen (117 BPL)					
tablets	500	294 0ea	—	144 0	
Erytex (211 Butler)					
ointment	500g	96 0	—	12 0	
	1 lb	—	—	—	D
Escapade (1131 Shulton)					
bath foam		63 6	34 1	11 0	
bath oil foaming		92 9	33 2	14 9	
body lotion		46 3	24 0	8 0	
Cologne		70 9	37 11	12 3	
skin fragrance		60 8	32 6	10 6	
splash Cologne		70 9	37 11	12 3	
talcum		36 1	19 4	6 3	
Eskacillin (11S3 5KF) T					
100	100ml	80 0	—	10 0	
200	100ml	98 0	—	12 3	
old packs		—	—	—	D
sulpha 100 and 200		—	—	—	D

		Trade	Tax	Retail	
Eskornade (11S3 SKF) †s7					
syrup	150ml	72 0	—	9 0	
	4oz	—	—	—	D
Esoban (1166 Southon)					
ointment	1½lb	18 3ea	—	—	
Espace (261 Christy)					
Estee Lauder (425 ELC)					
Azuree					
bath oil	1oz	—	—	118 0	
bath oil soap (2)		—	—	88 0	
body satin rub	8oz	—	—	68 0	
Cologne spray	3oz	—	—	78 0	
cool spray bath powder					
	6oz	—	—	48 0	
dusting power	4oz	—	—	78 0	
European mineral bath					
salts	10oz	—	—	78 0	
fresh milk bath	12oz	—	—	108 0	
friction lotion	8oz	—	—	78 0	
	12oz	—	—	108 0	
mint pick-up bath	8oz	—	—	68 0	
tender creme bath	8oz	—	—	68 0	
Estrovis (1310 WW)†s4B					
tablets	20	1620 0	—	202 6	
Ethisan (428 Ethica)					
	100ml	25 8	9 5	4 0	
	2l	21 9ea	—	—	
	3oz	—	—		D
Euvitol (34 A & H)					
tablets	20	—	—	—	D
Evans (436 Evans)					
piglet anaemia paste	1oz	29 6	10 10	—	
Evan Williams (437 EW)					D
Evan Williams (1188 Steiner)					I
shampoos					
Eve (888 Newey)					
hairgrips		5	1 11	10	
Extil (179 BDH) †s7					
compound linctus	1S0ml	63 0	—	7 11	
	1l	28 6ea	—	—	
Eylure (443 Eylure)					
Beauty Light mirror		64 0ea	23 6ea	119 6	
cosmetic brushes					
blending brush		48 10	17 11	7 9	
eyeliner brush		26 9	9 10	4 3	
Facemakers		135 0	74 0	23 6	
lipbrush		33 1	12 1	5 3	
shadow applicator		25 2	9 3	4 0	
shadow brush		31 6	11 6	5 0	
cosmetic sponge		22 0	8 1	3 6	
lipsticks		55 1	30 3	9 7	
nail polishes		40 6	22 3	6 11	
eyelashes					
Miss Eylure fluffies, moonrakers, bobbydazzlers		72 0	39 7	12 10	
Versateye set		18 9ea	10 3ea	39 6	
all eyelash refills		—	—	—	D
Faceplan (574 EHL)					
(distributors 1S45 Vestric)					
make-up kit		—	—	14 1 1	
Farleys (448 Farleys)					
baby dinners and sweets vegetables and beef, vegetables beef and bone, vegetables chicken and tomato	1¾oz	12	—		
apples and rice, apricot pudding, orange and lemon pudding, strawberry sweet	2oz	12 3	—		
Felix (45S Felix)					
cat food		—	—	9	
Femfresh (47 Anestan)					
deodorant dry-spray	50g	3S 9	19 8	5 11	
Fennings (1534 Fennings)					
cooling powders adult					
	12	16 3	6 0	2 5	
	36	39 0	14 4	5 9	
children's	5	80 0 (1 gross)	29 8 (1 gross)	1 0	
	S	150 0 (2gross)	55 0 (2gross)	1 0 1	
	20	22 0	8 1	3 2	
cough mixture		16 3	6 0	2 5	
fever mixture		23 3	8 6	3 5	
little healers	36	17 0	6 3	2 6	
	90	34 0	12 6	5 0	
	12	6 6	2 5	1 0	
little healer tablets	40	16 3	6 0	2 5	
ointment		10 0	3 8	1 6	
rheumatic tablets	45	23 3	8 6	3 5	
Fentazin (34 A & H)					
duolets					D
Fergora (1439 Strathmore)					I
cordials	25oz	17 6	3 9	2 6	
squashes					
orange, lemon	25oz	17 8	3 9	2 3	
lime, lemon barley	25oz	21 11	4 8	2 9	
		* Includes 3d for container			
Fernico (333 Cupal)		26 3	—	3 9	
Fete (Molyneux (194 Bronnley)					
poudre parfumee		—	—	65 0	
Fiesta (153 B5C) existing entry					

		Trade	Tax	Reta	
Fiesta (1S3 BSC) 2S case minimum order					
towels 1-roll		32 0 (2 doz)	4 5 (½doz)	2 3	
2-roll		46 9 (1½ doz)	6 5 (1½ doz)	3 0	
Fille d'Eve (963 PNR) existing entry					
Fille d'Eve (936 PNR)					
perfume	F90	26 7ea	14 3ea	55 6	
	F81	34 6ea	18 6ea	72 0	
	F88	46 7ea	25 0ea	96 9	
	F31	74 0ea	39 8ea	153 6	
	F21	127 0ea	68 1ea	264 0	
de luxe	F33	89 1ea	47 9ea	185 0	
toilet water	F7	20 6ea	11 0ea	42 6	
	F6	32 10ea	17 7ea	68 3	
	F5	52 0ea	27 11ea	108 3	
Flex (10S2 Revlon)					
hair conditioner	0288	—	—	17 6	
Fluoderm (179 BHD)					
cream plain	15g				
Focus (1242 Toni)					
hair highlight		21 6	11 3	3 6	
Freesia (1355 Yardley)					
perfume	1891	79 0	43 6	13 6	
perfumed Cologne	1884	73 0	40 2	12 6	
cream perfume		85 0	46 9	14 7	
Fresh'n Dainty (S06 Gerhardt)					
(distributors 430 Eucryl)					
(distributors 366 DR & A)					
Frooty (127 Bioglan)					
tablets	100	30 0	—	3 6	
	1000	20 0ea	—	30 0	
Fucidin (747 Leo) T5					
intravenous infusion		19 6ea	—	26 0	
Fungilin (1176 Squibb) TS					
cream	15g	9 0ea	—	13 6	
lotion	15ml	10 2ea	—	15 3	
lozenges	20	8 5ea	—	12 8	
ointment	15g	9 0ea	—	13 6	
oral tablets	20	18 11ea	—	28 5	
	100	75 7ea	—	113 5	
pessaries	15	12 7	—	18 11	
	100	66 0	—	99 0	
suspension	12ml	15 0	—	22 6	
Fungizone (1176 Squibb) TS					
intravenous	vial	24 7ea	—	36 11	
for tissue culture	vial	28 10ea	—	43 3	
Furacin (1153 SKF)					
solution	S00ml	28 6ea	—	42 9	
	16oz	—	—	—	
Furadantin (11S3 SKF)					
suspension	1S0ml	96 0	—	12 0	
	2l	92 0ea	—	138 0	
	4oz and 80oz	—	—	—	
Furoxone (11S3 SKF)					
suspension	300ml	99 0	36 4	15 5	
	8oz	—	—	—	
Gastrinol (956 Peptinol) † DDI					
(distributors 154S Vestric)		12 5ea	4 7ea	20 6	
Gerber (200 B & F)					
instant baby foods					
packet fruits	1¾oz	13 1	—	—	
packet savoury	1¾oz	13 1	—	—	
Geriatric Pharmaton (265 CDC)					
Geriatric Pharmaton (1564 Pharmaton)					
Germaine Monteil (1486 GM)					
gel rouge		—	—	35 0	
lip glints		—	—	20 5	
Gerovital H3 (1599 TTC) †					
tablets	25	18 4ea	—	27 6	
Gillette (514 Gillette)					
shaving cream					
foamy aerosol	198g	47 3	16 6	6 11	
	150g	38 8	13 6	5 8	
razor adjustable set		147 8	52 10	22 6	
old model		—	—	—	
Gin-Fizz (Lubin (957 Perl))					
eau de toilette	689	13 9ea	7 6ea	29 6	
	690	23 0ea	12 3ea	49 0	
	691	35 3ea	18 9ea	75 6	
atomiser	599	18 6ea	9 9ea	39 6	
	600	26 9ea	14 3ea	57 6	
perfume	639	16 9ea	9 0ea	36 0	
	649	29 6ea	15 9ea	63 0	
	650	48 3ea	25 6ea	103 0	
	651	76 6ea	40 6ea	163 0	
Glaxo (518 Glaxo)					
vaccines					
diphtheria tetanus F.T.					
diphtheria tetanus poliomyelitis inactivated					
poliomyelitis inactivated					
tetanus F.T.					
Gleem (1010 P & G)					
toothpaste	medium	28 3 (1½ doz)	10 1 (1½ doz)	2 7	
	large	26 2 (1 doz)	9 4 (1 doz)	3 7	
Glenrol (184 Broncc)					
Glenrol (189 BT)					
Glycinello (664 J5 & C)					
Glycinello (49 Aneson)					
(distributors 1545 Vestric)					
hand cream	tin 28g	14 0	7 8	2 6	
	tube 50g	26 0	14 4	4 6	
	105g	47 0	25 10	8 4	

		Trade	Tax	Retail	
Golden Babe (761 Lilia-White)					
disposable napkins	10	22 1	—	2 4	
	20	41 11	—	4 5	
	48	99 3	—	10 4	
Graneodin (1176 Squibb) TS					
ointment	3·6g	2 0ea	—	3 0	
	15g	4 0ea	—	6 0	
	200g	48 0ea	—	72 0	
Gravergol (1441 Wallace) †s7					D
Gravergol (1441 Wallace) †s4B					I
Guanor (1089 RPD)†					
expectorant	21	22 0ea	—	—	
Gucki (16 AGL) existing entry					D
Gucki (16 AGL)					
35mm viewer		6 0ea	3 4ea	12 7	
Haematrix (810 Maw)					
ointment		22 4	8 2	3 6	
suppositories		41 0	15 0	6 3	
Haigh's (357 DS & H)†					
sovereign remedy	8oz	105 0	38 6	14 11	
tonic medicine	8oz	105 0	38 6	14 11	
Halex (80 BXL)					
baby bath	F440	224 0	30 10	30 6	
	F465	278 0	38 2	37 9	
stand	F449	209 6	28 10	28 6	
	F466	291 6	40 0	39 9	
bathtime set	F631	426 0	50 0	57 6	
	F641	469 0	57 6	63 6	
brush	F166	36 3	13 4	5 9	
	F174	38 3	14 1	6 0	
	F172	56 8	20 5	8 9	
brush/comb and rattle	F632	57 9	21 5	9 0	
brush set 4-piece	F634	95 7	40 4	15 3	
5-piece	F636	98 9	33 6	15 3	
chamber	F501	65 0	—	8 3	
7in	F512	34 2	—	4 3	
8in	F502	48 4	—	6 0	
non-spill	F509	61 0	—	7 9	
feeder beaker	F474	22 10	3 2	3 3	
keep warm plate	F471	83 6	11 5	11 6	
layette basket	F439	108 9	14 11	15 0	
with nylon cover	F438	200 0	27 5	27 3	
mealtime set	F315	44 4	6 1	6 0	
	F376	52 0	7 1	7 0	
	F375	76 2	10 6	10 6	
training seat	F431	92 5	—	11 6	
adjustable	F472	90 3	—	11 3	
bath brush	D593	70 8	25 10	11 0	
child's bib	F477	56 9	—	7 0	
denture brush	A400	28 0	—	3 6	
hairbrushes gents					
woodgrain finish	D117	87 4	32 0	13 6	
3-piece set	D453	54 8	20 1	8 6	
5-piece set	D455	74 0	27 2	11 6	
hairbrushes ladies					
Radial	D329	41 10	15 4	6 6	
Radia brush/comb	D314	48 3	17 8	7 6	
Carefree	D366	48 3	17 8	7 6	
Stylist	D332	57 8	21 2	8 11	
Swinging	D323	54 8	20 1	8 6	
wood grain finish	D328	89 9	32 11	14 0	
hairbrushes children's					
Noddy	DF180	41 10	15 4	6 6	
ladies' brush sets					
3-piece set	E611	115 6	42 4	17 11	
	E612	126 9	46 6	19 6	
	E681	135 0	49 6	21 0	
Harmony 3-piece	E658	167 2	61 4	26 0	
4-piece	E665	225 6	82 6	35 0	
Princess 3-piece	E659	189 8	69 7	29 6	
4-piece	E679	241 0	88 4	37 6	
Teenager 3-piece	E685	125 6	46 0	19 6	
Venice 3-piece	E682	186 6	68 5	29 0	
coffret Caprice 4-piece set	E656	74 0	27 2	11 6	
nail brushes non-slip	D520	14 6	5 4	2 3	
nursery bin with deodoriser	F400	142 8	19 6	19 6	
nursery tidy bin	F404	123 0	16 10	16 9	
soap case	E342	8 9	4 9	1 6	
bath size	E345	11 9	6 5	2 0	
toothbrush nylon Capri	A259	28 0	—	3 6	
Halina (1136 Silber)					D
Halina (1136 Silber)					I
cameras cine					
Super 8		—	—	339 6	
outfit		—	—	408 3	
Super 8 zoom		—	—	697 9	
outfit		—	—	766 6	
Halinamatic		—	—	438 9	
outfit		—	—	507 6	
cameras still					
300 outfit		—	—	239 4	
Colour Pack		—	—	171 6	
case		—	—	45 6	
Paulette		—	—	239 3	
Paulette electric		—	—	299 9	
case		—	—	49 6	
outfit		—	—	459 6	
Simplette Auto EE		—	—	218 0	
case		—	—	45 6	
Simplette F cube		—	—	99 6	
electric		—	—	175 0	
case		—	—	26 6	
outfit		—	—	169 6	
electric outfit		—	—	245 0	
flashgun cube F		—	—	24 6	
projectors					
Halinamat 300		—	—	369 0	
QI		—	—	479 6	
viewers					
Ambassador		—	—	29 6	
Paramount		—	—	59 6	
Table		—	—	39 6	
Halmagon (801 MP)		38 6	14 2	5 7	
		115 0	42 2	16 3	
Handy Andies (153 BSC) existing entry					
Handy Andies (153 BSC) 25 case minimum order					
tissues		44 9 (1 gross)	6 2 (1 gross)	7	
Happy Face (1242 Toni)					
facial washing cream	tube	25 5	8 10	4 6	
Hardy Amies (568 HA)					
Signature					
eau de toilette	108cc	—	—	47 6	
perfume	6·5cc	—	—	72 6	
	13·5cc	—	—	105 0	
	30cc	—	—	150 0	
Harriet Hubbard Ayer (575 HHA) (distributors 261 Christy)					
anti-wrinkle revitalising cream		—	—	126 0	
Haynon (1089 RPD)					
tablets 4mg	50	5 9ea	—	—	
	500	42 6ea	—	—	
Head & Shoulders (1010 P&G) Southern area only					
shampoo cream	sachet	21 9 (3doz)	7 9 (3doz)	1 0	
	medium	21 2	7 7	2 11	
	large	39 8	14 2	5 6	
lotion	sachet	21 9 (3doz)	7 9 (3doz)	1 0	
	medium	21 2	7 7	2 11	
	large	48 10	17 6	6 9	
Hedex (976 P5 & T)					
tablets	16	28 9	—	3 0	
Hedges (590 Hedges) existing entry					D
Hedges (590 Hedges)					I
L.260 snuff		21 6	—	2 2	
		45 6	—	4 5	
		87 0	—	8 3	
Heinz (593 Heinz)					
unior foods (all 5 to 9 case rate)					
steak & kidney dinner, liver & bacon dinner	can 4½oz	19 4 (2doz)	—	1 0	
Helena Rubinstein (596 HR)					
Illumination					
luminator		—	—	45 0	
souffle stick		—	—	47 6	
silk blusher stick		—	—	25 6	
silk bronzer stick		—	—	25 6	
Heminevrin (68 AH)					
tablets	25 and 1000				D
Hewferro (68 AH)					D
Hewlix (68 AH)					D
Hexoestrol (179 BDH)					D
Hi and Dry (1052 Revlon)					
roll on deodorant	5109	—	—	11 0	
Hilldem (1136 Silber)					
cine projector		—	—	1228 0	
Hill's (605 Hill's) †DDI					
bronchial balsam	100ml	30 0	11 0	4 5	
	200ml	50 0	18 4	7 4	
Histofax (208 BW)					I
cream	17.5g	20 0	7 4	3 1	
Histron (1367 R & B)					
balm	25g	18 0	6 7	2 10	
	50g	30 0	11 0	4 8	
	75g	42 0	15 5	6 6	
Homyped (1169 GS & 5) existing entry					D
Homyped (49 Aneson) (distributors 1545 Vestric)					I
exercise sandals					
children's	pr	14 11	—	19 11	
ladies'	pr	19 11	2 6	29 11	
men's	pr	19 11	2 6	29 11	
Horlicks (621 Horlicks)					D
Horlicks (103 Beecham)					I
tablets plain	12	4 10	—	6	
chocolate flavoured tablets		—	—	—	D
Hormosed (745 Legat †s4B					
tablets	100	7 0ea	—	—	I
	1000	54 0ea	—	—	
Hornicura (357 DS & H)					
(vet.)	medium	15 9ea	6 0ea	27 0	
	large	—	—	—	D
Hunts (103 Beecham)					D
Hypoject (357 DS & H) †s4B					
(vet.)	100cc	76 6	—	8 6	
	500cc	20 8ea	—	27 6	
Hytex (710 Knox)					
ointment	tube	49	18 1	7 0	
Ibcol (671 Jeyes)					
disinfectant extra	5gal	58 4ea	—	—	
Idris (644 Idris) existing entry					D
Idris (103 Beecham)					I
lime cordial	26oz	30 1	6 0	4 3*	
squashes orange, lemon, grapefruit, lemon barley, 26oz		27 8	5 6	3 11*	
		*includes 3d for container			
Ikoblitz (673 JofH)					
flashgun 6		—	—	—	D
LD		—	—	—	D
M		—	—	—	D
flashgun A		—	—	61 2	I
C		—	—	61 2	I
D		—	—	61 2	I
Ikophot (673 JofH)					
exposure meter 5		—	—	225 5	
CD		—	—	450 9	
Ikoscop (673 JofH)					
slide viewer		—	—	—	D
droscope attachment		—	—	—	D
Ilford (645 Ilford)					
cameras					
Compact outfit		37 9ea	20 9ea	77 5	
Universal 50C		38 5ea	21 2ea	78 10	
outfit		50 4ea	27 8ea	99 8	
Universal Flash		40 0ea	22 0ea	82 0	
outfit		51 7ea	28 4ea	100 11	
Ilotycin (413 Lilly) T5					
tablets 250mg	100	62 0ea	—	93 0	
	500	301 6ea	—	452 6	
	1000	591 3ea	—	886 11	
	5000	2895 0ea	—	4342 6	
Indal Finnish Sauna (961 EGP)					
bubble bath	sachets (2)	21 0	7 9	3 0	
	bottle 5oz	6 6ea	2 5ea	13 0	
hair conditioner	sachets (2)	18 6	10 2	3 0	
	bottle 5oz	7 1ea	3 11ea	16 0	
shampoo	sachets (2)	21 0	7 9	3 0	
	bottle 30cc	22 6	8 3	3 6	
	6oz	6 6ea	2 5ea	13 0	
soap (1)	4½oz	35 0	12 10	5 6	
(3)		8 9ea	3 3ea	16 6	
presentation drum		20 1ea	8 9ea	42 0	
Influvac (324 Crookes)					D
Influvac (1539 Duphar)					
Infraphil (977 PE)					
health lamp	KL7500	86 3ea	—	115 0	
Intalbut (1490 IAP5) †s4B					
tablets 100mg	250	6 0ea	—	—	
	500	11 6ea	—	—	
	1000	22 2ea	—	—	
200mg	250	8 0ea	—	—	
	500	15 6ea	—	—	
	1000	30 2ea	—	—	
Intaloxine (1490 IAPS) T5					
tablets 250mg	250	26 0ea	—	—	
	500	51 0ea	—	—	
	1000	100 0ea	—	—	
Intalpen (1490 IAP5) T5					
tablets 125mg	250	22 0ea	—	—	
	500	43 0ea	—	—	
	1000	85 0ea	—	—	
250mg	250	43 0ea	—	—	
	500	85 0ea	—	—	
	1000	160 0ea	—	—	
Intalpram (1490 IAP5) †s4B					
tablets 25mg	250	14 6ea	—	—	
	500	28 0ea	—	—	
	1000	55 6ea	—	—	
Intalsolone (1490 IAP5) TS					
tablets 1mg	250	4 3ea	—	—	
	500	7 3ea	—	—	
	1000	13 11ea	—	—	
5mg	250	12 6ea	—	—	
	500	24 0ea	—	—	
	1000	47 3ea	—	—	
Intalsone (1490 IAP5) TS					
tablets 1mg	250	4 0ea	—	—	
	500	7 0ea	—	—	
	1000	13 5ea	—	—	
5mg	250	11 6ea	—	—	
	500	22 6ea	—	—	
	1000	44 5ea	—	—	
Intimate (1052 Revlon)					
eau de toilette	0415	—	—	36 0	
lotion	5146	—	—	11 0	
milk bath	0745	—	—	39 6	
perfume	0957	—	—	110 0	
	0958	—	—	165 0	
	0966	—	—	230 0	D
	0916	—	—	375 0	
spray	2153	—	—	49 6	
Isomat-Rapid (16 AGL) existing entry					D
Isomat-Rapid (16 AGL)					
camera		165 2ea	77 3ea	331 4	
outfit small		186 10ea	87 4ea	374 9	
large		211 4ea	98 10ea	424 0	
camera C		209 3ea	115 1ea	437 0	
case		29 7ea	16 3ea	61 9	
Iso-Pak (16 AGL)					
flash gun		21 11ea	12 1ea	45 10	I
Iso-Rapid (16 AGL) existing entry					D
Iso-Rapid (16 AGL)					I
camera I		30 7ea	16 10ea	63 11	
outfit without flash		34 7ea	19 0ea	72 2	
with flash		68 6ea	37 8ea	143 1	
camera C		62 10ea	34 7ea	131 3	
outfit		69 9ea	38 4ea	145 9	

		Trade	Tax	Retail	
outfit IC		60 0ea	33 0ea	124 4	
autoset		74 5ea	40 11ea	155 5	
lady set IC		78 3ea	43 0ea	163 4	
C		89 3ea	49 1ea	186 5	
Izal (1480 Izal)					
antiseptic		19 9	6 9	2 9	1
bath cleaner		26 3	—	2 11	
soft tissue rolls					
doubles		31 0 (1½doz)	—	2 4	
germicide	1qt	—	—	—	D
Jabad (664 JS & C)					D
Jabad (49 Aneson)					1
Jean Sorelle (669 Sorelle)					
Hector's House soap		19 8	7 0	3 0	
Jeyes (671 Jeyes) existing entry					D
Jeyes (671 Jeyes)					1
air freshener blocks		23 5 (3 doz.)	—	10	
fluid‡	7oz	15 8	—	1 8	
	20oz	26 11	—	2 11	
	40oz	49 4	—	5 4	
	1gal	13 0ea	—	16 6	
	5gal	56 3ea	—	68 3	
Freshbin powder	680g	17 0	—	1 9	
toilet flats					
soft single		37 0 (3 doz.)	—	1 5	
double		33 10 (1½ doz.)	—	2 6	
babysoft single		26 7 (3 doz.)	—	1 0	
double		25 4 (1½ doz.)	—	1 10	
manilla single		37 0 (3 doz.)	—	1 5	
double		33 10 (1½ doz.)	—	2 6	
toilet rolls					
babysoft twin		33 10 (1½ doz.)	—	2 6	
manilla		36 2 (3 doz.)	—	1 4	
toilet fittings					
plastic		22 4	2 0	2 6	
porcelain white		106 8	12 0	12 6	
coloured		12 9ea	1 9ea	18 4	
Jeypine (671 Jeyes)					
disinfectant	5gal	58 4ea	—	—	
Johnsons (672 Johnson)					
baby oil	135cc	25 8	14 1	4 3	
	210cc	38 5	21 2	6 4	
	170cc	—	—	—	D
Justine (Feraud (480 FP)					
perfume	½oz	—	—	32 6	
Kaomycin (1263 Upjohn) T5					
	150ml	14 0ea	—	—	
	500ml	44 3ea	—	—	
	4oz	—	—	—	D
	16oz	—	—	—	D
Kaopectate (1263 Upjohn)					
	500ml	7 11ea	—	—	
	16oz	—	—	—	D
Kaykill (683 Kay) existing entry					D
Kaykill (1068 Roberts)					1
rodenticide	3½oz	11 5	—	1 6	
	12oz	29 3	—	3 9	
Kaymet (686 Kaymet)					
Keep-Warm feeding plate		66 0	9 1	8 11	
no-spill baby cup		14 0	1 11	1 11	
Kemithol (649 ICI)					D
Kemoform (853 Modkem)					
balsam of aniseed	50ml	13 6	4 8	—	
	3oz	—	—	—	D
Kent (693 Kent)					
shaving brush 100% badger					
white handle	V4	45 3ea	16 1ea	84 0	
black handle	C24	46 7ea	16 7ea	86 6	
Keybells (563 Hampshire)					
Keybells (1068 Roberts)					
Kinidin Durules (68 AH)					
tablets	100	88 4ea	—	132 6	
	30	—	—	—	D
Kleenex (702 KC) 10 case minimum order					
tissues Silk Soft					
boutique		42 4 (2 doz)	5 10 (2 doz)	2 11	
handy	72	52 8 (6 doz)	7 3 (6 doz)	1 2	
	150	60 10 (4 doz)	8 4 (4 doz)	2 1	
regular	100	60 10 (4 doz)	8 4 (4 doz)	2 1	
	150	42 4 (2 doz)	5 10 (2 doz)	2 11	
pocket pack		29 10 (1 gross)	4 1 (1 gross)	4	
for men	100	46 5 (2 doz)	6 5 (2 doz)	3 2	
Harlequin	100	46 5 (2 doz)	6 5 (2 doz)	3 2	
K-Lens (810 Maw)					
eyelotion	490.00	48 2	17 8	7 6	
Kodak (711 Kodak)					
colour miniature film					
Kodacolor-X (36 exp.		8 8ea	4 9ea	15 3	
projectors					
Carousel S		760 0ea	418 0ea	1587 3	
Carousel S-AV		1020 0ea	561 0ea	2130 3	
old models		—	—	—	D

		Trade	Tax	Retail	
Kolanticon (838 MN)					
gel	500ml	10 7ea	—	—	
Kolantyl (838 MN)					
gel	11	17 6ea	—	—	
	6oz & 32oz	—	—	—	D
Kolynos (655 ICC)					
denture fixative		22 6	—	2 6	
		37 6	—	4 2	
Loctote-Ringers (413 Lilly)					
solution ampoules	25	200 0ea	—	300 0	
L'Air du Temps (936 PNR) existing entry					D
L'Air du Temps (936 PNR)					1
creme parfumee	CB3	12 0ea	6 5ea	25 0	
dusting powder	TB1	30 4ea	16 3ea	63 0	
refill	TB2	17 11ea	9 7ea	37 3	
perfume	B90	26 7ea	14 3ea	55 3	
	B81	34 6ea	18 6ea	72 0	
	B88	46 7ea	25 0ea	96 9	
	B31	74 0ea	39 8ea	153 6	
	B21	127 0ea	68 1ea	264 0	
de luxe	B33	89 1ea	47 9ea	185 0	
	B30	163 6ea	87 8ea	339 9	
atomiser	B240	48 6ea	26 0ea	101 0	
refill	B141	25 0ea	13 5ea	52 0	
sachet	PB1	14 2ea	7 7ea	29 6	
soap (3)	5B1	13 9ea	4 11ea	26 3	
sparkling bath oil	MB3	16 9ea	6 0ea	31 9	
talcum	TB3	11 4ea	6 1ea	23 6	
toilet water	B7	20 6ea	11 0ea	42 6	
	B6	32 10ea	17 7ea	68 3	
	B5	52 0ea	27 11ea	108 3	
atomiser	B106	39 6ea	21 2ea	82 0	
	B107	26 10ea	14 5ea	55 9	
refill	B117	20 11ea	11 3ea	43 6	
airomatic spray	B75	32 10ea	17 7ea	68 6	
refill	B175	21 0ea	11 3ea	43 9	
Lancome (726 Lancome)					
O de Lancome	2oz	—	—	37 6	
	4oz	—	—	67 6	
	8oz	—	—	105 0	
atomiser	10cc	—	—	19 6	
	2oz	—	—	42 6	
Lavato (184 Bronco)					D
Lavato (189 BT)					1
Lederkyn (746 Lederle)					
suspension	16oz	—	—	—	D
Lederplex (746 Lederle)					
liquid	8oz & 12oz	—	—	—	D
Lederstatin (746 Lederle)					
suspension	2oz	—	—	—	D
Lemco (926 Oxo)					D
Lem-Sip (1037 Reckitt)					
cold remedy		27	9 4	3 11	
Leucovorin (746 Lederle)					
ampoules 3mg/ml	6	38 4ea	—	57 6	
Lilia (761 Lilia-White)					
sanitary belt		16 8	2 4	2 1	
towels	12	23 1	—	2 4	
Lil-lets (761 Lilia-White)					
regular	10	21 0	—	2 2	
	20	36 7	—	3 10	
super	10	23 2	—	2 5	
	20	41 6	—	4 4	
super plus	10	25 7	—	2 8	
	20	46 2	—	4 10	
Limmits (1552 UL)					
biscuits		38 3	—	4 3	
chocolate peppermint cream		23 3	5 1½	3 0	
chocolate orange cream		23 3	5 1½	3 0	
chocolate wafer bars		23 3	5 1½	3 0	
crackers		44 3	—	4 11	
milk chocolate meal		21 3	4 8	2 9	
plain chocolate meal		21 3	4 8	2 9	
Lincocin (1263 Upjohn) TS					
	100ml	29 2ea	—	—	
	60ml	—	—	—	D
sterile solution	600mg 2ml×10	73 4ea	—	—	
Liqufruta (1102 Sanitas)					
cough capsules		31 6	—	3 6	
Livodex (1545 Vestric)					D
Love Pat (1052 Revlon)					
extra moist compact	0884	—	—	18 0	
refill	5416	—	—	8 9	
tortoise tone fashion case	3275	—	—	9 6	
white fashion case	3274	—	—	9 6	
demi-tasse refill	0671	—	—	11 0	
patrician compact refill	0613	—	—	7 6	
petite compact refill	0656	—	—	7 0	
Luma (801 MP)					
compound	trial	19 6	7 2	3 0	
	medium	42 6	15 7	6 6	
	large	51 9	19 0	8 0	
	family	66 6	24 5	10 6	
cubes		47 6 (1gross)	17 5 (1gross)	8	
Luminal (97 Bayer)					
elixir					D
Lusty's (781 Lusty)					
kelp powder	4oz	24 0	—	3 0	
	8oz	38 0	—	4 9	
tablets	150	32 0	—	4 0	
	500	80 0	—	10 0	
	1000	13 0ea	—	19 0	

		Trade	Tax	Retail	
tablets malted	100	27 0	—	3 4	
	250	53 0	—	6 8	
	750	12 6ea	—	18 9	
capsules	24	24 0	—	3 0	
	84	66 0	—	8 3	
Lydrin (211 Butler)					
	500ml	138 0	—	16 0	
	21	40 0ea	—	60 0	
	16oz and 80oz	—	—	—	
Mac (103 Beecham)					
cold treatment		28 4	10 5	3 11	
Mademoiselle Ricci (936 PNR) existing entry					
Mademoiselle Ricci (936 PNR)					
creme parfumee	CE3	12 0ea	6 5ea	25 0	
perfume leger	E110	28 0ea	15 0ea	58 6	
soap	SE1	13 9ea	4 11ea	26 6	
talcum	TE3	11 4ea	6 1ea	23 3	
toilet water	E7	18 9ea	10 1ea	39 0	
	E6	30 9ea	16 6ea	64 3	
	E5	50 6ea	27 1ea	104 9	
atomiser	E107	26 7ea	14 3ea	55 3	
	E75	32 10ea	17 7ea	68 6	
refill	E175	22 7ea	12 1ea	47 0	
Ma Griffe (1469 PC) existing entry					
Ma Griffe (1469 PC)					
bath oil	4843	28 11ea	15 6ea	60 0	
Cologne	2oz 8028	16 10ea	9 0ea	35 0	
	4oz 8029	27 8ea	14 10ea	57 6	
	8oz 8030	48 2ea	25 10ea	100 0	
	14oz 8031	86 9ea	46 6ea	180 0	
	26oz 8032	135 9ea	72 10ea	282 0	
spray	8022	28 11ea	15 6ea	60 0	
dusting powder	4810	20 3ea	10 10ea	42 0	
perfume cream	4804	14 5ea	7 9ea	30 0	
mousse douce	4829	13 2ea	4 8ea	25 0	
perfume	8040	20 3ea	10 10ea	42 0	
	8042	24 4ea	13 1ea	50 6	
	8044	31 3ea	16 9ea	65 0	
	8045	40 5ea	21 8ea	84 0	
	8000	60 3ea	32 4ea	125 0	
	8046	74 6ea	39 11ea	155 0	
	8001	86 9ea	46 6ea	180 0	
	8002	137 0ea	73 6ea	285 0	
	8003	211 7ea	113 6ea	440 0	
	8074	43 4ea	23 3ea	90 0	
	8075	40 5ea	21 8ea	84 0	
soap cartoned	4851B	6 1ea	2 2ea	11 0	
	4856	8 10ea	3 2ea	16 0	
talcum 90g	4811	9 7ea	5 2ea	20 0	
toilet perfume	2oz 8728	24 1ea	12 11ea	50 0	
	4oz 8729	40 5ea	21 8ea	84 0	
	8oz 8730	60 8ea	32 6ea	126 0	
atomiser	8025	20 3ea	10 10ea	42 0	
	8026	43 4ea	23 3ea	90 0	
velvet foam bath	4848	24 4ea	13 1ea	50 6	
Maillecrin (664 JS & C)					
Maillecrin (49 Aneson)					
Mandelamine (1310 WW)					
suspension					
Marcain (179 BDH)					
Marcain (179 BDH)†s4B					
ampoules 0.5% with adrenaline 1-200,000					
10ml	5	16 8ea	—	—	
ampoules 0.25% with adrenaline 1-400,000					
10ml	5	13 10ea	—	—	
Marevan (179 BDH)					
tablets 1 mg	500	31 8ea	—	47 6	
Marigold (774 LR)					
house gloves					
lightweight		22 6	2 10	2 11	
Mary Quant (876 MP)					
cake liner		55 3	30 5	9 11	
old pack		—	—	—	
eyes off		48 9	26 10	8 9	
lashes 'bird feathers'		153 2	84 2	27 6	
liquid liner		55 3	30 5	9 11	
Shape and Blush		103 1	56 8	18 6	
bath beads		111 7	61 4½	19 11	
bath oil		86 10	47 9	15 6	
hand & body lotion		75 8	41 7½	13 6	
waterproof liner		—	—	—	
Mastop (328 CCC)					
vet.	1gal.	33 4ea	—	50 0	
	5gal	153 4ea	—	230 0	
Mavala (664 JS & C) existing entry					
Mavala (49 Aneson)					
2×2		10 0ea	5 6ea	20 6	
002 base		10 0ea	5 6ea	20 6	
cuticle cream		10 0ea	5 6ea	20 6	
cuticle oil		10 0ea	5 6ea	20 6	
eyelite		6 0ea	3 3½ea	12 4	
pstick		5 0ea	2 9ea	10 3	
Mavaderma nail grower		11 2ea	6 2ea	23 0	
phial		58 0	31 11	9 11	
nail enamel		6 3ea	3 5ea	13 0	
frosted		7 6ea	4 1½ea	15 9	
remover		3 0ea	1 8ea	6 2	
Scientifique bottle		11 2ea	6 2ea	23 0	
applicators		11 2ea	6 2ea	23 0	
discovery pack		32 8	17 11½	5 6	
magna pack		58 0	31 11	9 11	
Maws (810 Maw)					
Nappi pants		20 0	—	2 6	
Tufty Tail pads					
newborn	10	20 0	—	2 1	
	12	—	—	—	

		Trade	Tax	Retail	
nappy liners		40 0	—	5 0	
Tufty pants		27 3	—	3 3	
cot sheets	335.02	20 0	—	2 9	
feeders					
pyrex comp.					
8oz	302.22	28 4	—	3 6	
4oz	302.11	26 4	—	3 3	
spare for 8oz	302.01	20 0	—	2 6	
polycarbonate	303.22	30 0	—	3 9	
polythene comp.					
8oz	303.12	26 4	—	3 3	
4oz	303.13	24 4	—	3 0	
dinky glass	360.00	22 0	—	2 9	
polythene	360.02	24 0	—	3 0	
Simpla tablets	12	24 0	—	3 0	
	24	40 0	—	5 0	
teats assorted hole	300.03	8 4	—	1 0	
universal		9 9	—	1 2	
baby powder	371.05	—	—	—	D
anti colic mixture	337.03	—	—	—	D
feeder boatshape comp.					
4oz	331.04	—	—	—	D
teats deluxe	301.0S	—	—	—	D
emery boards		—	—	—	D
hot water bottles (now shown under NPU)		—	—	—	D
Surgical dressings					
bandages B.P.C.					
1in × 4yd	110.18	3 9	—	6	
2in × 4yd	110.02	6 2	—	9	
3in × 4yd	110.04	8 7	—	1 1	
4in × 4yd	110.19	11 1	—	1 5	
crepe 2in	141.00	23 5	—	2 11	
2½in	141.01	28 3	—	3 6	
3in	141.02	33 9	—	4 2	
3½in	141.03	38 8	—	4 10	
4in	141.04	44 1	—	5 6	
6in	141.05	65 5	—	8 2	
cellulose tissue	147.01	56 0	—	7 0	
cotton wool B.P.C.					
½oz	100.00	6 3	—	9	
1oz	102.01	8 6	—	1 1	
4oz	102.03	24 0	—	3 0	
16oz	102.05	80 0	—	10 0	
hospital quality					
1oz	102.07	7 3	—	11	
4oz	102.09	19 0	—	2 5	
16oz	102.11	60 0	—	7 6	
gamgee pink label					
4oz	146.09	23 3	—	2 7	
16oz	146.11	78 0	—	8 8	
blue label					
4oz	146.12	27 0	—	6 0	
16oz	146.14	93 0	—	10 4	
gauze B.P.C.					
1yd	137.02	12 7	—	1 7	
3yd	137.03	27 9	—	3 8	
6yd	137.04	50 8	—	6 4	
12yd	137.05	98 3	—	12 3	
unsterilised rolls					
100yd	12S.05	62 10ea	—	94 6	
25yd	125.06	16 1ea	—	24 2	
lint B.P.C.					
plain					
½oz	120.00	8 5	—	1 1	
1oz	13S.01	12 11	—	1 7	
4oz	135.03	41 6	—	5 2	
16oz	13S.0S	1S0 0	—	18 9	
boric					
½oz	143.00	8 9	—	1 1	
1oz	134.07	13 8	—	1 9	
4oz	143.09	44 6	—	5 7	
16oz	143.05	161 0	—	20 1	
multiple pack dressings					
No. 1	148.00	37 6	—	4 8	
No. 2	148.01	76 3	—	9 6	
K.L.N. suspension	337.0S	16 2	5 11	2 6	
Max Factor (813 MF)					
fashion lashes		118 0	61 8	19 11	
lower lashes		74 0	38 8	12 11	
adhesive		24 0	12 6	4 1	
hand and body lotion					
8oz		58 8	30 8	9 11	
17oz		71 4	37 3	12 0	
Maya (664 J5 & C)					D
Maya (49 Aneson)					1
Mazda (12 AEI) existing entry					D
Mazda (903 NPU)					1
flash bulbs 1B	(10)	S 0ea	—	7 6	
AG1B	(10)	5 0ea	—	7 6	
flash cubes	(3)	7 6ea	—	11 3	
Mecabilitz (1136 Silber)					
flashguns 180		—	—	352 0	
181		—	—	319 6	
182		—	—	426 0	
184		—	—	572 0	
185		—	—	692 4	
503 (wet)		—	—	1399 0	
(n.c.)		—	—	1598 6	
Mecalux (1136 Silber)					
flashgun		—	—	329 5	
Mecamains 502 (1136 Silber)					
flashgun		—	—	598 0	
Mecatwin 502 (1136 Silber)					
flashgun		—	—	598 0	
Melina (1406 SGBP)					
Ash-Ling					
bubble bath		—	—	10 9	
cleansing milk		—	—	8 6	

		Trade	Tax	Retail	
dusting powder with puff		—	—	15 6	
hand lotion		—	—	8 0	
perfume	6cc	—	—	15 6	
skin perfume		—	—	14 6	
talcum powder		—	—	8 0	
5hee-Vawn					
bubble bath		—	—	12 6	
dusting powder with puff		—	—	15 6	
hand lotion		—	—	8 0	
perfume	6cc	—	—	17 6	
skin perfume		—	—	17 6	
talcum powder		—	—	8 0	
5aga for men					
after shave lotion		—	—	12 6	
talcum		—	—	8 6	
set		—	—	21 0	
Meltus (333 Cupal)					
adult cough mixture	4oz	26 0	8 7	3 11	
	8oz	39 3	12 11	5 11	
junior	3oz	24 3	8 0	3 6	
	6oz	34 9	11 5	5 3	
Mendaco (710 Knox) †					
tablets	20	34 4	12 8	4 11	
	48	68 7	25 2	9 10	
	120	137 2	50 4	19 6	
Mennen (525 Golden)					
shave creams					
lather/menthol					
brushless/menthol	70g	23 2	8 6	3 4	
old packs		—	—	—	D
Menwin (1449 Burjax)					D
Metamsustac (972 Pharmax)					D
Methral (969 Pfizer)					
injection (vet.) 20 & S0 ml					D
topical ointment					D
Methyltestosterone (917 Organon) †s4B					
5ublings 5mg	100	9 0ea	—	13 6	
10mg	100	14 8ea	—	22 0	
25mg	100	28 6ea	—	42 9	
50mg	100	S2 8ea	—	79 0	
Micoren (501 Geigy)					
capsules 400mg	100	7S 0ea	—	112 6	
	S00	350 0ea	—	525 0	
Milo (883 Nestle)	8oz	33 11	—	3 6	
	16oz	60 7	—	6 2	
Milton (1055 RM)					
sterilising unit		8 4ea	1 5ea	12 6	
Miners (876 MP)					
frosted powder shadows		17 5	9 7	3 0	
stick shadows		17 5	9 7	3 0	
super sleek wigs		66 0ea	—	99 0	
eye deal kit		34 7	19 0	5 11	
mascara lash-on	3J67	34 7	19 0	5 11	
Minims (1154 5NP) old packs					D
Minims (1154 5NP)					
single dose eye drops					
amethocaine hyd. 0.5%†					
	20	141 0	—	17 7	
	100	564 0	—	70 6	
1.0%	20	141 0	—	17 7	
	100	564 0	—	70 6	
atropine sulph. 1.0%†					
	20	141 0	—	17 7	
	100	564 0	—	70 6	
2.0%	20	141 0	—	17 7	
	100	564 0	—	70 6	
benoxinate hyd. 0.4%†					
	20	141 0	—	17 7	
	100	564 0	—	70 6	
cyclopentolate hyd. 0.5%					
	20	141 0	—	17 7	
	100	564 0	—	70 6	
1.0%	20	141 0	—	17 7	
	100	S64 0	—	70 6	
ephedrine hyd. S.0%†					
	20	141 0	—	17 7	
fluorescein sod. 2.0%†					
	20	141 0	—	17 7	
	100	564 0	—	70 6	
homatropine hyd. 1.0%†sl					
	20	141 0	—	17 7	
	100	S64 0	—	70 6	
2.0%	20	141 0	—	17 7	
	100	S64 0	—	70 6	
hyoscine hyd. 0.2%†sl					
	20	141 0	—	17 7	
	100	564 0	—	70 6	
neomycin sulph 0.S% Ts					
	20	141 0	—	17 7	
	100	564 0	—	70 6	
pilocarpine nit. 1.0% †sl					
	20	141 0	—	17 7	
	100	564 0	—	70 6	
2.0%	20	141 0	—	17 7	
	100	564 0	—	70 6	
3.0%	20	141 0	—	17 7	
	100	564 0	—	70 6	
4.0%	20	141 0	—	17 7	
	100	564 0	—	70 6	
saline	20	141 0	—	17 7	
Minnim (34 A & H) cubes					D
Minolta (667 JCL)					
camera cine 8mm					
Autopak 8-K7		—	—	2399 6	
8-K11		—	—	3199 6	
cameras instant load					
16-P5 kit		—	—	420 0	
Autopak 550		—	—	659 0	
Autopak 800		—	—	1059 0	
S00 and 700		—	—	—	D

		Trade	Tax	Retail	
projectors					
Autodual 8		—	—	1319 6	1
Auto Dial 8		—	—	—	D
Super-8		—	—	—	D
viewer 16		—	—	—	D
Mirra-coat (174 BMAH)					
dog feed additive	1 lb	12 0ea	—	18 0	
Mitchum (1520 IPM) existing entry					D
Mitchum (1520 IPM)					1
anti-perspirant					
cream		26 6ea	9 8ea	45 0	
liquid		26 6ea	9 8ea	45 0	
Esoterica cream					
original		18 6ea	10 2ea	35 0	
facial		18 6ea	10 2ea	35 0	
fortified		26 0ea	14 3ea	49 0	
Moditen (1176 Squibb) †s4B					
tablets 1mg	25	8 1ea	—	12 2	
	100	28 10ea	—	43 5	
	500	126 0ea	—	189 0	
2·5mg	100	36 0ea	—	54 0	
	500	156 0ea	—	234 0	
5mg	100	48 0ea	—	72 0	
	500	204 0ea	—	306 0	
Mogadon (1074 Roche) †s4B					
capsules	100	22 0ea	—	33 0	
	500	88 0ea	—	132 0	
Monsieur de Givenchy (1589 Givenchy)					
deodorant stick		7 0ea	3 10ea	14 6	
shave cream lather		8 0ea	2 11ea	14 6	
shave foam aerosol		9 2ea	3 4ea	17 6	
soap in travel box		8 6ea	3 1½ea	15 6	
Morny (862 Morny)					
after bath Cologne	22371	—	—	—	D
	22381	—	—	—	D
Beauty Bath					
foam	22538	—	—	3 11	1
gelee	22507	—	—	3 11	1
soap	21502	—	—	4 9	
travel pack	22869	—	—	16 0	1
dusting powder	27371	—	—	—	D
eau de toilette	22301	—	—	9 9	1
overnighter	22980	—	—	14 11	
spray mist					
Lilly of the Valley, Gardenia		—	—	12 6	
F/F or Sandalwood		—	—	13 6	
old packs		—	—	—	D
Morsep (1007 PL)					
cream	300g	10 4ea	—	—	
Movex (16 AGL) existing entry					D
Movex (16 AGL)					1
cine equipment					
auto outfit S	small	351 1ea	167 1ea	698 8	
	large	425 8ea	199 1ea	844 3	
auto outfit SV		488 8ea	235 2ea	978 5	
Mucaine (1352 Wyeth) †s4B					
suspension	500ml	8 6ea	—	11 4	
	12oz	—	—	—	D
Multi-Rex (1136 Silber)					
exposure meter & case		—	—	399 0	
Multivite (179 BDH)					
pellets 1000		—	—	—	D
Multrate (1582 Albion)					D
Municum (49 Aneson)					
breath freshener		30 6	16 6	2	
Mysteclin (1176 Squibb) TS					
capsules	16	10 8ea	—	16 0	
	100	63 9ea	—	95 8	
	500	307 8ea	—	461 6	
syrup	100ml	9 8ea	—	14 6	
tablets	16	10 8ea	—	16 0	
	100	63 9ea	—	95 8	
	S00	307 8ea	—	461 6	
"N" (333 Cupal)					
tonic syrup	6oz	23 6	7 9	3 6	
Nappiclene (810 Maw)					
powder	16oz	44 0	—	5 6	
National (1136 Silber) existing entry					D
National (1136 Silber)					
flashguns (capacitor)					
Dynamo		—	—	71 4	
PB3S		—	—	44 10	
PB8		—	—	37 6	
PL-2		—	—	39 9	
PL-7		—	—	59 6	
PL-01 (cube)		—	—	38 9	
flashguns (electronic)					
PE-17		—	—	239 0	
PE-30 DC		—	—	199 6	
Minitop		—	—	319 6	
PI-3		—	—	148 8	
Natural Wonder (10S2 Revlon)					
blemish stick	0424	—	—	14 0	
blotting pressed powder	5349	—	—	17 6	
fashion case	2833	—	—	10 6	
foaming facial cleanser	5281	—	—	21 0	
make-up cake	5126	—	—	16 0	
medicated stick	0424	—	—	—	D
night treatment lotion	2890	—	—	21 6	
oil-free make-up	5348	—	—	17 6	
pressed powder	0837	—	—	15 6	
refill	5027	—	—	9 0	
replacement puff	5029	—	—	2 6	
skin lotion	0776	—	—	16 6	

		Trade	Tax	Retail	
Nature Boy (849 MML)					
foot exercise sandals					
men's flat wood soled		33 4pr	—	49 11	
Nature Child (849 MML)					
foot exercise sandals					
flat wood soled		23 11pr	—	35 11	
low wedge heel		23 11pr	—	35 11	
low square heel		28 7pr	—	42 11	
Nature Girl (849 MML)					
foot exercise sandals					
flat wood soled		28 7pr	—	42 11	
low wedge heel		29 3pr	—	43 11	
high square heel		33 3pr	—	49 11	
high wedge heel		33 3pr	—	49 11	
Naxogin (227 Erba)					
tablets 250mg	20	22 0ea	—	33 0	
	100	100 0ea	—	150 0	
Nazotarr (333 Cupal)					
inhalant	½oz	13 9	4 6	2 3	
Nebrovox (208 BW)					D
Neo-Cortef (1263 Upjohn) T5					
eye/ear drops	5ml	11 0ea	—	—	
	10ml	15 0ea	—	—	
Neoferrum (324 Crookes)					
	100ml	44 0	17 0	6 11	
	200ml	81 0	30 0	12 8	
	2l	43 5ea	15 11ea	—	
	old packs	—	—	—	D
Neo-Possiorine (115 Bengue)					D
Nethaprin (838 Merrell) †s7					
expectorant	150ml	4 6ea	1 8ea	8 5	
Neuro Phosphates (1153 5KF) †					
	300ml	54 0	19 9	8 5	
	2l	29 0ea	—	43 6	
	8oz and 80oz	—	—	—	D
Neuro-Trasentin (262 CIBA) †s1s4A					
tablets	100	94 0	—	11 9	
Neutrolactis (1098 5andoz)					
tablets	10	12 0	4 5	1 10	
New Dew (751 LL)					
body lotion	155cc	63 0	34 6	10 9	
soap	3½oz	29 0	10 6	4 6	
splash Cologne	100cc	91 0	50 0	15 6	
talcum	100g	49 0	27 0	8 6	
Nicobrevin (846 M of G5)					
anti-smoking capsules		14 4ea	5 5ea	26 11	
Nikini (1073 Robinson)					
sanitary pads	12	17 3	—	1 11	
Nine (1374 Freshdell)					
fructose	3 measures	—	—	10 6	
Nivea (1164 55L)					
hand and body lotion					
	60cc	23 2	12 1	3 9	
	120cc	41 8	21 9	6 9	
Nixoderm (710 Knox)					
ointment		16 0	5 11	2 3	
		32 0	11 9	4 7	
Nobecutane (179 BDH)					
remover 50g		—	—	—	
Nonad Tulle (34 A & H)					
2×2in	36	28 7	—	3 8	
4×4in	10	28 7	—	3 8	
	36	52 2	—	6 8	
6×6in	36	95 0	—	11 11	
4in×8yd strip		77 0	—	9 8	
Norcillin (1089 RPD) T5					
granules 125mg	60cc×12	30 0ea	—	—	
	100cc×12	55 0ea	—	—	
tablets 125mg	500	70 0ea	—	—	
250mg	1000	130 0ea	—	—	
Novara (128 Biometica)					
cleanser	39g	23 0	12 4	3 11	
Novobiocin (147 Boots) T5					
mixture	100ml	21 7⅓ea	—	32 6	
Nuit de Longchamp (Lubin (957 Perl)					
Cologne	1989	15 3ea	8 0ea	32 6	
	1990	24 6ea	13 0ea	52 6	
	1991	37 3ea	19 9ea	79 6	
eau de toilette	2920	29 6ea	15 9ea	63 0	
atomiser	1920	27 9ea	14 9ea	59 6	
perfume	1939	18 6ea	9 0ea	39 6	
	1949	31 9ea	17 0ea	68 0	
	1950	50 6ea	26 9ea	108 0	
	1951	78 9ea	41 9ea	168 0	
Nu-Nip (357 DS & H)					
(vet.)		82 6ea	30 3ea	140 3	
Nupercaine (262 CIBA)					
cream 1·1%	1oz	22 0	—	2 9	
suppositories 51	5	38 0	—	5 0	
Nu-Soft (903 NPU)					
hankies (3 ply)	20	4 3	8½	6	
tissues	12	2 9	5½	4	
Nutriline (509 Gibbs)		34 6	19 0	5 6	
Nystan (1176 5quibb) T5					
dusting powder	15g	8 5ea	—	12 8	
ointment	15g	8 5ea	—	12 8	
oral tablets	12	8 5ea	—	12 8	
	100	60 0ea	—	90 0	
powder					
sterile 500,000 units	vial	30 0ea	—	45 0	
non-sterile 3,000,000 units	vial	37 2ea	—	55 9	
suspension	24 dose	12 5ea	—	18 8	
vaginal tablets	15	8 5ea	—	12 8	
	100	52 10ea	—	79 3	

		Trade	Tax	Retail	
Old Spice (1131 Shulton)					
Burley Cologne	3120	130 0	69 9	22 6	
talcum	3140	95 5	52 6	16 6	
hair cream	3139	56 3	30 11	9 9	
deodorant stick	3880	51 0	27 8	9 9	
stick-lime	3587	56 10	30 6	10 9	
shaving bowl	3709	61 6	22 0	9 9	
Olygo-Maigril (664 J5 & C)					D
Olygo-Maigril (49 Aneson)					
Optima (16 AGL)					
camera Rapid 125C		274 5ea	150 11ea	620 0	I
125V		—	—	—	D
camera 5005N		—	—	—	D
Optomax (1136 5ilber)					I
exposure meter		—	—	109 6	
Orbenin (1393 BRL) T5					
capsules 500mg	50	112 0ea	—	—	
	250	540 0ea	—	—	
Or-Lem (918 Or-Lem)					
low calorie blackcurrant					
drink	26oz	—	—	2 9	
5un Real whole orange					
or lemon		—	—	2 2	
Ortho-Novin (922 Ortho)†s4B					
tablets 0.5mg	21	4 4ea	—	6 6	
3-cycle pack		9 4ea	—	14 0	
Otodex (1418 5trenol)					
ear drops (vet.)	14ml	24 11	9 2	3 11	
	45ml	57 3	21 0	8 11	
56ml & 565ml		—	—	—	D
Otopred (776 JML) T5					
ear drops	3ml	5 6ea	—	8 3	
Otoseptil (878 Napp) T5					
ear drops	8ml	11 6ea	—	15 4	
Outdoor Girl (876 MP)					
Golden Girl					
double cleanse		40 2	22 1	6 11	
double cream		40 2	22 1	6 11	
double life		40 2	22 1	6 11	
Perfect Touch		34 4	18 10	5 11	
powder compressed		26 2	14 5	4 6	
loose		34 4	18 10	5 11	
5himmer 5hadows		30 6	16 9	5 3	
Touch of Colour		34 4	18 10	5 11	
Owbridges (925 Owbridge)					
(distributors 1545 Vestric)					D
Owbridges (917 Organon)					I
Oxycel (938 PD)					
pad		11 0ea	—	16 6	
Oxynhaler (183 BOC)					
pocket inhaler complete		71 3ea	—	95 0	
oxygen bulbs (5)		11 3ea	—	15 0	
Paldona (1089 RPD) †s4B					
tablets	50	10 0ea	—	—	
	500	90 0ea	—	—	
Poroflex (922 Ortho)					D
Paragesic (1098 5andoz)					I
tablets	20	54 0	20 0	8 5	
	dp 100	22 6ea	—	—	
Poriviton (1582 Albion)					D
Parstelin (1153 5KF)					
elixir		—	—	—	D
Pothibomote—200 (746 Lederle)					D
P.C.O (1582 Albion) all packs					D
Pears (509 Gibbs)					
baby powder		20 7	7 7	3 0	
shampoo		28 0	10 3	4 0	
soap		11 10	4 4	1 6	
Pectomol (1545 Vestric)					D
Pedicare (1535 Phillips)					
insocks ladies	pr	28 9	3 10	3 11	
men's	pr	33 1	4 4½	4 6	
Penicillin-V-Lilly (413 Lilly) T5					
Pulvules 125mg	100	10 2ea	—	15 3	
	500	48 0ea	—	72 0	
	1000	94 0ea	—	141 0	
250mg	100	20 0ea	—	30 0	
	500	94 0ea	—	141 0	
	1000	186 0ea	—	279 0	
Pernicreom (1545 Vestric)					D
Pernivit (179 BHD)					
tablets	150	—	—	—	D
Petal (153 B5C) existing entry					
Petal (153 B5C) 25 case minimum order					
tissues 2-roll		21 10 (1½ doz)	—	1 8	
4-roll		29 1	—	3 2	
Petrolagar (1352 Wyeth)					
	500ml	57 0	21 0	8 1	
	dp 6×500ml	28 4ea	—	—	
	16oz	—	—	—	D
Phenocitrain (1322 Whaley)†					
ointment	56·7g	100 0	36 8	15 7	
Phensic (104 BP)					
tablets	100	66 5	24 4	9 2	
Philips (977 PE) existing entry					D
Philips (977 PE)					I
electric blankets					
3-heat single	HL2216	87 0ea	31 1ea	147 0	
double	HL2226	106 2ea	38 0ea	179 6	
dual control	HL2236	128 7ea	46 1ea	217 6	
family single	HL2215	62 1ea	22 3ea	105 0	
double	HL2225	74 6ea	26 8ea	126 0	
health lamp combined	HP3108	151 6ea	54 5ea	257 0	
infra-red bulbs	13379F/3F	26 3ea	9 7ea	44 7	
hair clippers	HP2501	58 2ea	—	77 6	
hair curler set	HP4404	118 0ea	42 3ea	199 6	

		Trade	Tax	Retail	
hair dryer's					
compact	HP4301	101 4ea	36 3ea	171 4	
ensemble	HP4110	66 6ea	23 10ea	112 6	
hose and hood	HP4902	30 2ea	10 10ea	51 1	
hand	HP4109	54 9ea	19 7ea	92 6	
hood	HP4606	105 7ea	37 9ea	178 6	
floor stand	HP4909	30 8ea	4 2ea	45 0	
shavers					
Flip Top	HP1103	87 0ea	31 1ea	147 0	
Ladyshave	HP2110	46 11ea	16 11ea	79 6	
Philishave 3 de luxe	HP1112	118 0ea	42 3ea	199 6	
special	HP1109	99 4ea	35 7ea	168 0	
rechargeable	HP1302	202 8ea	72 5ea	342 7	
Traveller cordless	HP1203	74 6ea	26 8ea	126 0	
Phosferine (1082 RKO)					
tonic wine	½ bott.	161 6 (2 doz)	—	8 11	
	bott.	151 9	—	17 0	
Phospho-lecithin (1545 Vestric)					
	160ml	36 0	13 2	5 6	
	8oz	—	—	—	
Phytoferol (1545 Vestric)					
Pickles (982 Pickles)					
chilblain cream		22 6	8 5	3 6	
foot ointment		9 0	3 3½	1 5	
Pied Piper (506 Gerhardt)					
for mice		10 9	—	1 6	
		19 9	—	2 9	
Pierre Cardin (1131 5hulton) existing entry					
Pierre Cardin (1131 5hulton)					
eau de toilette	2oz	22 10ea	12 3ea	47 6	
	4oz	38 6ea	20 8ea	80 0	
	8oz	57 10ea	31 0ea	120 0	
perfume	¼oz	31 3ea	16 9ea	65 0	
	½oz	57 10ea	31 0ea	120 0	
	1oz	86 9ea	46 6ea	180 0	
Blue Marine					
eau de toilette	2oz	20 3ea	10 10ea	42 0	
	4oz	31 3ea	16 9ea	65 0	
	8oz	50 7ea	27 2ea	105 0	
Pifco (983 Pifco)					
facial sauna	1560	74 6ea	26 8ea	126 0	
hair dryers					
Go-Girl	1170	51 9ea	18 6ea	87 6	
trio	1970	58 10ea	21 0ea	99 6	
Princess	1060	57 8ea	20 7ea	97 6	
ensemble	1960	90 2ea	32 3ea	152 6	
beauty outfit	1962	81 4ea	29 1ea	137 6	
Queen curl roller					
set	1555	118 0ea	42 2ea	199 6	
infra-red lamp	1027	—	—	—	
Prince shaver	1127	—	—	—	
Piriton (34 A & H) s7					
syrup	2l	29 11ea	—	44 11	
Polaroid (989 Polaroid)					
ski-goggles		52 8ea	—	79 0	
Poly (721 LC)					
hair dye reducer		44 6	24 6	7 6	
Poly 'B' (975 PD5)					
tonic		16 6ea	—	23 0	
		29 0ea	—	40 0	
Polybactrin (218 Calmic)					
H.C. cream	15g	—	—	—	
Polycolour (721 LC)‡		41 0	22 7	6 11	
Polylock (721 LC)		65 10	36 3	11 0	
Polyset (721 LC)					
clear bottle	70cc	28 3	15 6	4 9	
Polytint (721 LC)‡		47 0	25 10	7 11	
Portia (1160 5olport)					
baby balances	D54	84 0	—	10 6	
outfit	D60	144 0	—	18 0	
caustic pencils		15 0	—	1 11	
eye bath plastic		4 0	6	7	
nail brush	B518	27 0	9 11	4 0	
	B519	20 0	7 4	3 2	
plastic nipple shields		9 0	—	1 2	
pumice stone (mouse)		12 4	6 10	2 1	
bulk		9 8	5 6	1 8	
styptic pencils					
carded 3"	D1660C	4 0	1 6	8	
2"	D1663C	6 0	2 2	11	
Pour un Homme (1071 Robins)					
talcum	120g	9 6ea	5 3ea	19 6	
Praktica (1136 5ilber) existing entry					
Praktica (1136 5ilber)					
cameras 35mm					
Nova 1 body only		—	—	759 4	
Domiplan		—	—	999 6	
Tessar		—	—	1199 6	
Oreston		—	—	1419 6	
Nova 1B body only		—	—	1012 9	
Domiplan		—	—	1139 6	
Tessar		—	—	1339 6	
Oreston		—	—	1559 6	
case for all		—	—	99 6	
Prelude (1355 Yardley)					
Cologne		73 0	40 2	12 6	
cream perfume		85 0	46 9	14 7	
mini spray		72 0	39 7	12 4	
perfume		79 0	43 6	13 6	
talcum		37 0	20 4	6 4	
Prestomist (357 D5 & H)					
air freshener	5oz				D
Prokoyvit (1545 Vestric)					D

		Trade	Tax	Retail
Prom (1242 Toni)				
home permanent	large	58 5	30 7	9 6
	small	38 11	20 5	6 4
roller perm		70 8	37 0	11 6
without rollers		45 1	23 7	7 4
Pronestyl (1176 Squibb) †s4B				
solution	10ml	6 4ea	—	9 6
tablets	100	19 2ea	—	28 9
	1000	144 0ea	—	216 0
Pro-Plus (67 Ashe)				
tablets	18	22 0	—	2 9
Pub (1052 Revlon)				
after shave		—	—	39 6
balm		—	—	39 6
Cologne		—	—	49 6
spray		—	—	59 6
deodorant Cologne spray		—	—	29 6
stick		—	—	21 0
Pub on Tap		—	—	147 0
talcum powder keg		—	—	27 6
P.V.X. (810 Maw)				
plastic mender	865·00	30 0	—	3 9
Queen (151 Boutalls)				
(distributors 1446 Pearmoss)				
astringent lotion		44 0	24 2½	7 6
		74 0	40 8½	12 9
bath powder		74 0	40 8½	12 9
cold cream		50 0	27 6	8 6
		88 0	48 5	15 0
	8oz	152 0	83 7	26 0
complexion milk		50 0	27 6	8 6
		88 0	48 5	15 0
cream rouge		28 0	15 5	4 9
eyelash cream		50 0	27 6	8 6
face powder		74 0	40 8½	12 9
foundation cream		50 0	27 6	8 6
		88 0	48 5	15 0
	8oz	152 0	83 7	26 0
hand cream		44 0	24 2½	7 6
		74 0	40 8½	12 9
	8oz	120 0	66 0	20 6
lipstick		50 0	27 6	8 6
refill		28 0	15 5	4 9
medicated skin cream		74 0	40 8½	12 9
		120 0	66 0	20 6
muscle oil		50 0	27 6	8 6
nursery powder		50 0	27 6	8 6
seaside cream		44 0	24 2½	7 6
		74 0	40 8½	12 9
shampoo		29 0	10 7½	4 6
skin food		50 0	27 6	8 6
		88 0	48 5	15 0
		152 0	83 7	26 0
skin soap		16 0	5 10½	3 0
		33 0	12 1	5 6
sunburn lotion		44 0	24 2½	7 6
		74 0	40 8½	12 9
talcum powder		50 0	27 6	8 6
theatricalcream		74 0	40 8½	12 9
Radian (1023 Radiol)				
bath salts	450g	34 0	12 5	5 0
	3kg	16 6ea	6 0ea	29 0
	6kg	30 0ea	11 0ea	53 0
old packs		—	—	— D
Ranch (357 DS & H)				
concentrated minerals				
Ranch 1	100lb	66 0ea	—	88 0
1 pellets	100lb	82 6ea	—	110 0
1 cubes	60lb	52 6ea	—	70 0
2	100lb	61 6ea	—	82 0
3	100lb	45 0ea	—	60 0
4	100lb	70 6ea	—	94 0
Vit 1	100lb	81 9ea	—	109 0
1 pellets	100lb	102 0ea	—	136 0
2	100lb	103 6ea	—	138 0
3	100lb	66 9ea	—	89 0
4	100lb	84 0ea	—	112 0
Standard minerals	100lb	49 6ea	—	66 0
(mag fort.)	100lb	61 2ea	—	81 6
Raudixin (1176 Squibb) †s4B				
tablets	100	16 0ea	—	24 0
	1000	128 0ea	—	192 0
Rautrax (1176 Squibb) †s4B				
tablets	25	10 10ea	—	16 3
	100	41 1ea	—	61 8
	500	186 3ea	—	279 5
Rayolast (1305 WB)				
bandages	2in	34 0	—	3 10
	3in	46 0	—	5 2
	4in	58 0	—	6 5
	6in	81 0	—	9 0
double length	3in	83 0	—	9 3
	4in	107 0	—	11 10
	6in	153 0	—	17 0
Red Ring (333 Cupal)				
chillie paste	2oz	16 4	5 4	2 6
Reguletts (333 Cupal)				
laxative tablets				
carton	30	18 9	6 2	2 11
tin	12	9 11	3 4	1 8
	36	18 9	6 2	2 11
Remington (1044 R)				
shavers				
100 de luxe		91 2ea	33 9ea	159 6
GT battery model		72 0ea	26 8ea	126 0
Selectric 300		141 7ea	50 8ea	239 6
Selectronic 800		200 9ea	71 10ea	339 6
Star Sapphire		111 9ea	40 0ea	189 0

		Trade	Tax	Retail
Resinol (1418 Strenol)				
ointment	large	60 0	22 0	8 4
Retro-Conray (971 P5MB)				
ampoules 10ml	10	35 8ea	—	53 6
Revlon (1052 Revlon)				
Adheron	0201	—	—	8 0
anti-perspirant	0724	—	—	17 9
aquamarine				
dusting powder	0429	—	—	31 6
eau de toilette	0496	—	—	32 6
deodorant	0882	—	—	11 0
milk bath	0324	—	—	37 6
shampoo		—	—	11 6
Blondsilk	3671	—	—	20 6
blush on refill	5755	—	—	10 6
	0755	—	—	10 0
Bronze Lustre				
sun stick	0466	—	—	12 6
cuticle				
remover cream	0241	—	—	10 0
Eyemakers a la carte				
brush on mascara				
refills	5018	—	—	12 0
cake eyeliner	5086	—	—	13 0
cake mascara	2206	—	—	10 6
refills	2210	—	—	6 0
eyeliner pencil	0321	—	—	9 6
eye make-up				
remover pads	5123	—	—	11 6
eye shadow stick	5021	—	—	13 0
eye shadow brush	0375	—	—	12 0
eye velvet	5025	—	—	14 6
fine line eyebrow pencil				
refill	0380	—	—	5 0
liquid eyeliner	5022	—	—	12 6
face gleamers	5366	—	—	29 6
face powder	0621	—	—	14 6
frosted prolife	0222	—	—	10 0
lipstick frosted				
translucent	5171	—	—	11 6
lip brush	0529	—	—	19 6
nail cream	0301	—	—	9 0
enamel, regular	0101	—	—	8 0
opalescent	0871	—	—	11 6
translucent	0103	—	—	— D
crystalline	0204	—	—	11 6
non-smudge remover				
	5009	—	—	7 3
quick dry	0487	—	—	17 6
Renaissance				
Build-up	5077	—	—	17 0
	5078	—	—	27 6
Clean & Clear				
extra dry	5197	—	—	25 0
regular	5048	—	—	20 6
for dry skin	5197	—	—	24 3
Eterna 27 cream	5041	—	—	54 0
	0197	—	—	95 0
	0198	—	—	165 0
eye cream	5179	—	—	24 0
foundation	5122	—	—	37 6
throat cream	5178	—	—	54 0
Liquid Asset	5075	—	—	17 0
Moon Drops				
balm	5068	—	—	15 6
	5069	—	—	24 0
	5262	—	—	43 6
Moon Drops				
bath powder cake	4578	—	—	49 6
eau de parfum	4589	—	—	47 6
milk bath powdered	4577	—	—	49 6
demi make-up				
face powder		—	—	29 6
flowing creme		—	—	25 6
pressed powder refill		—	—	12 6
translucent brow colour		—	—	26 0
translucent brow lightener		—	—	26 0
translucent lengthening mascara		—	—	26 0
translucent liquid eyeliner brush		—	—	13 0
demi active face rinse		—	—	29 6
moisture primer		—	—	31 0
moisture stick		—	—	31 0
oil blotter		—	—	31 0
oil control stick		—	—	31 0
stuffing cleanser		—	—	25 0
toning face wash		—	—	25 0
emollient cleansing cream	5062	—	—	18 0
facial freshener	5053	—	—	16 6
	5073	—	—	26 0
facial mask	(6)	—	—	33 6
lipstick	5188	—	—	11 6
moisture cleanser				
	5045	—	—	15 0
	5074	—	—	21 0
night cream	5044	—	—	18 0
	5063	—	—	27 6
	5255	—	—	44 6
treatment hand cream	5149	—	—	12 6
under make-up	5670	—	—	15 6

		Trade	Tax	Retail
moisture base	5071	—	—	24 0
	5264	—	—	43 6
	5415	—	—	27 6
Silicare medicated	0392	—	—	16 6
	0431	—	—	— D
solvent	0427	—	—	5 6
Super Nail	0432	—	—	15 0
Supersealer	0228	—	—	10 0
Z.P.11 hairdressing	5159	—	—	12 6
shampoo	5158	—	—	16 6
manicure implements				
emery boards (12)	2333	—	—	5 6
Rex 400 (1136 Silber)				I
exposure meter & case		—	—	198 6
Rexall (1053 Rexall)				
blood purifier				D
hand cream aerosol				D
shampoo aerosol				D
zinc and castor oil				D
Riboflavine (179 BDH)				D
Ricotiv (211 Butler) †				
500ml		96 0	—	12 0
21		43 6ea	—	65 3
16oz and 80oz		—	—	— D
Rid (1480 Izal)				
D.D.T. powder puffer		15 9	—	1 9
Rimactane (262 CIBA) TS				
capsules 150mg	25	84 0ea	—	126 0
	100	305 7ea	—	458 5
300mg	25	168 0ea	—	252 0
	100	611 2ea	—	916 9
old packs		—	—	— D
Rimmel (1063 Rimmel)				
eye make-up cabinet		109 5	51 10	18 0
violet oatmeal drum		34 4	18 5	5 10
Rinoxin (506 Gerhardt) existing entry				D
Rinoxin (506 Gerhardt)				
concentrate	4oz	46 9	—	6 6
	1 lb	133 3	—	18 6
	7 lb	66 0ea	—	110 0
	28 lb	240 0ea	—	400 0
	56 lb	471 0ea	—	785 0
readimix	1 lb	36 0	—	5 0
	3 lb	79 3	—	22 0
	7 lb	13 3ea	—	11 0
	28 lb	43 3ea	—	72 0
	56 lb	81 0ea	—	135 0
Rinurel (1310 WW) †				
tablets	10	24 0	8 10	3 9
Robe d'un Soir (1469 PC) existing entry				D
Robe d'un Soir (1469 PC)				
bath oil	4943	32 6ea	17 5ea	67 6
Cologne	9028	20 3ea	10 10ea	42 0
	9029	36 1ea	19 4ea	75 0
	9030	55 4ea	29 8ea	115 0
spray	9022	33 8ea	18 1ea	70 0
dusting powder	4910	22 10ea	12 3ea	47 6
parfum creme	4904	18 1ea	9 8ea	37 6
perfume	9046	91 0ea	48 10ea	189 0
	9045	50 7ea	27 2ea	105 0
	9042	32 6ea	17 5ea	67 6
	9044	36 1ea	19 4ea	75 0
	9000	70 10ea	38 0ea	147 0
	9001	101 2ea	54 3ea	210 0
	9002	161 11ea	86 10ea	336 0
	9003	250 0ea	134 1ea	520 0
	9040	27 8ea	14 10ea	57 6
atomisers	9074	43 4ea	23 3ea	90 0
	9075	40 5ea	21 8ea	84 0
talcum powder	4911	11 4ea	6 1ea	23 6
toilet perfume	9728	28 11ea	15 6ea	60 0
	9729	48 2ea	25 10ea	100 0
	9730	77 1ea	41 4ea	160 0
atomisers	9025	24 4ea	13 1ea	50 6
	9026	50 7ea	27 2ea	105 0
Roger & Gallet 1076 (R & G) existing entry				D
Roger & Gallet (1076 R & G)				I
bath cubes (6)		—	—	10 0
bath essence		—	—	15 0
bath oil		—	—	15 0
Cologne black label	1066	—	—	7 0
	1000	—	—	12 0
	1016	—	—	21 0
	1017	—	—	41 0
	1018	—	—	77 0
extra old	1190	—	—	9 0
	1001	—	—	15 0
	1002	—	—	26 0
	1003	—	—	54 0
	6047	—	—	28 0
lip-aide		—	—	3 6
soap guest size				
assorted, carnation, sandalwood (6)		—	—	12 0
soap toilet size				
J.M.F. Cologne, fougere, tea rose, lavender, carnation, muguet, violet		—	—	6 0
sandalwood		—	—	7 0
soap bath size				
J.M.F. Cologne, fougere, tea rose, lavender, carnation		—	—	10 0
sandalwood		—	—	12 6
talcum		—	—	12 0

		Trade	Tax	Retail	
tonic foam bath (pine)					
	10 bath	—	—	14 0	
	20 bath	—	—	24 0	
men's range					
after shave lotion	5067	—	—	23 0	
	5068	—	—	32 0	
deodorant spray	1104	—	—	25 0	
pre-shave lotion	5062	—	—	25 0	
toilet water	5057	—	—	30 0	
	5058	—	—	50 0	
Rondase (179 BDH)					D
ampoules 25					D
Rosyl (644 JS & C)					D
Rosyl (49 Aneson)					I
Royal Regiment (813 MF)					
after shave lotion		110 0	57 6	18 7	
body talc		68 8	35 11	11 7	
Cologne		124 8	65 2	21 0	
soap deluxe		64 8	22 6	10 0	
Rub-a-Dub (1160 Solport) existing entry					D
Rub-a-Dub (1160 Solport)					I
bath gloves					
loofah and turco		50 0	6 8	6 8	
loofah both sides		73 6	26 4	11 6	
Saf-T-Coil (1574 DBMP)					D
Saf-T-Coil (774 LR)					I
Sanatogen (1S30 Fisons)					
selected multivitamins	45	89 3	—	9 11	
Sanoid (339 CG)					
baby powder	114g	16 7	6 1	2 7	
	270g	29 0	10 8	4 6	
dusting powder	170g	16 0	8 10	2 9	
Saventrine (972 Pharmax) †					
suppositories 15mg	25	10 0ea	—	13 4	
	100	35 0ea	—	46 8	
Scholl's (Dr.) (1108 SMC)					
foot exercise sandals					
leather type flat	pr.	37 3ea	5 1ea	59 0	
heeled	pr.	41 3ea	5 8ea	65 0	
wooden type flat	pr.	38 6ea	—	55 0	
heeled	pr.	40 6ea	—	58 0	
Scorbital (179 BDH)					D
Scotties (1S3 BSC) existing entry					D
Scotties (1S3 BSC) 2S case minimum order					
tissues	1S0	42 4 (2 doz)	5 10 (2 doz)	2 11	
	200	53 8 (2 doz)	7 5 (2 doz)	3 4	
man size		46 5 (2 doz)	6 5 (2 doz)	3 1	
Scottowels (153 BSC) existing entry					D
Scotttowels (153 BSC) 25 case minimum order					
towels 1-roll		30 11 (2 doz)	4 3 (2 doz)	1 11	
2-roll		45 3 (1½ doz)	6 3 (1½ doz)	3 8	
holders		22 4 (1 doz)	3 1 (1 doz)	3 0	
Scott's (1114 SBF)					D
Scott's (1114 SEF)					I
Sea Jade (13S5 Yardley)					
cream perfume		85 0	46 9	14 7	
Sebbix (1530 Fisons)					
herb shampoo	sachet	20 3 (3doz)	7 S (3doz)	1 0	
	bottle	33 2	12 2	4 11	
Secron (1S68 Trentham) (distributors 372 De Witt)					
children's decongestant	100ml	36 0	—	4 6	
	2l	40 0ea	—	—	
Secto (333 Cupal)					
aerosols					
Vap fly killer					
household size		—	—	3 11	
Selvigon (1153 SKF)					
syrup	100ml	46 0	—	5 9	
	3oz	—	—	—	D
Shade (1524 Chembro)		4S 6	23 11	7 9	
Siccolam (1545 Vestric)					D
Sidros (623 HP)					D
Sidros (992 P & C) (distributors 372 De Witt)					I
tablets	100	54 0	—	6 9	
	1000	29 6ea	—	—	
Si-Ko (1101 Sangers)					D
Si-Ko (3S1 Danning) (distributors 1101 Sangers)					I
Simpkin's (1141 Simpkin)					
JuiCees black cherry		11 6	6	1 6	
Sintisone (227 Erba) TS					
tablets forte	100	200 0ea	—	300 0	
Sister Lauras (1146 SL)					
food	16oz				D
Slow-Fe (262 CIBA)					
folic tablets	30	6 0ea	—	9 0	
	5×30	2S 0ea	—	—	
	20×30	90 0ea	—	—	
Snaplock (888 Newey)					
nappy pins	(3)	8 9	1 2	1 3	
	(5)	12 9	1 9	1 9	
mini	(4)	10 6	1 S	1 6	
Sno-Mist (462 Field)					D

		Trade	Tax	Retail	
Somniferum (68 AH)					
tablets	500				D
Sovol (235 Carteret)					
liquid	4oz	41 10	15 4	5 11	
Sparklets (183 BOC) existing entry					D
Sparklets (183 BOC)					I
concentrates		48 3	10 7	6 3	I
syphons					
Ambassador		102 7ea	14 1ea	168 0	
Executive		78 6ea	10 10ea	115 6	
President		243 8ea	33 6ea	399 0	
Streamline		94 3ea	13 0ea	138 8	
Globemaster		87 3ea	12 0ea	128 5	
Hostmaster		64 7ea	8 11ea	95 0	
bulbs	(10)	65 8	14 6	8 6	
J-type	(6)	41 3ea	—	55 0	
	(1)	7 1ea	—	9 5	
refill	(6)	22 6ea	—	30 0	
	(1)	3 11ea	—	5 3	
Corkmaster		17 7ea	2 5ea	25 8	
spares					
body Hostmaster		32 0ea	4 5ea	45 0	
Globemaster		54 0ea	7 6ea	79 6	
Streamline		75 0ea	10 4ea	110 4	
Stainless		70 0ea	9 7ea	102 11	
bulb holders		27 0	—	3 0	
drip tray Hostmaster, Stainless, Streamline		42 0	—	4 8	
Globemaster		90 0	—	10 0	
head Hostmaster, Stainless, Streamline		26 9ea	3 8ea	39 4	
Globemaster		30 0ea	4 2ea	44 6	
Sparkloids (183 BOC					
tablets		2S 0	9 0	3 6	
Spontex (1174 Sponcel)					
cloth household	No. 8	10 8	—	1 4	
houseproud sponges					
	size 2	21 0	7 8	3 3	
	size 3	27 10	10 2	4 4	
	size 4	34 3	12 7	5 4	
Stabillin V-K (147 Boots)TS					
capsules 125mg	100	10 2ea	—	15 3	R
250mg	100	20 0ea	—	30 0	
Stelazine (1153 SKF) †s4B					
concentrate	100ml	34 0ea	—	—	
syrup	200ml	90 0	—	11 3	
	4oz and 8oz	—	—	—	D
Stera-Fix (1037 Reckitt)					
	small	20 3	—	2 3	
	large	33 9	—	3 9	
Stilbagen (68 AH)					
tablets	500				D
Stimplete (13S2 Wyeth)†S1S4A					
elixir	1200ml	24 0ea	—	32 0	
	40oz	—	—	—	D
Suleo (671 Jeyes)					
emulsion		16 2	5 11	2 6	
Sulfasuxidine (837 MSD)					
powder		—	—	—	D
Sulfathalidine (837 MSD)					
powder		—	—	—	D
tablets 0·5g	500	—	—	—	D
Sulphadiazine (837 MSD)					
powder		—	—	—	D
tablets 0·5g	600	—	—	—	D
Sulphamagna (1352 Wyeth) †s4B					
suspension (vet.)	500ml	16 6ea	—	22 0	
	12oz	—	—	—	D
Super Phenamins (1053 Rexall)					
	15	46 0	—	5 9	
	60	146 0	—	17 9	
Supersoft (563 Hampshire)					
bubble bath	bottle	15 11	5 9	2 4	
herb shampoo	sachet	3 0	1 1	5	
	bottle	17 3	6 4	2 6	
Supreme (1200 SSH) existing entry					D
Supreme (7S2 Lenton)					
surgical hosiery					
cotton					I
above knee	pr.	38 6	—	57 9	
below knee	pr.	31 6	—	47 3	
thigh	pr.	38 6	—	57 9	
anklets	pr.	21 0	—	31 6	
kneecaps	pr.	21 0	—	31 6	
nylon plated					
above knee	pr.	38 6	—	57 9	
below knee	pr.	31 6	—	47 3	
thigh	pr.	38 6	—	57 9	
anklets	pr.	21 0	—	31 6	
kneecaps	pr.	21 0	—	31 6	
super nylon					
above knee	pr.	38 6	—	57 9	
below knee	pr.	31 6	—	47 3	
thigh	pr.	38 6	—	57 9	
anklets	pr.	21 0	—	31 6	
knee caps	pr.	21 0	—	31 6	
Sure Shield (S49 Guest)					
Bis Pep tablets		10 6	3 10	1 10	
pastilles					
antiseptic		16 0	5 11	2 9	
blackcurrant and glycerine		16 6	3 8	2 6	
catarrh		16 0	5 11	2 9	
cherry cough		16 0	5 11	2 9	
children's cough		16 0	5 11	2 9	
codeine linctus †DDI.		18 6	—	2 9	
Gee's B.P.C. †DDI.		15 0	—	2 0	
Gee's and chlorodyne †DDI.		16 0	—	2 3	

		Trade	Tax	Retail	
glycerine, lemon and honey		16 6	3 8	2 6	
glycerin and thymol		16 0	—	2 3	
honey, aniseen and friars balsam		16 0	5 11	2 9	
menthol et eucalyptus		16 0	5 11	2 9	
menthol et eucalyptol B.P.C. 1949		16 0	—	2 3	
pholcodine †DDI		18 6	—	2 9	
smokers cough		16 0	5 11	2 9	
Vox bronchial		16 0	5 11	2 9	
tonic tablets		10 6	3 10	1 10	
Suxamethonium chloride (179 BDH)					
ampoules 2ml/100					D
Syl (769 LH)					
cream	100g	60 0	—	7 6	
	500g	20 0ea	—	30 0	
old packs		—	—	—	D
Synadrin 60 (614 Hoechst)					
tablets	150	85 4ea	31 3ea	157 6	
Takazyma (938 PD)					
lozenges	30	30 0	11 0	4 8	
	100	78 0	29 0	12 2	
	1000	55 0ea	20 2ea	102 8	
Tampax (1211 Tampax)					
regular	10	22 10	—	2 6	
	40	80 0	—	8 9	
super	10	25 2	—	2 9	
	40	88 5	—	9 8	
Tancolin (810 Maw) † DDI					
children's linctus	100cc	29 0	10 7½	4 6	
	4oz	—	—	—	D
Tar Gard (1213 TG)					
anti smoking device		15 0ea	tax pd.	22 6	
Terra-Bron (969 Pfizer) TS					
	150ml	26 8ea	9 9ea	49 9	
	120ml	—	—	—	D
Tempo (1010 P&G) Southern area only					
deodorant aerosol	large	60 10	32 8	9 7	
	med	47 1	25 3	7 5	
	personal	32 4	17 4	5 1	
roll-on	large	56 0	30 0	8 10	
	med	37 8	20 2	5 11	
refill		30 8	16 5	4 10	
Terms (421 Energen)					D
Terms (1114 SEF)					
Terobiotic (969 Pfizer) TSVPO (vet.)	8oz	24 0ea	—	—	
Terra-Cortril (969 Pfizer)TS					
spray	30ml	9 10ea	—	14 9	
	60ml	17 3ea	—	25 10	
	1 and 2oz	—	—	—	D
topical ointment	5g	4 5ea	—	6 8	
	15g	10 8ea	—	16 0	
	¼ and ½oz	—	—	—	D
ear suspension (vet.) 5ml					D
Terramedic (969 Pfizer) TSVPO					
powder (vet.)	6×8oz	171 6ea	—	—	
Terramycin (969 Pfizer) TS					
syrup	60ml	—	—	—	D
topical ointment	25g	3 5ea	—	5 2	
	1oz	—	—	—	D
topical ointment	15g	2 3ea	—	3 5	
	½oz	—	—	—	D
animal formulas TSVPO					
antibiotic feed supplement					
T.M.S. bag§	50lb	90 0ea	—	108 0	
	75lb	—	—	—	D
Supplets§	30lb	60 0ea	—	72 0	
injectable solution	2g	14 3ea	—	—	
	5g	33 4ea	—	—	
intramammary solution	6×½oz	13 6ea	—	—	
soluble powder	8oz	13 1ea	—	—	
	10lb	—	—	—	D
	2kg	105 0ea	—	—	I
suspension in oil	100ml	—	—	—	D
tablets 500mg	4	6 8ea	—	—	
200mg	10	7 3ea	—	—	
aerosol	5oz	15 0ea	—	—	
Tetnor (1089 RPD) †s4B					
tablets 200mg	50	7 6ea	—	—	
	500	55 0ea	—	—	
Tetracyn (969 Pfizer) TS					
syrup	500ml	25 6ea	—	38 3	
	16 oz	—	—	—	D
That Man (1052 Revlon)					
after shave plastic	0151	—	—	18 6	
treatment cream	5182	—	—	37 6	
Cologne plastic	0226	—	—	26 0	
glass	3447	—	—	30 0	
face bronzer	3887	—	—	25 0	
roll-on deodorant	5129	—	—	12 6	
talcum	0768	—	—	12 6	
That's My Conditioner (1216 Tecnique)		43 0	23 1	7 6	
That's My Shampoo (1216 Technique)		34 9	12 5	5 6	
Thean (68 AH)					
ampoules 400mg/4ml	5	8 8ea	—	13 0	
suppositories 500mg	10	8 8ea	—	13 0	
tablets 300mg	100	17 4ea	—	26 0	
	250	38 6ea	—	57 9	
***Thean* 300** (68 AH)					D
***Thean* 400** (68 AH)					D
***Thean* 500** (68 AH)					D
Theonyl (68 AH)					D
Therazid (1154 SNP) TS					
powders	500	186 0ea	—	279 0	

		Trade	Tax	Retail	
Thermoid (339 CG)					
cream	42g	22 6	8 3	3 6	
Thermos (1226 Thermos)					
vacuum flask	105	—	—	41 2	
	246	—	—	256 9	
cups 18 Q inner, 1818, 25 Q inner		—	—	1 3	
18½		—	—	1 6	
18, 25		—	—	1 9	
2222, 18 Q outer, 1818, 25Q outer		—	—	2 0	
jar refills	607F	—	—	27 6	
	81F	—	—	50 0	
	82F	—	—	85 0	
	609F	—	—	85 0	
jug refills	30/2	—	—	105 0	
	J/1F	—	—	32 6	
	J/2F	—	—	35 0	
	29F	—	—	30 0	
	29QF	—	—	32 6	
	52F	—	—	39 6	
	52QF	—	—	41 0	
flask stoppers 18		—	—	1 9	
18Q		—	—	2 0	
jug stoppers adjustable 67/1		—	—	4 6	
29, 29Q		—	—	9 11	
spare stopper rubbers 707		—	—	2 0	
60		—	—	1 3	
Thio-Tepa (746 Lederle)					
parenteral vial	15mg	17 4ea	—	26 0	
Three Point (1160 Solport)					
smog mask		26 6	—	3 4	
refills (6)		11 6	—	1 4	
composite pack		38 0	—	4 8	
Toni (1242 Toni)					
casual hair colour ‡		56 5	29 6	9 2	
home permanent, regular		67 1	35 1	10 11	
super and gentle		43 1	22 7	7 0	
tip					
Topsy (109 BCL)					
junior tablets		8 3	2 8	1 3	
Touch and Glow (1052 Revlon)					
liquid	0902	—	—	11 0	
	0903	—	—	16 6	
face powder	0160	—	—	17 6	
	0621	—	—	15 0	
matte make up	5259	—	—	18 6	
under eye cream	0137	—	—	18 6	
Tower (1136 Silber					
cine projector		—	—	719 6	
Travla (761 Lilia-White)					
compressed		48 9 (1gross)	—		
Treps (1545 Vestric)					D
Tried & True (813 MF)					
protein conditioner	tube	45 4	24 11	7 8	
	jar	87 4	48 1	14 9	
Trilene (649 ICI)					
surgical					D
Trill (967 Petfoods)					
	large	38 5 (2 doz)	7 5 (2 doz)	2 4	
Trim (1439 Strathmore) existing entry					D
Trim (1439 Strathmore)					1
low calorie drinks lemon, American Cola	25oz	16 6	3 7	2 2	
blackcurrant	25oz	35 0	7 6	4 3	
squashes	25oz	20 0	4 3	2 6	
Trimetts (1552 UL)					
biscuits		38 3	—	4 3	
break		23 3	5 1½	3 0	
trebles		21 3	4 8	2 9	
trimmers	4oz	24 9	—	2 9	
wafers		44 3	—	4 11	
Triogesic (1303 Wander)†s7					
elixir	150ml	54 0	—	6 9	
	8cc & 20cc	—	—	—	D
Triotussic (1303 Wander)					
suspension	500ml	13 6ea	—	20 3	
	4oz and 20oz	—	—	—	D
Trust (103 Beecham)					1
dog or cat tablets		24 0 (6doz)	5 4 (6doz)	6	
Tubocurarine chloride (179 BDH)					
ampoules 50					D
Tully (16 AGL)					
flashgun K & M		42 7ea	23 5ea	88 11	
Tums (506 Gerhardt)					D
(distributors 430 Eucryl)					
(distributors 366 DR & A)					
carton	108	58 0	20 2	8 3	
bottle	100	—	—	—	D
Tusana (147 Boots) cough linctus					D
Tussiex (324 Crookes)†DDI	200ml	85 0	32 0	13 3	
	2l	64 11ea	—	—	
	old packs	—	—	—	D
Twysof (121 Bibby)					D
Ulcagel (1333 WL)†					
gel		26 6	9 9	4 0	
Ultrapen (583 HP)T5					
syrup '125'	100ml	17 6ea	—	26 3	
	60ml	—	—	—	D

		Trade	Tax	Retail	
Ultraphil (977 PE)					
health lamp	KL2866	113 11ea	40 10ea	192 9	
Union Jack (1522 UJPC) existing entry					D
Union Jack (1522 UJPC)					
corn paste		6 6	2 5	1 1	
		14 0	5 2	2 3	
corn plasters		10 0	3 8	1 8	
V-5 (357 D5 & H) existing entry					D
V-5 (357 D5 & H)					1
vitamin concentrate for horses	2½lb	22 6ea	—	30 0	
	15lb	127 6ea	—	170 0	
V-5M (357 DS & H) existing entry					D
V-5M (357 DS & H)					
vitamins and minerals for horses	2½lb	24 4ea	—	32 6	
	15lb	134 9ea	—	182 0	
Valderma (343 DH)	tube	26 6	—	3 0	
		35 10	—	4 1	
	jar 1oz	28 8	—	3 3	
	2oz	41 6	—	4 9	
	4oz	54 9	—	6 6	
Valerie (888 Newey)					
hairgrips tipped		4 9	9	9	
Valpeda (343 DH)					
foot balm		29 6	—	3 6	
Valium (1074 Roche) †s4B					
ampoules 10mg/2ml	50	80 8ea	—	121 0	
Vallergan (971 PSMB) †s4B					
tablets 10mg	50	70 0	—	8 9	
Varidase (746 Lederle) TS					
topical 125,000 units		34 4ea	—	51 6	
V-Cil-K (413 Lilly) TS					
Pulvules 125 mg	100	10 2ea	—	15 3	
	500	48 0ea	—	72 0	
	1000	94 0ea	—	141 0	
250 mg	100	20 0ea	—	30 0	
	500	94 0ea	—	141 0	
	1000	186 0ea	—	279 0	
Veganin (1310 WW) †DDI					
tablets	10	15 0	5 6	2 4	
	20	24 5	8 11	3 7	
	50	47 2	17 4	6 11	
Velactin (1303 Wanderer)					
powder	1 lb	8 9ea	—	13 2	
old pack		—	—	—	D
Ventolin (34 A & H)					
aerosol inhaler		18 6ea	—	—	1
Vers Toi (1350 Worth)					
perfume Le Medaillon	7cc	—	—	62 0	
Vert et Blanc (1469 PC) existing entry					D
Verton (1176 Squibb) †s4B					
tablets	28	5 6ea	—	8 3	
Vetalenta (357 DS & H)					
(vet.)	10oz	85 10ea	24 6ea	114 6	
Vetiver (1469 PC) existing entry					D
Vibelan Forte (1545 Vestric)					D
Vibramycin (583 HP)TS					
capsules 100mg	10	45 4ea	—	68 0	
	50	217 8ea	—	326 6	
	5 and 25	—	—	—	D
Vibro-grains (664 J5 & C)					D
Vibro-grains (49 Aneson)					
Viceroy (1136 Silber)					
cameras Super 8	209	—	—	1335 6	
	210	—	—	1012 10	
case		—	—	102 0	
exposure meter		—	—	169 6	
Vick (1055 RM)					
formula 44 cough linctus †DDI	2oz	35 3	—	3 11	
vapour rub	1oz	27 8	10 2	3 11	
Victory V (483 Frger)					
(distributors 261 Christy)					
menthol & eucalyptus pastilles		8 6	—	1 0	
Vigortone (918 Or-Lem)					
blackcurrant syrup	12oz	—	—	6	
	26oz	—	—	5 0	
Vitapointe (1530 Fisons)					
creme rinse	bottle	22 4	12 3½	3 6	
Vitathone (333 Cupal)					
chilblain tablets†	50	32 3	—	3 11	
Volpar (179 BDH)					
foaming tablets					D
gels					D
Voss (261 Christy) existing entry					D
Voss (261 Christy)					1
creme bath	8-bath	45 4	24 11	7 9	
	22-bath	93 2	51 3	15 11	
bath oil	sachet	7 3	4 0	1 3	
	8-bath	45 4	24 11	7 9	
	22-bath	93 2	51 3	15 11	
nail-kind	85cc	44 4	24 5	7 7	
Watersprite (1160 Solport)					
face cloths	G296	21 6	2 10	3 0	
	G295	23 0	3 1	3 2	
	G312	26 6	3 6	3 7	
	G300E	24 0	3 2	3 3	
Wella (1318 Wella)					
Combat 'D'		16 6	9 1	2 9	

		Trade	Tax	Retail	
Combat 'G'		16 6	9 1	2 9	
for men					
Wella Form hairdressing		33 0	18 2	5 6	
liquid		45 0	24 9	7 6	
spray		59 0	32 5½	9 11	
Wella Med		45 0	24 9	7 6	
shampoo	sachet	20 0 (4doz)	7 4 (4doz)	10	
antidandruff	sachet	20 0 (4doz)	7 4 (4doz)	10	
Whiskas (967 Petfoods)		68 1 (6 doz)	13 2 (6 doz)	1 4	f
White's Dr. (761 Lilia-White)					
sanitary belt		16 8	2 4	2 1	
towels	0	22 9	—	2 4	
	1	25 0	—	2 7	
	2	28 4	—	3 0	
	3	30 4	—	3 2	
Wig Set (888 Newey)					
curlers	10	106 0	38 10	16 9	1
	8	—	—	—	D
Wilkinson (1339 Wilkinson)					
Sword razor		83 6 (½ doz.)	30 7 (½ doz.)	25 0	
shaving soap aerosol		35 0 (½ doz)	12 10 (½ doz)	10 6	
Williams (1524 Chembro)					
Aqua Velva after shave	80cc	30 6	16 9½	4 9	
	142cc	50 0	27 6	7 9	
Wood Nymph (412 Elida)					
hair colourant		58 11	32 5	9 11	
Woodwards (1346 Woodward)					
nursery cream		—	—	—	D
teething jelly		—	—	—	D
Wright's (1351 WLU)					
shampoo liquid sachet		16 6 (3 doz.)	6 1 (3 doz.)	10	
vaporizer †		99 0	—	11 0	
coal-tar soap	toilet	29 8 (3 doz)	10 11 (3 doz)	1 4	
	bath	16 3	6 0	2 2	
	giant	23 7	8 8	3 2	
shampoo bottle	65cc	18 1	6 8	2 7	
	125cc	26 8	9 9	3 9	
Yalcs (752 Lenton) existing entry					D
Yalcs (752 Lenton)					1
nylon elastic hosiery					
Superfine seamless full foot dark and black 8½-11	pr.	42 0	—	63 0	
Superflex seamless full foot light and dark 8½-11	pr.	42 0	—	63 0	
Service lightweight NHS full foot seamless dark and black 8½-11	pr.	32 0	—	48 0	
full foot seamed dark 8½-11	pr.	32 0	—	48 0	
open-toe seamless light	pr.	32 0	—	48 0	
Superfit NHS fully fashioned dark	pr.	32 0	—	48 0	
full foot seamless dark	pr.	32 0	—	48 0	
Springtime support hose (70 den) seamless	pr.	19 8	—	29 6	
Summertime support hose (40 den) seamless	pr.	19 8	—	29 6	
Supreme support pantie hose (70 den)	pr.	40 8	—	59 6	
(40 den)	pr.	32 0	—	48 0	
support socks for men	pr.	12 6	1 9	20 6	
Yardley (1355 Yardley)					
eye liner liquid	520	39 0	21 5	6 8	1
deep emollient cleanser	512J/L	—	—	—	D
mascara	525	—	—	—	D
twinstick brow pencil	526	—	—	—	D
velvet liner	528	—	—	—	D
refill	529	—	—	—	
Infinite Beauty	515L	—	—	—	D
liplighter	531	—	—	—	D
Next to Natural	417	—	—	—	D
Pretty Goods chalk sticks pack	581/3	—	—	—	D
finger tip polish	536	—	—	—	D
	536/P	—	—	—	
velvet skin moisturiser	550	—	—	—	D
Pretty Goods Luv Mist cream perfume		85 0	46 9	14 7	
talcum		37 0	20 4	6 4	
Youthexa (63 Arnold)					
astringent cream	large	106 0	58 0	18 1	
hair remover stick	small	42 0	23 0	7 2	
	large	64 0	35 0	10 11	
Zal (1480 Izal)					
fly killer aerosol	medium	35 3	—	3 11	
pine fresh dustbin powder	1½lb	25 9	—	1 11	1
disinfectant	½gal	—	—	—	D

		Trade	Tax	Retail
Zizz (357 D5 & H)				
(vet.) aerosol	12oz	9 0ea	—	*12 0*
	20oz	12 9ea	—	*17 0*
fly spray	1 gal	28 10ea	—	*38 6*
	S gal	129 0ea	—	*172 0*
aerosol	5oz	—	—	— D
Zubes (563 Hampshire)				D
Zubes (1068 Roberts)				I

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

49 Aneson=**Aneson Sales, Ltd.**, 25 Hanworth Road, Sunbury-on-Thames, Middlesex. Sunbury 84234.
174 BMAH=**Bristol-Myers Animal Health Unit** 30 South Street, Reading, Berks. 0734-57326.
189 BT=**British Tissues (Dixcel) Ltd**, 214 Oxford Street, London, W.1. 01-636 4011.
210 B & C=**Butler & Crispe, Ltd.**, Glyn Street, London, SE.11. 01-735 7877.
246 Chambers=**J. Chambers (Eastwood), Ltd.**, 30 Woolpack Lane, Nottingham. 0608 53701.
293 FC=**Frank Cooper Ltd.**, Botley Road, Oxford. 0092-48244.
351 Danning=**P. A. Danning Ltd**, 316b Richmond Road, Twickenham, Middlesex. 01-892 6536.
357 DS & H=**Day, Son & Hewitt, Ltd.**, Wheatsheaf House, 4 Carmelite Street, London, E.C.4. 01-3S3 3914.
372 De Witt=**E. C. De Witt & Co., Ltd.**, Seymour Road, London, E.10. 01-S39 3334.
419 Elsinore=**Elsinore Textile Products, Ltd.**, Sutherland House, Sutherland Road, London, E.17. 01-S27 1131.
454 Feedrite=**Feedrite, Ltd.**, 144 Oakfield Road, Selly Oak, Birmingham 29. 021-472 4211.
574 EHL=**Elizabeth Hartley, Ltd.**, 25 Hanworth Road, Sunbury-on-Thames, Middlesex. Sunbury 84234.
617 Holloway=**E. R. Holloway, Ltd.**, Lavenham, Sudbury, Suffolk. Lavenham 461.
719 LAP=**Laboratories for Applied Pathology, Ltd.**, 22 Grove Avenue, Wilmslow, Ches. 0996-46203.
809 M & W=**Matthews & Wilson Ltd**, 225 Putney Bridge Road, London, S.W.1S .01-870 0971.
847 Milliwatt=**Milliwatt Engineering Ltd.**, 22b The Broadway, London, N.W.7. 01-9S9 2283.
856 MMC=**Monarch Marketing Co**, Ramblers House, 24 Ashburn Place, London, S.W.7. 01-370 4199.
862 Morny=**Morny Ltd.**, 17 Old Bond Street, London, W.1. 01-493 1733.
881 Natura=**Natura Products, Ltd.**, 90 Belsize Lane, London, N.W.3. 01-43S 1193.
982 Pickles=**J. Pickles & Sons**, Pickles House, Knaresborough, Yorks. 0423-764429
1023 Radiol=**Radiol Chemicals, Ltd.** phone Witham 2538.
1070 Windsor=**The House of Roberts Windsor**, 14 Pall Mall, London. S.W.1. 01-630 2057.
1076 R & G=**Roger & Gallet Ltd.**, 17B Curzon Street, London, W.1. 01-493 7435.
1080 Rorer=**Rorer Laboratories Ltd.**, Telford Road, Houndmills Estate, Basingstoke, Hants. 0256-24531.
1114 SEF=**Scott-Energen Foods, Ltd.**, Cerebos House Victoria Road, London, N.W.10. 01-965 2001.
1213 TG=**Tar Gard (Distributors) Ltd.**, 1Sa Helenslea Avenue, London, N.W.11. 01-4S8 5486.
1220 CT=**Chas. F. Thackray, Ltd.**, 10 Park Street, Leeds, 1. 0532-200 85.
1243 TBL **Total Beauty Ltd.**, 89a High Road, London, N.22. 01-889 3543.
1296 VW=**Victor Wagner & Co. Ltd.**, 67 Park Road, Baker Street, London, N.W.1. 01-723 9375.
1324 WBL=**Whatman Biochemicals Ltd**, Springfield Mill, Maidstone, Kent. 0622 61688.
1374 Freshdell=**Freshdell Ltd.**, 100 Charing Cross Road, London, W.C.2.
1387 L of L=**Laurice of London, Ltd.**, 34 Leinster Terrace, London, W.2. 01-262 1098.
1406 SGBP=**Shee-Gwee Beauty Preparations Ltd.** Cook Lubbock House, Waterside, Maidstone, Kent. 0622-44213.
1412 Jackel=**Jackel & Co., Ltd.**, Kitty Brewster Estate, Blyth, Northumberland. 0670-62596.
1421 TMG=**The Manly Co.**, 23 Freshwater Parade Bishopric, Horsham, Sussex.
1427 Ceebrite=**Ceebrite, Ltd.**, Newgate Street Village, nr. Hertford, Herts. 284 2622.
1429 TL=**Therapharm, Ltd.**, The Willows, Railway Road, Downham Market, Norfolk. 0366-33189.
1525 PDP=**Parfums de Paris, Ltd**, 66 Sloane Street, London, SW 1. 01-235 7342.
1535 Phillips=**Phillips Patents Ltd.**, Dantzic Street, Manchester M4 4JH. 061-834 5854.
1539 Duphar=**Duphar Laboratories Ltd.**, Telford Road, Basingstoke, Hants. 02S6-263S1.
1564 Pharmaton=**Pharmaton (U.K.) Sales Co.**, 422 St. John Street, London, E.C.1. 01-837 5373.
1599 TTC=**Tudor Trading Co.**, 1 Laburnum Gardens, London N 21. 01-360 7323.

THIS WEEK'S CHANGES

Prices are given in the sequence Trade Price per Doz.: Purchase Tax per Doz.: Retail Price. Bold upright figures (2 9) in the retail price column indicate that the price is subject to resale price maintenance: italic figures (2 9) that it is recommended by the manufacturers: and light upright figures (2 9) that it is "notional" as a guide to the retailer in determining his own retail price.

		Trade	Tax	Retail
Aldis (1027 Rank)				
cine cameras				
81S		—	—	*1199 0 1*
816		—	—	*1399 0*
slide projectors				
Trulite 180 with 10cm lens		—	—	*413 9 R*
2000 semi-auto with 8·5cm lens		—	—	*550 0 A*
10cm lens		—	—	*600 0 R*
2000 automatic with 10cm lens		—	—	*833 0*
2000 auto de luxe with 10cm lens		—	—	*953 0*
Mini with 5 cm lens		—	—	*520 11*
8·5cm lens		—	—	479 6 1
Trulite 300		—	—	— D
Q. 1·50		—	—	— D
1000 semi auto		—	—	— D
Ananase (1080 Rorer) (distributors 324 Crookes)				
tablets	500	240 0ea	88 0ea	— R
Apple Blossom (596 HR)				
deodorant spray anti-perspirant	2433	—	—	*15 9 1*
perfume creme	3032	—	—	*22 0*
Beedi Bands (1369 RW)				●
hair decoration medium		—	—	3 11
large		—	—	4 6
stretch Alice band				
3-row		—	—	9 11
5-row		—	—	*16 11*
Bethanid (218 Calmic)				●
capsules	100	13 4ea	—	**20 0**
Crolox (324 Crookes)				D
Cupal (333 Cupal)				
orange barley crystals				D
vitaminorum capsules				D
Dalacin C (1263 Upjohn) TS				●
capsules 75mg	16	15 0ea	—	—
	100	90 0ea	—	—
	500	444 6ea	—	—
150mg	16	28 0ea	—	—
	100	168 0ea	—	—
	500	830 0ea	—	—
Dibistin (262 CIBA)				
cream	30g	28 0	—	**3 6** ●
	1oz	—	—	— D
Elation (38S DG)				
roulette perfume		56 0	**31 0**	9 11 ●
Elle (47 Anestan)				
talc. mit		33 3	18 3	*5 6* ●
Emmotone (1305 WB)†				
	150ml	24 0	8 9	*3 9* ●
	2l	19 8ea	—	*29 6*
	6oz & 8oz	—	—	— D
Emotion (S96 HR)				
bath creme	6803	—	—	*37 6* ●
parfum	6612	—	—	*141 0* ●
talcum powder	6733	—	—	*18 6* ●
Endrine (13S2 Wyeth)				
refill	100ml	54 0	20 0	**7 8** ●
	3oz	—	—	— D
Estee Lauder (42S ELC)				
compacts				
golden alligator		—	—	*168 0* ●
golden weave		—	—	*168 0* ●
Estrovis (1310 WW) †s4B				
tablets	2	135 0	—	**20 3** ●
Ethobral (1352 Wyeth) †s1s4A				
tablets	100	7 9ea	—	**10 4** ●
	20 & 250	—	—	— D
Eve Taylor (1214 ETBP)				●
body balm	4oz	—	—	*17 6*
	8oz	—	—	*28 0*
	12oz	—	—	*35 0*
cucumber cleansing lotion				
	4oz	—	—	*19 6*
	8oz	—	—	*32 6*
skin freshener	4oz	—	—	*19 6*
	8oz	—	—	*32 6*
facial cleansing brush		—	—	9 9
facial wash	4oz	—	—	*15 0*
	8oz	—	—	*25 0*
	12oz	—	—	*30 0*
morning mask	1oz	—	—	*23 0*
	2oz	—	—	*40 0*
skin tonic	4oz	—	—	*18 6*
	8oz	—	—	*31 0*
Folie (385 DG)				
roulette perfume		S6 0	31 0	9 11 ●
G.500 (1305 WB)				
tablets	5000			D
Gala (876 MP)				
Barely There	IGB8	54 4	29 11	*8 9 A*
Colour Up	IGD8	97 7	53 8	*17 6 1*
eyebrow pencil king size	IGE8	21 6	11 10	*3 1*
Face Up	IGD6	97 7	53 8	*17*
nail colour "Little Gem"	IGA1	20 11	11 6	3
remover	IGB7	28 0	1S S	*5*
Shape Up	IGD7	97 7	53 8	*17*
Shine Up	IGD9	97 7	53 8	*17*
talcum shaker	IGD7	35 0	19 3	6
toning lotion	IG48	51 4	28 3	9
cuticle cream		—	—	—
cuticle remover		—	—	—
duo shapers		—	—	—
face makers		—	—	—
liquid shadow & brush		—	—	—
maxima cleanser creme		—	—	—
trio		—	—	—
nail treatment		—	—	—
liquid velvet		—	—	—
velvet finish		—	—	—
velvet finisher		—	—	—
velvet highlighter		—	—	—
velvet shapers		—	—	—
velvet bloom IGO1		—	—	—
nail colour gold standard		—	—	—
"Big Gem"		—	—	—
remover IG26		—	—	—
natural bloom		—	—	—
Genasprin (1530 Fisons)				
tablets	500			
Green Velvet (S96 HR)				
skin perfume	5023	—	—	*19 0*
bath cubes	5321	—	—	—
bath essence	5301	—	—	—
Harker's (1305 WB) existing entry				
Harker's (1305 WB)				
disposable enemas dry or liquid		24 0	—	*3 0*
Heaven Sent (596 HR)				
perfume creme	4032	—	—	*22 0*
Helena Rubenstein (S96 HR)				
beauty tissues	1900	—	—	*3 1*
eye line and shadow set	1769	—	—	*28 6*
overnight cream	0202	—	—	*25 6*
Town and Country foundation	1451/61	—	—	*14 6*
	14S2	—	—	*21 6*
Ultra Feminine cream	0452	—	—	*52 9*
bath cubes	8031	—	—	—
beauty case	8913	—	—	—
beauty sun oil	2803	—	—	—
green foundation	1481	—	—	—
herbal toilet soap	8013	—	—	—
perfume & bath oil	8020	—	—	—
lipstick high gloss	1603	—	—	—
mascara remover	1741	—	—	—
mascara matic	1711	—	—	—
refill	1712	—	—	—
pasteurized cream	0102	—	—	—
rouge powder	1821	—	—	—
estrogenic hormone cream	04S2	—	—	—
Water Lily cream	0118 & 0112	—	—	—
Iso-Pak (16 AGL)				
lady set		—	—	*166 8*
C camera outfit		—	—	*147 6*
lady set		—	—	*185 5*
Ci camera outfit		—	—	*195 11*
Kantrexil (171 BLL) Ts				
suspension	500ml	73 0ea	—	*109 6*
	16oz	—	—	—
Mandurin (1305 WB)				
tablets 0.25g	5000	—	—	—
0.5g	5000	—	—	—
Menwin (1507 Paton)				
cream		28 0	10 0	—
Mephosol (324 Crookes)				
Midnight (385 DG)				
roulette perfume		56 0	31 0	9 11
Noa Noa (596 HR)				
bath essence	7302	—	—	*29 6*
dusting powder drum	7208	—	—	*26 3*
spray	7212	—	—	*13 6*
flask	7233	—	—	*14 6*
perfume	7122	—	—	*82 0*
skin perfume	7004	—	—	*33 6*
spray	7002	—	—	*21 6*
	7022	—	—	*38 6*
soap toilet (3)	7334	—	—	*21 6*
Nudit (596 HR)				
hair remover				
facial	2601	—	—	*14 6*
legs	2602	—	—	*13 6*
Nupercainal (262 CIBA)†				
ointment	30g	22 0	—	**2 9**
	1oz	—	—	—
Optone (690 Keldon)				
eye drops	small	33 1	11 10	*4 8*
	large	44 4	15 10	*6 3*
Optrex (690 Keldon)				
eye lotion	small	28 5	10 2	*4 0*
	large	40 10	14 7	*5 9*
	family	70 11	25 4	*10 0*
with eye bath		30 9	11 0	*4 4*
Panets (690 Keldon)				
tablets	20	27 0	—	**3 0**
	50	49 6	—	**5 6**

		Trade	Tax	Retail	
Paterson (673 J of H)					
Acuspecial developer					
	250ml	—	—	17 6	●
Penotrane (1305 WB)‡					
pessaries	60	288 0	—	36 0	I
strong	60	324 0	—	40 6	
Potter & Moore (994 P & M)					
smelling salts medicated		18 0	6 5	2 9	●
Prince Gourielli (596 HR)					
after-shave	9025				D
talcum	9045				D
tonic hair groom	9005				D
Quaalude (1080 Rorer) †s4B					
(distributors 324 Crookes)					
tablets	100	20 0ea	—	—	R
	1000	165 0ea	—	—	●
Skin Dew (596 HR)					
cleanser	0732				D
hand cream	0722				D
treatment case	0780				D
Skin Life (596 HR)					
throat and neck cream					
	0992				D
Sparine (1352 Wyeth)					
suspension	150ml	8 6ea	—	11 4	●
	115ml	—	—	—	D
Stimplete (1352 Wyeth) †s1s4A					
elixir	150ml	54 0	—	6 0	●
	4oz	—	—	—	D
Sulphamagna (1352 Wyeth) †s4B					
suspension	150ml	10 6ea	—	14 0	●
	4oz	—	—	—	D
Tang (596 HR)					
travel kit	9621	—	—	35 9	I
Theobromal (1582 Albion) †s1s4B				.	I
tablets	25	20 0	—	2 6	
	100	88 0	—	11 0	
	1000	58 8ea	—	88 0	
Ulter (1256 Ulter)					A
stomach tablets	20	40 6	14 11	5 9	
	40	77 6	28 5	9 11	
	100	175 6	64 5	25 0	
	500	78 11ea	—	—	
	1000	157 2ea	—	—	
Warfarin (1305 WB)					
tablets 10mg	100	24 0ea	—	36 0	I
20mg	50	18 0ea	—	27 0	

AMENDMENTS TO KEY TO SUPPLIERS

1097 5anderson=**Sandersons (Chemists), Ltd.,** Church Street, Ashton-under-Lyne. 061-330 5669.
1214 ETBP=**Eve Taylor Beauty Preparations, Ltd.,** Leegate 4, Eltham Road, London, S.E.12. 01-852 7591.
1369 RW=**Ravina Wigs,** Rowan House, 64 Oxford Street, Uxbridge, Middlesex. Uxbridge 301023.
1438 Inter-CC **Inter-Continental Cosmetics.** 72 Euston Square, London, N.W.1. 01-387 1804.

Stop press

		Trade	Tax	Retail	
Alloy (430 Eucryl)					D
B.F.I. (837 M5D)					
powder	15g	32 0	12 0	5 3	●
	1¼oz	—	—	—	D
Buttercup (430 Eucryl)					
syrup		29 10	10 11	4 3	●
		40 0	14 8	5 9	
3s 11d and 5s 4d sizes		—	—	—	D
Clinitetrin (518 Glaxo) T5					
tablets	100	30 0ea	—	45 0	●
Daisy (430 Eucryl)					
powders all sizes					D
tablets 130 size					D
Prosol (1249 Trufood)					
3lb size					D

C. & D. RETAIL AND DISPENSING PRICE LIST
Monthly List of Changes

Cost d.	per	Item	Retail 100g or ml	25g or ml	5g or ml	1g or ml
120	2 l	Acetonum B.P.C.	0 10	0 3	—	—
60	500ml	Acid. acetic.	1 9	0 6	—	—
144	500g	Acid. acetylsalicyl. ...	4 1	1 2	0 3	—
54	500g	Acid. boric. cryst.	1 7	0 5	0 2	—
84	500g	Acid. citric. cryst. ...	2 5	0 8	0 2	—
102	500g	Acid. citric. pulv.	2 11	0 10	0 2	—
227	2 l	Acid. oleic.	2 0	0 7	0 2	—
126	500g	Acid. salicylic.	3 7	1 1	0 3	—
96	500g	Acid. stearic. B.P.C. ...	2 9	0 10	0 2	—
120	500g	Acid. tartaric. pulv. ...	3 5	1 0	0 3	—
89	500g	Alcohol cetostearylic ...	2 7	0 9	0 2	—
48	500g	Alcohol isopropyl B.P.C. ...	1 4	0 5	—	—
144	500g	Aloe Capensis	4 1	1 2	0 3	—
36	500g	Alumen gran	1 0	0 4	—	—
108	2k	Amylum (maize)	0 9	0 3	—	—
384	250g	Anthem. exot. B.P.C. '54 ...	—	6 5	1 6	—
77	500ml	Applicat. Benzyl. benz. ...	2 2	0 8	—	—
264	100ml	Aqua anisi conc. B.P.C. ...	—	9 7	2 4	0 7
108	25ml	Aqua cari conc. B.P.C. ...	—	13 6	3 3	0 10
94	500ml	Aqua hamamelidis B.P.C.	2 8	0 9	0 2	—
264	25g	Argentoproteinas mite B.P.C.	—	—	7 0	1 10
60	500ml	Benzenum B.P.C. '54 ...	1 9	0 6	0 2	—
420	500g	Calcii glycerophos B.P.C. '63	—	3 6	0 10	0 3
132	500g	Calcii lactas	3 9	1 1	0 3	—
77	500g	Calcii phosphas B.P.C. ...	2 1	0 7	0 2	—
60	2k	Calcii sulphas exsicc. B.P.C.	0 5	0 2	—	—
66	500g	Calx chlorinata	1 11	0 7	—	—
144	250g	Capsici pulvis B.P.C. ...	8 3	2 5	0 7	—
96	500ml	Carbon tetrachlorid B.P.C. '59	2 9	0 10	—	—
293	500g	Cera alb in placentis ...	8 4	2 5	0 7	—
264	500g	Cera flav. (in massa) ...	7 6	2 2	0 6	—
125	500ml	Collod. flex. meth. ...	3 7	1 1	0 3	—
89	500g	Cupri sulphas B.P.C. ...	2 7	0 9	0 2	—
336	2 l	Ext. glycyrrhae liq. ...	2 5	0 8	0 2	—
240	500ml	Inf. buchu conc. B.P.C. '54	6 10	2 0	0 6	—
78	500ml	Inf. aurantii conc. B.P.C.	2 3	0 8	0 2	—
60	1k	Kaolin. lev.	0 10	0 3	—	—
60	500g	Lactosum	1 9	0 6	0 2	—
108	500ml	Linct. methadon. B.P.C. †S1DD	3 1	0 11	0 3	—
252	4½ l	Liq. cresol. sap. ‡	0 9	0 3	—	—
108	2 l	Liq. hydrogen. perox. 20 vols.	0 9	0 3	—	—
84	500ml	Liq. Plumbi subacet. fort. B.P.C. †	2 5	0 8	0 2	—
102	500ml	Liq. tartrazin. co. B.P.C. ...	—	0 10	0 2	—
132	500ml	Methyl salicylas	3 9	1 1	0 3	—
264	500g	Ol. theobromatis	7 6	2 2	0 6	—
108	500ml	Paraldehydum †S4B ...	3 1	0 11	0 3	—
89	100g	Phenazonum B.P.C. ...	—	3 4	0 9	0 2
96	500g	Phenol cryst. †	2 10	0 10	0 2	—
108	500ml	Pig. magenta B.P.C. ...	3 1	0 11	0 3	—
360	500ml	Pig. mastich. co. B.P.C. ...	10 3	3 0	0 9	—
126	100ml	Pig. podoph. co. B.P.C. † ...	—	4 7	1 1	—
102	500g	Potassii tartras acid B.P.C..	2 11	0 10	0 2	—
65	500g	Potassii bicarbonas pulvis B.P.C.	1 10	0 7	0 2	—
108	500g	Potassii quadroxalas B.P.C. '34 ‡	3 1	0 11	0 3	—
132	500g	Pulv. cretae aromat. B.P.C.	3 9	1 1	0 3	—
84	500g	Pulv. mag. carb. co. B.P.C.	2 5	0 8	0 2	—
180	2k	Pulv. mag. trisilicat. co. B.P.C.	1 3	0 5	—	—
192	500g	Pulv. tragacanth. co. ...	5 6	1 7	0 5	—
77	500g	Saccharum ustum	2 2	0 8	0 2	—
60	2k	Sodii bicarb. pulv. ...	0 5	0 2	—	—
120	5k	Sodii carbonas	0 4	—	—	—
48	1k	Sodii chloridum	0 8	0 2	—	—
65	1k	Sodii metabisulphis... ...	0 11	0 3	—	—
156	500g	Sodii salicylas	4 5	1 4	0 4	—
96	2k	Sodii sulphas "pea" ...	0 8	0 2	—	—
60	500g	Sodii sulphas excise. B.P.C.	1 9	0 6	—	—
114	25ml	Spt. aurantii co. B.P.C. ...	—	14 3	3 5	0 10
60	500ml	Spt. saponatus meth. B.P.C.	1 9	0 6	—	—
63	25g	Sulphacetamid. sod. †S4B	—	—	1 11	0 6
372	500g	Sulphanilamid B.P.C. †S4B	—	3 1	0 9	—
60	500g	Sulphur praecipitatum ...	1 9	0 6	0 2	—
120	2k	Sulphur sublimatum ...	0 10	0 3	—	—
168	500ml	Syr. althaeae B.P.C. '49 ...	4 10	1 5	0 4	—
96	500ml	Syr. ribis nig. B.P.C. ...	2 9	0 10	0 2	—
144	500ml	Syr. bromoform. co. B.P.C. '49 †DDI	4 1	1 2	0 3	—
108	500ml	Syr. rhamni B.P.C. '34 ...	3 1	0 11	0 3	—
312	2 l	Syr. hypophosph. co. B.P.C. '63 †	2 3	0 8	0 2	—
60	500ml	Syr. scillae B.P.C.	1 9	0 6	0 2	—
84	2k	Talc. purif.	0 7	0 2	—	—
120	2k	Talc. purif. sterilised ...	0 10	0 3	—	—
156	500ml	Tinct. catechu B.P.C. ...	4 6	1 4	0 4	—
180	500ml	Tinct. myrrhae B.P.C. ...	5 2	1 6	0 4	—
108	500ml	Tinct. quillaiae B.P.C. ...	3 1	0 11	0 3	—
180	500ml	Tinct. valerian. ammon. B.P.C.	5 2	1 6	0 4	—
102	500mg	Ung. emulsificans	2 11	0 10	0 2	—
150	500g	Ung. hydrarg. ammon. † ...	4 3	1 3	0 4	—
96	1k	Zinci oxidum	1 4	0 5	0 2	—
101	500g	Zinci stearas...	2 11	0 10	0 2	—

Cost d.	per	Tablets	25	100
84	500	Amylobarbitone 30mg †S1S4A	1 2	3 4
69	1000	Digitalis praep. 30mg †S1	0 10	1 11
96	1000	Digitalis praep. 60mg †S1	0 11	2 3

INTER-ALIA

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	200 mg.	8/- (£0.40p.)	15/6 (£0.78p.)	30/2 (£1.51p.)
INTALOXINE (Oxytetracycline B.P.)	250 mg.	26/- (£1.30p.)	51/- (£2.55p.)	100/- (£5.00p.)
INTALPEN (Penicillin V. B.P.)	125 mg.	22/- (£1.10p.)	43/- (£2.15p.)	85/- (£4.25p.)
	250 mg.	43/- (£2.15p.)	85/- (£4.25p.)	160/- (£8.00p.)
INTALPRAM (Imipramine B.P.)	25 mg.	14/6 (£0.73p.)	28/- (£1.40p.)	55/6 (£2.78p.)
INTALSOLONE (Prednisolone B.P.)	1 mg.	4/3 (£0.21p.)	7/3 (£0.36p.)	13/11 (£0.70p.)
	5 mg.	12/6 (£0.63p.)	24/- (£1.20p.)	47/3 (£2.36p.)
INTALSONE (Prednisone B.P.)	1 mg.	4/- (£0.20p.)	7/- (£0.35p.)	13/5 (£0.67p.)
	5 mg.	11/6 (£0.58p.)	22/6 (£1.13p.)	44/5 (£2.22p.)

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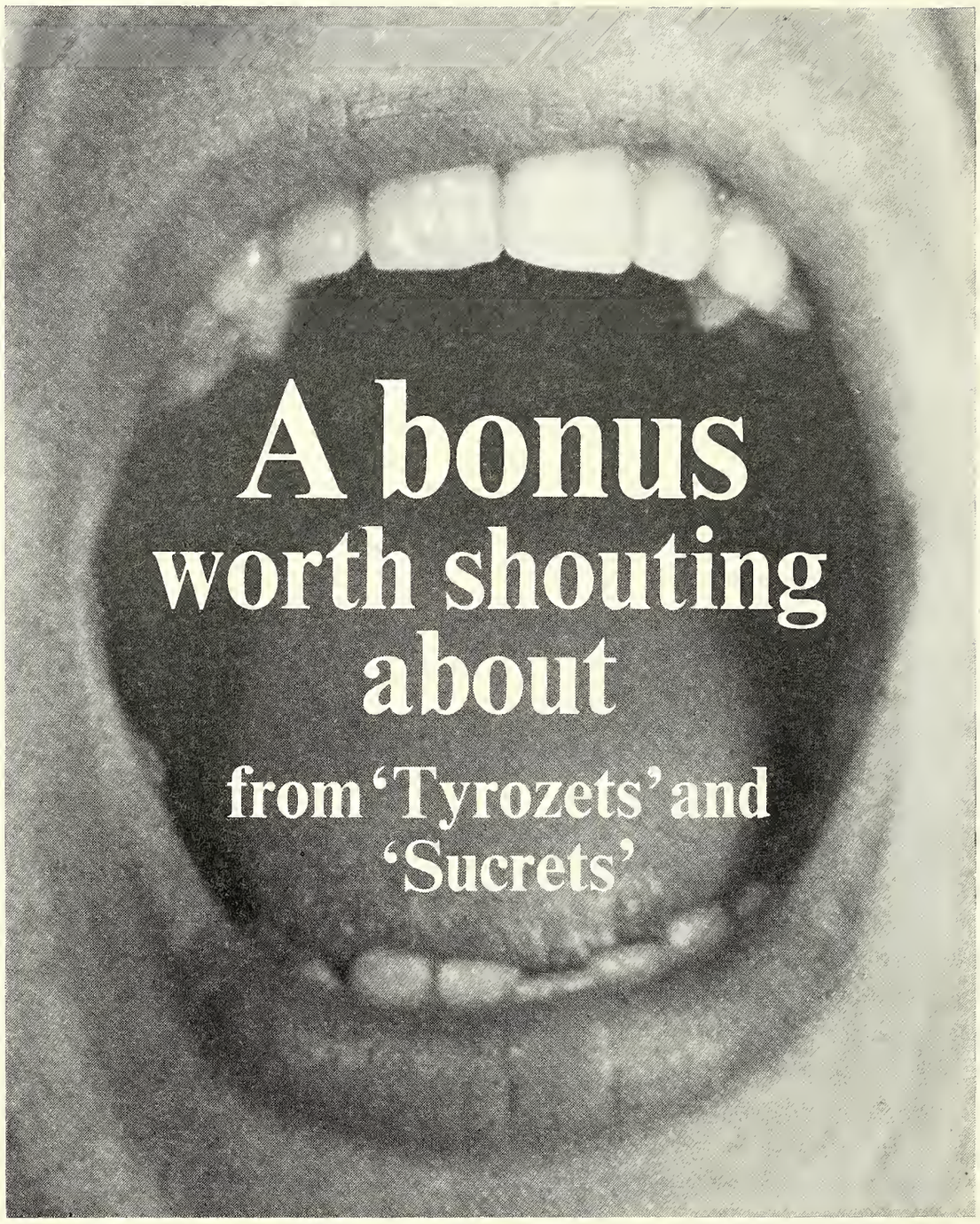

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COMMENTCOMMENTCOMMENTCOMMENTCOMMENTCOMMENT

A planned future

Fundamental changes in medicines, their manufacture and their distribution, are forecast in an Office of Health Economics report, "Medicines in the 1990s" (see page 441). Retail pharmacy, it predicts, will divide between a health-centre-type and those concentrating on the sale of non-prescription medicines. The industry will diversify into new areas including artificial foods, electronics and cosmetics, and the public will be able to purchase without prescription oral contraceptives, anti-bacterials and "social" drugs affecting mood.

In looking at the predictions we must first consider their origin; they are in fact the pooled forecast of 40 experts, none of whom were practising pharmacists. However, lack of pharmaceutical contribution does not necessarily invalidate the forecasts because those outside the profession may well be better able to see the whole wood than are those who are between the trees. The question to be asked is — Does the profession wish to go in the direction pointed out or should it seek to determine its own future?

Certainly both types of retail pharmacy envisaged by the experts would require highly-qualified pharmaceutical supervision because the pharmacist would be given authority to sell many potent drugs at present available only on prescription. The right to sell would, however, be restricted *personally* to the pharmacist.

This non-prescription pharmacy would, the OHE indicates, probably be a department in a one-stop shopping centre, perhaps sounding the death knell for the proprietor pharmacist, except in less populated areas where a more traditional type of pharmacy might still be practised. If the profession does not go into such centres, it is claimed, the public will rely on the "free list" medicines that they *do* sell.

Such a prediction may well become reality on present trends but it is not inevitable and there are alternatives. If Government and the public can be persuaded that a planned pharmaceutical service — in both towns and rural areas — is in their interest, and that the "free list" of medicines should be severely restricted, a different picture emerges. But legislation would be required to hold such a position. The profession must decide where it wants to go, then fight to make its case heard.

On the other hand the industry seems to have a rosy future according to the OHE report. Continued internationalisation will concentrate power in the hands of a few colossus companies — so multi-national in fact, that individual governments would find it difficult to take a financial interest in the subsidiaries or their research.

Limited expansion into fields such as medical electronics and cosmetics by pharmaceutical houses should prevent encroachment in the industry's preserves by competitors from other industries.

Changes in packaging and dosage form will also serve to remove the last vestiges of traditional dispensing from the pharmacist and place it on the production line. A replacement by pharmaceuticals of the "social" drugs, alcohol and tobacco, will extend the industry's market even further.

The report concludes: "It is sometimes suggested that we are already unduly dependent on medicines and 'drugs': they are, however, likely to play a much larger part in our lives in the years ahead." If they do the industry must be well satisfied.

Another centenarian

That select band of journals claiming more than a century of publication—among them the *C&D*, now in its 111th year—has been joined by *Nature*. A special golden-covered edition marks the occasion, with articles tracing the paper's history and development.

Nature had from the start two objectives. First, "to place before the general public the grand results of scientific work and scientific discovery, and to urge the claims of science to a more general recognition in education in daily life." The second was to aid scientists by giving early information of advances in any branch of "Natural knowledge throughout the world."

Both those objectives *Nature* can be said to have seen achieved. Science is certainly now a part of everyday life and the journal itself is an international forum for the exchange of information of the highest standing. Many drug developments have been first announced to the world through its columns. We wish it continued success.

BOOKS

Scotland—A new look, Geoffrey D. Crediland and George T. Murray. *Scottish Television Ltd*, 70 Grosvenor Street, London W 1. 10 x 6 in. pp 259. 50s.

Aimed at the world of advertising the book represents a major revision, updated and widening of *Scotland—The Vital Market* sponsored by STV three years ago. It examines the potential consumer markets and retail distribution patterns of all the main industries.

The chapter on pharmaceuticals and toiletries says that at £23 million they represent a 7·3 per cent share of the total UK market; pharmaceuticals accounting for £7 million.

In the pharmaceutical field the authors say that Scotland is more closely integrated than in some other fields of retail business and attribute this to the close association between the Scottish Pharmaceutical Federation and the National Pharmaceutical Union.

Differences between Scotland and the rest of the UK are noted however in toiletries. It appears that Scotswomen use more hand creams, lotions and skin food than the women over the Border. They also buy more shampoos and hair sprays, the explanation according to the authors being that Scotswomen visit the hairdressers less frequently than their English counterparts.

Jordans Income Tax Guide 1969-70. Norman T. Clarke, FACCA, FTII. *Jordan & Sons Ltd*, 7 Fetter Lane, London EC 4. $7\frac{1}{4}$ x $4\frac{3}{4}$ in. Pp 64, 6s (paper back).

The thirty-eighth edition follows the pattern set in previous editions although it contains six more pages than its predecessor. Part I deals with the basis of income tax assessment, part II with the current rates and allowances and part III with PAYE.

Examples showing tax in twenty-four cases (including one dealing with capital gains) cover fifteen pages and the final section contains tax tables.

Photograph by courtesy of Finnish Tourist Board

PHARMACY IN FINLAND

Jouni Laine

Since 1964 all pharmaceutical specialities must be registered by the state authorities and the registration renewed annually.

The number of pharmaceutical specialities being marketed in Scandinavian countries are Finland, 4,850; Sweden 2,910; Norway 2,018; Denmark 2,496.

The pharmaceutical wholesalers association in Finland, Apteekkitavara-Tukkukauppiaittenyhdistys r.y., was established in 1936. One of the aims of the association was to centralise the country's pharmaceutical wholesaling in domestic hands.

Last year 90 per cent of wholesaling was covered by five companies, all of which are members of the association.

In 1968 the total turnover of the Finnish pharmaceutical industry was £11·02 million, double that of ten years ago. There are 12 Finnish pharmaceutical manufacturers and 170 foreign. The domestic companies supplied up to 56 per cent of the market.

Exports of pharmaceuticals have also increased annually; in 1967 they were worth £240,000 but doubled in 1968 to £520,000.

The industry's research budget has rapidly increased and last year was about nine per cent of the total net turnover. Although basic pharmaceutical research work is small it is growing annually. The number of importers is high: Imports of pharmaceuticals in 1968 totalled £8·7 million.

The Finnish Pharmaceutical Manufacturers' Association (Lääketeollisuusyhdistys r.y.) is working with the other Scandinavian associations. Finland is also a member of PIA (Pharmaceutical Industries' Association in EFTA), and of IFPMA of OECD (International Federation of the Pharmaceutical Manufacturers' Association).

The pharmaceutical industry in Finland employs about 1,900 workers of which more than 200 have pharmaceutical degrees at the University of Helsinki and Åbo Akademi in Turku.

The distribution of pharmaceuticals in Finland in 1968 was about 80 per cent for pharmacies and 20 per cent for hospitals.

As elsewhere the Finnish pharmaceutical industry and wholesaling are under rapid development. Rationalisation, reorganisation and centralisation are taking place. As new investments are made further steps to the international markets will be taken.

Exports	1967 £ million	per cent	1966 £ million	per cent
EFTA	4·38	61·4	4·32	66·4
EEC	2·38	33·4	1·87	28·7
US and Canada	0·38	4·6	0·25	3·9
Japan	0·03	0·5	0·02	0·3
Eastern Europe	0·01	0·1	0·03	0·4
Others	0·005	0·0	0·02	0·3
Total	7·13	100·0	6·51	100·0
Imports				
Switzerland	1·5	—	1·7	—
West Germany	1·2	—	1·1	—
Sweden	1·1	—	0·9	—
Denmark	0·8	—	0·6	—
Netherlands	0·5	—	0·4	—
US	0·3	—	0·2	—

Structure of the Finnish pharmaceutical distribution system:

The number of pharmaceutical wholesalers in the Scandinavian countries:

	companies	distribution points	agents	pharmacies
Norway	1 (state)	4	20	272
Sweden	5	16	80	395
Finland	5	23	34	557
Denmark	6	20	20	350

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SECURITY IS MOR

by Peter Miller

It is all too easy to believe that all is taken care of, and that nothing more is necessary than to tell the fire insurance company to renew the policies each year, and to pay the cheque. In fact, when policies are due for renewal, you should take the opportunity to see whether they provide the cover that you really need.

It is, for instance, common to find that fairly substantial premiums are paid out each year and yet, when there is a fire at the premises, or a stoppage of business for some other accidental reason, the compensation does not seem to be adequate. It is easy in such circumstances to be wise after the event. It is much more satisfactory to be wise before the event.

Seldom is there much difficulty with buildings, although you should ensure they are covered by insurance for a sufficiently high value. The fact that premises are so extensive that they are unlikely to be destroyed by a single event does not mean that normally they can be insured for less than their true value.

If there are likely to be fluctuations in the amount of stock held, probably the best arrangement is to have what is known as a declaration policy. One declares at regular intervals the actual

THAN JUST SIGNING A CHEQUE

value at risk, and the premium is calculated on it.

Whereas these are obvious forms of insurance, and contain relatively few pitfalls, too often an equally important type of insurance is disregarded. This is a policy to cover losses due to interruption of business following a fire or other disaster. This insurance is in addition to that arranged on buildings and stock. Whereas most really large firms protect themselves by means of insurance against the loss of income that follows a disaster, it is equally important, if not more essential, for smaller businesses to be protected in this way.

Some people — including some insurance men, let it be said — fight shy of this type of cover, on the grounds that it is so complicated. Admittedly, for a firm with many ramifications, it can be remarkably complicated. Nevertheless, for the small or medium-sized business, there is no reason why this particular type of insurance should be especially difficult or involved.

It is easy to make the mistake of leaving aside this type of insurance because only a small profit is being made by the firm and it does not seem to be worth insuring. The point to bear in mind is that not only does such a policy cover actual profits that may be lost, it also guards against the trading loss which almost certainly would be incurred following a serious fire. Indeed, it is this policy which will pay all the overheads; overheads which will continue despite the fact that the business may have been brought to a standstill.

Another fallacy is that one will be obliged to disclose confidential information to an insurance company. In fact, an insurance company will not wish to know the net profit. The most usual figure upon which insurers work is the gross profit — in other words, the net profit plus overheads.

A point to bear in mind is that, should the company's premises be seriously damaged by fire, probably there would still be rent, rates, taxes, interest charges, fees and so on, to be paid, besides the directors' incomes.

In addition, of course, there is likely to be a fairly substantial expenditure incurred simply in trying to carry on the business so as to maintain goodwill.

It is as important to make sure that there is adequate cover for "consequential loss", as for material damage. The problem is that it may be difficult to visualise accurately the coming year's results. Insurers appreciate this point and are helpful. For instance, to enable this type of insurance to be arranged on a liberal basis, it can be agreed that the policy will provide for a return of premium of up to 50 per cent of the total in the event of the actual gross profit falling short of the estimated sum insured. In this way, one has the scope to make sure that adequate insurance is arranged, but at the same time one avoids the risk of wasting premium.

Linked to the total sum assured is the indemnity period: the period, after a fire or other disaster, during which payments under the policy will be made. A relatively long time is required because one would not wish the payments from the insurers to stop before business had been resumed.

What, then, will be the maximum period during which the business could be affected by any damage? After a fire, provided stock and equipment can be replaced fairly easily, it may be possible to resume almost normal working within a few months. This, however, is the theory on which one works before a fire. Often it is not until after experience of a fire that one discovers that, in practice, it is quite likely that there will be substantial delays.

Because of this uncertainty, it is wise to arrange for the indemnity in a policy to be operative for a minimum of a year.

A feature which needs to be considered in some detail is the position of employees, should the business be brought to a standstill because of a fire. Here, the insurance companies are ready to provide whatever cover is required. For instance, it is the usual procedure among firms that take out this kind of insurance to continue to pay salaries in full during the period of the interruption. In this way they can be sure that those who are particularly experienced in the business, and will be of considerable value when business is resumed, will be available.

Salaries can be included in the gross profit, so that reimbursement will be made by the insurance company. Wages can be insured for the whole period of the policy, but a partial insurance on them is more usual, so that selected employees are retained.

As a guide, therefore, one can presume that the main aim of a "consequential loss" policy is, after a disaster, to pay for:

Extra expense incurred to minimise dislocation and restore normal trading as soon as possible;

overheads which continue, and which must be met despite interference with working;

wages paid to employees who are retained during the period of interference.

net profit lost.

The standard form of policy used by most insurers covers loss arising from interruption caused by fire, lightning, explosion of gas used for lighting or heating, and explosion of boilers and economisers on the premises.

Usually it is possible to extend a policy to include loss from damage by aircraft, explosion (in addition to the risks already mentioned), riot, earthquake, storm, water damage, and impact with the building by vehicles not belonging to one's company.

Nevertheless, an important point of extending a policy is that cover for the additional perils is granted by insurers only when insurance against material damage, such as on buildings and stock, caused by these perils has also been arranged.

Unless special arrangements are made, a normal policy covers only "consequential loss" due to a disruption following an insured peril at one's own premises which are included in the policy. There are other locations on which the trading results may be dependent. For instance, a loss could result if the premises of an important supplier were destroyed. This can be taken a stage further. The suppliers themselves will be dependent on other suppliers. As a result, it is likely to be worth while to make inquiries of suppliers to discover the premises for which further cover should be arranged.

Another extension which should be considered concerns obstruction, or prevention of access. Obviously much depends on the exact position of one's premises. The risk may appear small, but companies have found that owing, for example, to a fire in neighbouring property, for a limited period it has been impossible to approach the premises.

TRADE NEWS

Kodak decimal pricing

Kodak Ltd have announced that from around mid-1970 prices of goods in their catalogues will be collated at the end of the catalogue and expressed first in decimal terms (£p) in bold type face followed by the £ s d price in normal type.

The £ s d price will be the offer price until February 15, 1971. Until that date invoices will be rendered in £ s d only, in decimal only thereafter. Value of goods and purchase tax will be rounded up to one new penny if over a new halfpenny.

Amounts ending exactly in one new halfpenny will be rounded down if the number of whole pence is even, up if odd. The procedure will avoid halfpennies and decimals of a penny in invoice totals.

For colour processing services basic prices will be expressed to four decimal places of a pound and the total basic price on an invoice rounded to one whole new penny is described above.

"Hot" from Tommee Tippee

Following their success in Scandinavia, and in keeping with the modern trend of bright, colourful nurseries, Jackel & Co Ltd, Kitty Brewster Estate, Blyth, Northumberland, have launched a range of the Tommee Tippee baby products in the UK in "hot colours":—Hot orange and Hot royal blue. The range includes: trainer mug, hot plates, fork & spoon set, two potties and a trainer mug and dish set.

Formula and pack changes

Rabro tablets, the Rybar treatment for gastric ulcers, are now being prepared with calcium carbonate 200 mg in place of sodium bicarbonate 200 mg and the calamus is omitted. Rybar Laboratories Ltd, 6 Park Avenue, Tankerton, Kent, have also adopted a new push-through strip pack in units of 10. Packs of 60 tablets, six units of 10, and 150 tablets (15 units of 10) are being issued instead of the tins of 40 and 500.

Two-tablet Estrovis strips

William R. Warner & Co Ltd, Eastleigh, Hampshire, announce that the 2-tablet strips of Estrovis (13s 6d) are now individually cartoned. Estrovis is prescribed as one tablet for inhibition of lactation, or two tablets for suppression, so the new pack is more convenient for the retail pharmacist.

Selling in Yorkshire

Market research and planning advice, setting up test marketing operations, an executive sales force for special selling efforts of various kinds, a merchandising force and the organisation of dealer meetings, sales conferences, etc are some of the services provided by a new company—Yorkshire Marketing Services Ltd—for manufacturers operating in the Yorkshire area. The company is wholly owned by Yorkshire Television Ltd, the Television Centre, Leeds, LS3 1JS.

Restricted to chemists

Berk Pharmaceuticals Ltd, Catteshall Lane, Godalming, Surrey, state they are restricting the distribution of Ceplac dental disclosing tablets to chemists. They point out it is the only dental disclosing tablet at present marketed and is offered in packages of 28 (7s 6d). The tablets contain erythrosine which stains bacterial plaque and so lets the patient see where his toothbrushing is ineffective.

Hay fever vaccine

Bencard announce that D-VAC pollens, the three-dose hay fever vaccine is to be made available again next spring. Orders need to be placed in advance—preferably by the end of the year: the closing date for acceptance is January 17, 1970. The ordering procedure is set out in a guide available from Bencard, Beecham House, Great West Road, Brentford, Middx.

Avoiding Bronchitis

Latest booklet in the Family Doctor series is How Not to Get Chronic Bronchitis by Professor J. G. Scadding. It surveys current knowledge on the causes of chronic bronchitis and emphasises that it is largely a preventable disease. Published by the British Medical Association, Family Doctor House, 47 Charlton Street, London NW 1 and available from the National Pharmaceutical Union, 321 Chase Road, London N 14, to NPU members.

Carton bubble pack

Southern Laboratories Ltd, Herbert House, Slade Green, Erith, Kent, have now introduced a new carton bubble pack of Esobactulin oral vaccine capsules (8s 5d).

Dual currency price list

A price list, containing decimal price equivalent is now being issued to wholesale distributors by Merck Sharp & Dohme Ltd, Hoddesdon, Herts.

Information Wanted

The Editor would appreciate information about: Shipton Products Ltd (address).

Bonus offers

F. C. Paton (Southport) Ltd, P.O. Box 5, 1a Peets Lane, Southport. Menwin cream and Cremorcal. 14 invoiced as 12.

Macdonald of Manchester, PO Box 6, Portland Mill, Ashton under Lyne, Lancs. Household cotton wool 16 oz and 8 oz only. 72 charged as 66 until November 22.

Potter & Moore, division of E. C. De Witt & Co Ltd, Seymour Road, London E 10. Medicated smelling salts, 13 invoiced as 12.

NEW PRODUCTS AND PACKS

Pharmaceutical specialities

Film coated and identified

Claimed to be the first tetracycline tablets to be presented in a film-coated form and identified with their brand name has been introduced by Glaxo Laboratories Ltd. Issued under the brand name Clinitetrin each red tablet contains tetracycline hydrochloride 250 mg. Pack is a vial of 100. (Glaxo Laboratories Ltd, Greenford.)

New semi-synthetic antibiotic

Upjohn Ltd, have introduced Dalacin C, clindamycin, a new semi-synthetic antibiotic from their laboratories. Dalacin C is said to be active against most gram-positive pathogens. The action is bactericidal against sensitive strains and resistance patterns do not develop rapidly. Dalacin C is available as 150 mg and 70 mg capsules. The capsules are packed in containers of 16, 100 and 500. (Upjohn Ltd, Fleming Way, Crawley, Sussex.)

Reduction of blood pressure

For hypertensive patients where drug therapy is indicated, Calmic Ltd are offering Bethanid bethanidine sulphate 10 mg. Its action is that of an adrenergic blockage agent and previously untreated patients are first given 10 mg doses three times daily, adjusted by 10 mg daily until effective control is obtained. The capsules are packed in blister packs, five cards of 20 per pack (13s 4d). (Calmic Ltd, Crewe, Cheshire.)

Cosmetics and toiletries

Hand in glove with hygiene photo 1

Elle now offer a talc mit (5s 6d). It is a floral printed mitten the palm of which is impregnated with Elle deodorant talc. Each Mit contains approximately 85 g approx. talc and it is available in a choice of two floral prints pink, gold, mauve and pink, green, orange. It comes with a polythene cover to keep it neat and dry in the bathroom. (Anestan Ltd, Rankine Road, Dansehill Estate, Basingstoke, Hampshire.)

Facial treatment photo 2

Distinctive element in a system of facial treatment and range of products devised

1

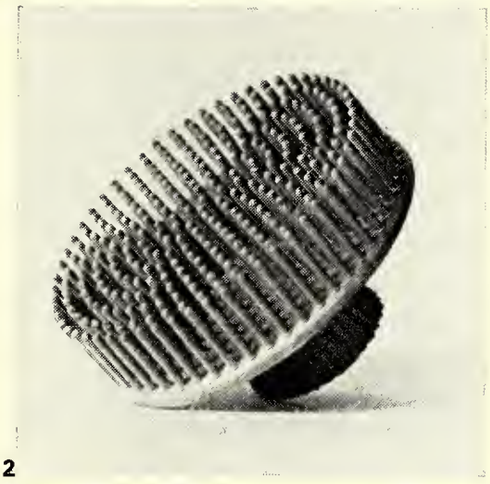
and promoted by Eve Taylor Beauty Preparations Ltd, 4 Eltham Road, London SE 12, is a facial brush manufactured to her own design by Mrs Eve Taylor and used in her own Adam & Eve beauty salons. After trying out the shaving brushes of several manufacturers without finding one soft enough, on feminine faces, for the upward rotatory massage that is an essential part of the cleansing technique, a pneumatic rubber "brush," made by W. W. Haffenden Ltd, Sandwich, Kent, was found to provide the answer.

So soft that it may be used even over the eyelids, it gained instant acceptance, and has established in similar popularity the products in the range, namely a facial wash (4 oz 15s; 8 oz 25s; 12 oz 30s), "as creamy as the most luxurious face lotion, but as practical and refreshing to use as soap and water"; a satin smooth body balm (4 oz 17s 6d, 8 oz 28s, 12 oz 35s) is available in a variety of subtle fragrances, and applied to the body with a brush or sponge; and a fresh skin tonic (4 oz 18s 6d, 8 oz 31s) for use after the facial wash and brush treatment.

The brush (9s 9d) in turquoise, blue, lavender, pale green and other colours is available separately or as part of a kit (19s 9d) comprising brush, facial wash and skin tonic. A companion morning facial treatment comprises morning mask (1 oz 23s, 2 oz 40s) a creamy, non-drying base; cucumber cleansing lotion (4 oz 19s 6d, 8 oz 32s 6d); and cucumber skin freshener (4 oz 19s 6d, 8 oz 32s 6d).

Apricot make-up

Estée Lauder has just recently "whipped up a tantalising collection of new make-up colours," designed to tempt with a new taste for apricot. The range includes a warm, young, tender shade of Re-Nutriv creme foundation: Apricot Bisque (£8 12s); Fresh apricot creme rouge blend (20s 3d) to give "one's own special glow"; skin-toned Apricot Chiffon eye shadow glow (51s 3d) to highlight eye colour; brandied brown apricot in Smoky Apricot eye shadow glow (51s 3d); and Re-Nutriv Lipsticks (39s 3d) in Apricot Glace, a pale, cool version, Apricot Mousse, a soft,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tawny variety, and Nectarine, the liveliest of them all.

Roll-on perfume

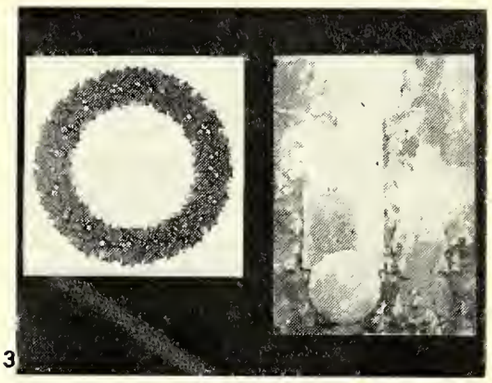
From Dorothy Gray comes Roulette Spin-On perfume, in Midnight, Elation and Folie fragrances (9s 11d). A "creamy pure perfume that glides from the roller bottle" to just where it is required. (Dorothy Gray Ltd, Marshall Road, Hampden Park, Eastbourne, Sussex.)

Quant and the eye scene

Quant has brought back a cake liner in a smaller sized pack (8s 11d), but the block has doubled in size. The shades are black, brown/black, greige, and moody blue. The formula for liquid liner has changed, no longer pearled or waterproofed, a new consistency "makes those lines really fine." Shades as before: Black, navy, greige and olive, with one additional shade, brown/black. Same size bottle in unbreakable black PVC (9s 11d).

Bird Feathers (27s 6d) are claimed by Quant to be "super bunchy, super spikey, just about the lashiest lash around."

Eyes off, is a milky cleanser just for eyes. It removes every trace of eye make up "without any oily left-overs." In the no-nonsense PVC bottle with the white cap (8s 6d). (Mary Quant Cosmetics Ltd, distributor Myram Picker Ltd, Surbiton, Surrey.)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Photographic

Instant-print Christmas cards photo 3

Polaroid (UK) Ltd, Rosanne House, Welwyn Garden City, Herts, offer a special Christmas card project through their copy service. Original Polaroid instant pictures, in black-and-white or colour, can be copied and mounted into Christmas card folders, at a cost of 1s 3d each from a black-and-white print, minimum order 12. For 25 or more copies, the price is 1s each. From Polarcolor prints cost is 3s each (minimum 12) or 2s 9d per card for 25 or more. Service requires just over 14 days.

Two designs of mounts are available. The front cover of the first carries a formal holly wreath design on a 5¼ in x 5¼ in format, the second—on a portrait format of 6½ in x 5 in—has a front cover multicolour abstract design based on Christmas candles.

New photoflash batteries

Two new photoflash batteries have been added to the Mallory photographic range. The M 156 (2s 9d) delivers 15-volts and M 122 (3s) 22½-volts. There are to be four Christmas Mallory Duracell promotions for the new batteries together with others in the photographic range. The promotions will comprise cardboard counter display boxes with "slip-over" head cards advertising special offers. The batteries will be bubble packed, each pack including free photography aids, consisting of self-adhesive slide titles or cine "wipes and fades." The bubble packs will sell at the regular retail price of the batteries.

Sundries

New hair decoration

Beedi Bands are the latest introduction by Ravina Marketing Co. They are smooth beads mounted on a stretch band that when worn help to keep wigs and "pony tails" in place. The Bands are available in a variety of colours and the beads in two sizes. Medium Beedi Bands (3s 11d) have 3 rows of beads for pony tails. Large Beedi Bands (4s 6d) are similar but have a larger ½in bead for a bolder effect. The Stretch Beedi Alice Band 3 row (9s 11d) has dozens of beads to stretch across the hair, whilst the Stretch Beedi Alice Bands 5 row (16s 11d) makes a band just over 1in wide. (Ravina Marketing Co, 64 Oxford Street, Denham, Uxbridge, Middx.)

PROMOTIONS

Weekend in Paris to be won—with free locum while you are away

Complete a limerick and compete for a luxury weekend in Paris, is the invitation announced on the front cover of the *Chemist & Druggist*.

In support of their Pocket Packs (lemon and honey, menthol and eucalyptus, cough candy, and cherry cough drops), Trentham Laboratories are offering as a prize for the best entry, a luxury weekend in Paris for two with all hotel and travelling expenses paid. The prize also includes a night out at one of the famous Paris night clubs and if necessary the company will supply a pharmacist to act as locum whilst the winner is away from his duties.

There are five consolation prizes worth £5 each and runners up will be invited to choose their own gifts. Entries should be received by the company before December 1. (Trentham Laboratories, Easthorpe House, Loughborough Road, Ruddington, Nottingham NG11 6LW.)

Get Set offers Mexico trip to dealers

Twenty-five 10-day holidays in Mexico at the time of the World Cup football matches are the prizes in a trade promotion for Get Set—claimed the "biggest ever" for a toiletry.

The holidays—on a de-luxe scale—are each costing Alberto-Culver £380 but are worth much more. From now until February 1970, entry forms for the Mexico competition will be enclosed in every pack of six Get Set products. Competitors are required to place in order of importance five reasons for stocking Get Set products —and to add one of their own.

Besides the trade promotion, there is a consumer competition with prizes totalling £6,250, comprising 100 wig "wardrobes" (each worth 35 guineas) and 300 single

wigs (worth £8 8s). The competition is backed by a £40,000 national Press campaign, running from November until February 1970, in *Daily Express, Daily Mirror, Woman, Woman's Own, Honey, Mirabelle* and *Woman's Journal*. Total budget for the two promotions is £75,000.

For point of sale, easy-to-erect dump bins, of novel design and occupying small floor area, are available direct or from representatives. Containers carry a printed tape advertising the competition; the tape doubles as proof of purchase. (Alberto-Culver Co, 44 Newington Causeway, London SE 1.)

Medicated smelling salts launch

To back the launch of their new medicated smelling salts (2s 9d), Potter & Moore are running a national advertising campaign in the *Sunday Mirror, Sunday Express, People, News of the World, Daily Express* and *Daily Mirror*.

The salts are packed in display outers of 1 doz and are offered on introductory bonus (see p 456). (Potter & Moore, division of E. C. De Witt & Co Ltd, Seymour Road, London E 10.)

Sparklets Christmas campaign

Press and television are being used to promote the Sparklets range this Christmas.

Sparklets syphons 30-sec commercials are scheduled for London, Midlands, Yorkshire, Lancashire, Scotland, Southern and North-east areas with spaces in *Daily Telegraph, Observer* and *Sunday Times* magazines and *Reader's Digest*. The Elite syphon is also in *Punch, Queen* and *House and Garden*. (British Oxygen Co Ltd, Sparklets Consumer Products, Angel Road, London N 18.)

Free ribbon plus bauble offer

Every pack of Style home perm currently contains a free gift of brightly coloured Christmas ribbon, 7 ft 6 in long, plus news of a special offer of 12 Christmas tree baubles for 8s 6d.

Special pack sleeves draw attention to the free gift offer. A compact, eye-catching display unit is also available. (Richard Hudnut Ltd, Chestnut Avenue, Eastleigh, Hants.)

Free-gift packs with Weil fragrances

Until Christmas, E. G. Perrot, now distributors for Parfums Weil, are offering consumers six free-gift packs with their Antilope and Zibeline fragrances. Six of the standard packs come with a free "generous-sized" bottle of parfum de toilette or eau de Cologne.

An advertising campaign for Weil perfumes has been timed to coincide with this promotion. (Parfums Weil, E. G. Perrot & Co Ltd, Magnolia House, 160 Thames Road, Chiswick, London W 4.)

January double pack

For sale during January, Dorothy Gray are offering with their 1-oz jar of Satura moisture cream a free introductory sample bottle of Satura cleansing lotion (Dorothy Gray Ltd, Marshall Road, Hampden Park, Eastbourne, Sussex.)

A new counter unit has been designed for Hedex tablets. It holds one dozen packets and takes up only 30 sq in of counter area. (Phillips Laboratories, 2 St. Mark's Hill, Surbiton, Surrey.)

ON TV NEXT WEEK

Ln = London; M = Midlands; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands

Askit: Sc, B, G
Andrews liver salt: All areas
Anadin: All except E
Aspro: All except U, E
Beecham's powders/tablets: All except E
Disprin: All except Lc, NE, E
Eno: Ln, M, Lc, Sc, WW, So, U
Iron Jelloids: NE
JuiCets: Y
Macleans: All except Lc, Y, E
Nulon: All except M, E
Old Spice: All except E, CI
Philips Ladyshave: Ln, So
Philishave: All except NE, E
Phyllosan: WW
Sparklets syphons: Ln, M, Lc, Y, Sc, So, NE
Steradent: All except Ln, Lc, So, NE, E, CI
Venos: All except NE, B, E

COMING EVENTS

Sunday November 16

Cardiff Branch, Pharmaceutical Society, Great Hall, University of Wales Institute of Science and Technology, at 3 pm. Guest speaker: Mr George Thomas, Secretary of State for Wales.

Monday November 17

Enfield Chemists' Association, Postgraduate Medical Centre, Chase Farm Hospital, at 7.45 pm. Professor F. E. Camps on "Poisoning—accident, suicide or murder?"

Leicester and Leicestershire Branch, Pharmaceutical Society, Postgraduate Medical Centre, New Bridge Street, Leicester, at 8 pm. "Diuretic drugs" (Postgraduate lecture series).

Romford Branch, Pharmaceutical Society, Research Lecture Theatre, May & Baker Ltd, Dagenham, at 7.30 pm. Dr D. F. J. Mason on "Beta blocking agents and other cardioactive substances."

Tuesday November 18

Epsom and Sutton Branch, Pharmaceutical Society, St Helier Hospital, Carshalton, at 8 pm. Professor J. E. Carless on "Careers in pharmacy."

Isle of Thanet Branch, Pharmaceutical Society, Endcliffe Hotel, Cliftonville, at 7.45 pm. "Inhibition and suppression of lactation."

Leeds Branch, Pharmaceutical Society, Great Northern Hotel, at 8 pm. Discussion on amended Statement on Matters of Professional Conduct.

Leicester and Leicestershire Branches, Pharmaceutical Society and National Pharmaceutical Union, Postgraduate Medical Centre, New Bridge Street, Leicester at 8 pm. Mr Harry Steinman (a member of Council) on "The case for a planned pharmaceutical service."

North Metropolitan Branch, Pharmaceutical Society, School of Pharmacy, Brunswick Square, London WC 1, at 7.30 pm. Mr G. Gouldthorpe (training manager, Scholl Manufacturing Co Ltd) on "Elastic hosiery and the NHS—clarified and simplified."

North Staffordshire Branch, Pharmaceutical Society, North Staffordshire Medical Institute, at 7.45 pm. Dr A. D. Cull on "Therapy, excluding steroids" (lecture course).

North Western Regional Committee, Pharmaceutical Society, Lecture Theatre G7, The Harris College, Corporation Street, Preston, at 7.30 pm. "Analgesia and antipyresis" (lecture course).

Tees-Side Branch, Pharmaceutical Society, Corporation Hotel, Middlesbrough, at 7.45 pm. Mr John Ferguson (assistant secretary of the Society) on "Obstacles or opportunities—matters of moment in pharmacy."

West Hertfordshire Branch, Pharmaceutical Society, Peahen Hotel, St Albans, at 8 pm. Mr D. N. Sharpe (a member of Council) on "Current pharmaceutical problems."

West Kent Branch, Pharmaceutical Society, Bull's Head Hotel, Chislehurst, at 8 pm. Mr C. C. Stevens (a member of Council) on "Professional and legal responsibility of the pharmacist."

Wednesday November 19

Bournemouth Branch, Pharmaceutical Society, Anglo Swiss Hotel, East Cliff, at 7.30 pm. Professional dinner. Speakers to include Dr Justin Clark, Dr R. A. M. Scott and Dr T. D. Whittet.

Hastings Branch, Pharmaceutical Society, Cooden Beach Hotel, near Bexhill, at 7 pm. Annual dinner and dance.

Sheffield Branch, Pharmaceutical Society, Royal Victoria Hotel, at 8 pm. Meeting to discuss Statement on Matters of Professional Conduct.

Torbay Branch, Pharmaceutical Society, Redcliff Hotel, Paignton, at 7.30 pm. Annual dinner and dance.

Thursday November 20

Bedfordshire Branch, Pharmaceutical Society, White Hart Hotel, Flitton, at 8 pm. Dr Jennifer Smith on "Experiences in the voluntary services in India."

Birkenhead Branch, Pharmaceutical Society, Pharmacy Department, Liverpool College of Technology, at 8 pm. Discussion of document on Statement on Matters of Professional Conduct.

East Metropolitan Branch, Pharmaceutical Society, Roebuck Hotel, Buckhurst Hill, Essex, at 8 pm. Informal social evening.

European Proprietary Association, Hotel Excelsior, Rome. Annual meeting.

Franco-British Pharmaceutical Commission, 17 Bloomsbury Square, at 7 pm. Dr Pierre Bourbon on "The pharmacist's role in perfecting new pharmaceutical specialities."

Harrogate Branch, Pharmaceutical Society, Marlborough Cafe, Oxford Street, Harrogate, at 8 pm. Wine and cheese evening.

Leicester and Leicestershire Branch, Pharmaceutical Society, Glen Inn Hotel, Glen Parva at 8 pm. Christmas dance.

Plymouth Branch, Pharmaceutical Society, Board Room, Green Bank Hospital, at 8 pm. Professor N. J. Harper on "Drugs and modern society."

Friday November 21

Wigan and St Helens Branch, Pharmaceutical Society, Wigan and District Mining and Technical College, Parsons Walk, Wigan, at 7.45 pm. Speaker Mrs S. Clark (Liverpool School of Pharmacy).

TRADE MARKS

Applications advertised before registration
Trade Marks Journal October 29
No. 4757

Scanda, 918,641, by Colgate-Palmolive Co, New York, USA. Four toilet soaps (3)

Adele Simpson College The Fashion Fragrance, B924,875, by Adele Simpson Inc, New York, USA. For perfumes and perfumed non-medicated toilet preparations; cosmetics, hair lotions and dentifrices, all being perfumed (3)

Aero, 924,967, by International Laboratories Ltd, Sunbury-on-Thames, Middlesex. For shampoos for the hair (3)

Legionaire (device), B929,612, by British Legion Industries (Preston Hall) Inc, Maidstone, Kent. For toilet soap (3)

Go Sunglow, 929,927, by Pierre's Coiffure (Manchester) Ltd, Manchester. For setting lotions, and brightening agents all for the hair (3)

Glovit, Glovely, B930,762-63, by Harold Heydon & Co Ltd, London, E 3. For non-medicated toilet preparations, cosmetic preparations; and non-medicated preparations for application to the skin as a barrier against dirt (3)

Romnay Fragrance Glacé, B932,336, **Romnay Perfume Glacé,** B932,338, by Pfizer Ltd, Sandwich, Kent. For perfume, eau de Cologne, cosmetic preparations, dentifrices, non-medicated toilet preparations, toilet articles, soaps and essential oils, all containing perfume (3)

Romnay Frosted Cologne, B932,337, by Pfizer Ltd, Sandwich, Kent. For perfumes, eau de Cologne; cosmetic preparations, dentifrices, non-medicated toilet preparations, toilet articles, soaps and essential oils (3)

Taipan, 935,704, by Lotus Products Ltd, Victoria, Hong Kong. For cosmetics, perfumes, perfumed non-medicated toilet preparations, hair lotions and soaps (3)

Piz Buin Azul, B936,794, by Franz Johann Greiter, Weidling bei Wien, Austria. For perfumes, perfumed non-medicated toilet preparations, cosmetic preparations, and non-medicated suntan lotions, essential oils, soaps and detergents (not for use in industrial or manufacturing processes) (3)

Mary Quant, B898,083, by Mary Quant Cosmetics Ltd, Surbiton, Surrey. For medicated preparations for the scalp and skin; medicated bath preparations; liquid eye washes; medicated lotions; medicated washes for human use; medicated paper; medicated pads for application to the eyes; breath freshening preparations; medicated oils; and deodorants (5)

Breathase, 915,951, by British Chemotheutic Products Ltd, Bradford, Yorks. For medicated sweetmeats for disguising or nullifying odours in the breath (5)

Diversey-Deosan Dry-Treat, 919,633, by Diversey Ltd, Cockfosters, Barnet, Herts. For pharmaceutical and veterinary preparations and substances, all for use in the treatment of ailments in dry cows (5)

Turbicide, 920,248, by F.M.S. (Farm Supplies) Ltd, Bristol. For insecticides, herbicides, fungicides, bactericides, and algicides (5)

(device), 926,465, by Lohman KG, Fahr/Rhein, Germany. For products for hygiene; medical and surgical plasters; and materials prepared for bandaging (5)

Becel, 927,192, by Van den Berghs and Jurgens Ltd, London, EC4. For infants' and invalids' foods; biological and dietary foods; pharmaceutical foods (5)

Orbit, 927,194, by Van den Berghs and Jurgens Ltd, London, EC 4. For infants' and invalids' foods; biological and dietary foods; and pharmaceutical foods; all being in the nature of edible oils and edible fats or of dairy products (5)

Cerbocin, 929,671, by Nippon Soda KK, Tokyo, Japan. For chemical substances for agricultural purposes; chemical substances for pharmaceutical and sanitary purposes; medicines; drugs for pharmaceutical purposes; medical and surgical plasters; and material prepared for bandaging (5)

Ethistrip, 930,803, by Ethicon Inc, Bridgewater Township, New Jersey, USA. For adhesive tape for surgical use (5)

Izal Antiseptic (device), 933,336, by Newton Chambers & Co Ltd, Thorncliffe, Sheffield. For disinfectants and antiseptics (5)

Dissolvopak (device), B934,017, by Nutilis Horticultural Products Ltd, Croydon, Surrey. For chemical products packed in water-soluble film, for use in horticulture, agriculture and forestry (5)

Fineron, 936,167, by CIBA Ltd, Basle, Switzerland. For herbicides (5)

Draposil, 936,690, by Calmic Ltd, Crewe, Ches. For pharmaceutical, medical, veterinary and sanitary preparations and substances (5)

Nohiocycline, 937,750, by International Generics Ltd, Lancing, Sussex. For antibiotics and preparations containing antibiotics (5)

Marigold, 933,347, by LRC International Ltd, London, EC 2. For bottling gloves made of rubber, artificial rubber or of plastics; and insulating gloves (17)

Contemporary themes

Profiles of activity in rodents of some narcotic and narcotic antagonist drugs: *Nature*, November 8, p. 610.

Fluoridation and dental health: *WHO Chronicle*, November, p. 505.

Evaluating and testing new insecticides: *WHO Chronicle*, November, p. 530.

Drug rash with ampicillin and other penicillins: *Lancet*. November 8, p. 969.

L-Dopa in idiopathic Parkinsonism: *Lancet*, November 8, p. 973.

Rifamycin antibiotics in chronic purulent bronchitis: *Lancet*, November 8, p. 982.

Efficacy of whooping-cough vaccines used in the United Kingdom before 1968: *British Medical Journal*, November 8, p. 329.

Levamisole in the treatment of ascariasis in children: *British Medical Journal*, November 8, p. 340.

MARKET NEWS

Iodides are advanced by 2s 6d kg

London, November 12: Iodides were advanced by 2s 6d per kg following last week's rise in crude iodine rates; resublimed iodine was 3s kg dearer. Theophylline and aminophylline went up by 2s kg and caffeine by 2s 9d, the rises being attributed to higher production costs. Among vitamins ascorbic acid was marked up by 1s kg.

In crude drugs shortages persisted in many commodities. Dearer were dandelion root, Jamaican ginger and cherry bark. Lower were Seychelles cinnamon bark, hydrastis and turmeric.

The firm tone of lemongrass was the main feature of the essential oil market. Chinese peppermint was dearer by a few pence per lb, while Madagascar clove leaf and cassia were easier on the spot.

Pharmaceutical chemicals

Ascorbic acid: (Per kg) 1-kg 28s; 50-kg 22s. Coated plus 1s 6d; **Sodium ascorbate** plus 4s 6d.
Bacitracin: USP 75s per mega unit.
Caffeine: (50-kg) Hydrate BP 33s kg.
Calciferol: Above 5-kg lots 3s 3d per g.
Calcium pantothenate: 92s 6d for 1 to 9-kg lots.
β-Carotene: Suspension 20 per cent 334s 6d kg.
Cyanocobalamin: Up to 200-g lots 40s per g.
Hydroxocobalamin: 105s per g.
Iodides: (Per kg, 50-kg lots) **Potassium** 28s 9d; (powder 27s 9d); **sodium** (25 kg) 37s 3d.
Iodine: Crude 24s 2d kg; 50-kg resublimed 39s 9d kg.
Menaphthone: 100-kg lots 120s kg; **Aceto-**, 112s 6d; **Menaphthone sodium bisulphite** (vitamin K_4) 67s.
Nicotinamide: (Per kg) 1-kg 32s; 10-100 kg 29s.
Nicotinic acid: 1-kg 27s 6d; 50-kg 22s kg.
D-Panthenol: 1-9 kg 182s kg; 10-kg 172s per kg.
Penicillin: Sterile sodium, potassium or procaine, 3·1d per Mu. for 5,000 Mu. 1 million 2·8d per Mu.
Pyridoxine: (Per kg) 170s; 5-kg tin 167s kg. 25-kg drum 165s.
Quinidine: sulphate 21s 8d per oz for 1,000-oz lots. Alkaloid 17s oz (500-oz).
Quinine: In 25-kg lots (per kg). Sulphate 402s 7d; hydrochloride 496s 9d; bisulphate 405s 8d; dihydrochloride 540s 11d; alkaloid 540s 11d; hydrobromide (15 kg lots) 549s 8d.
Riboflavine: 161s 6d kg; 5-kg tin 157s kg; 25-kg 155s.
Salicylamide: 250-kg 13s 10½d per kg.
Santonin: Supplies short.
Sodium bicarbonate: BP £22·4 per metric ton for 8-ton lots in 1-cwt bags.
Sodium chloride: Vacuum dried £9·18 per metric ton in paper sacks for 6-ton lots, delivered London.
Sodium fluoride: 50-kg kegs 10s 4d kg.
Sodium formate: BPC 1934 6s 8d kg in 50-kg lots.
Sodium gluconate: Pyrogen-free 500-g £12 per kg; refined 150 kg 8s 9d kg.
Sodium metabisulphite: Powder 1s 11d kg in 50-kg sack.
Sodium nitrate: BPC, 50-kg kegs 6s 2d per kg.
Sodium pantothenate: Per kg 122s 6d for 1-9 kg.
Sodium perborate: (Per ton) **tetrahydrate** (minimum 10 per cent. available oxygen) £144·4, in kegs; £136·9 in bags; **perborate monohydrate** (15 per cent. available oxygen) is £313·2.
Sodium percarbonate: (Per ton). £173·75 in kegs (bags £7·5 per ton lower) for minimum 12 per cent available oxygen.
Sodium phosphate: BP acid crystal 6s 3d kg; powder 8s 1d.
Sodium potassium tartrate: BPC (Per 1,000-kg) 50-kg £267; 250-kg £258.
Sodium salicylate: 1-ton lots in bulk 3s 10½d per lb.
Sodium sulphate: BP from £30 to £35 per ton as to crystal. BP exsiccated £58·5 ton.
Sodium sulphite: 4-ton lots; photo quality, £31·625 per ton in bags.
Sodium thiosulphate: in 4-ton lots £40 per ton ex works.
Streptomycin: Sterile base and sulphate over 25-kg lots 3·1d per g; non sterile 3d per g.
Strychnine: (100-oz) alkaloid 7s oz; sulphate and hydrochloride 6s.
Sulphur: (ton) precipitated £130; roll £40; sublimed £85.
Theophylline: (50-kg lots) BP 39s 3d per kg; hydrate 38s 3d and aminophylline 38s 3d per kg.
Vitamin A: Acetate and palmitate up to 10 000 million international units; 2½d per m.i.u.; 10-15,000 m.i.u. 2¼d.
Vitamin D: Powder for tableting, 850,000 i.u. per g. 155s per kg. Crystalline see under calciferol.
Vitamin E: (kg) Tocopheryl acetate 267s 6d; 10-kg. 262s; 25 per cent dry powder 10-kg 102s.

Crude drugs*

Aconite: *Napellus* 7s 6d lb nominal.
Agar: Kobe No. 1, 18s 6d lb, cif; European. 16s.
Aloes: (cwt) Cape primes 305s Curaçao 640s.
Balsams: (Per lb) **Canada**: Shipment 32s, cif; 33s spot; **Copaiba**: 10s. cif; 10s 6d spot, **Peru**: 13s 6d spot; 13s, cif; **Tolu**: BP 13s; genuine as imported 41s 6d cif.
Belladonna: Leaves 3s 5d lb spot, 3s 3d, cif; herb 1s 10d spot, 1s 9d, cif; root 1s 10d spot; 1s 9d, cif.
Benzoin: BPC, spot £32 to £45 per cwt.
Buchu: 27s spot and cif.
Calumba: Spot 140s cwt; 130s, cif.
Camphor: BP powder 32s 6d kg, cif.
Cardamoms: (Per lb) Tanzanian 20s lb, 19s 6d, cif, Alleppy green 31s, cif, prime seed 42s, cif.
Cascara: 380s cwt nominal, shipment 370s cif.
Cassia: *Lignea*, broken 495s. cwt spot.
Cherry bark: Thin natural 2s 11d lb spot; 2s 10d, cif.
Chillies: Zanzibar 350s cwt, spot; Mombasa 280s.
Cinnamon: Seychelles bark 370s cwt spot. Ceylon quills (cif), four O's 7s 6d lb; two O's 7s 3d.
Cloves: Zanzibar standard 15s 10d lb, cif.
Cochineal: (Per lb). Canary isles prices nominal. Peruvian silver grey 36s, spot: 34s, cif.
Cocillana: Bark 3s 3d lb spot.
Colocynth pulp: Spot 4s 6d lb; 4s 3d, cif.
Cubebs: Spot quoted at 285s cwt.
Dandelion: Root 588s cwt spot, nominal.
Ergot: (lb) Spanish 8s 9d; 8s 6d, cif; Continental 9s 9d and 9s 6d, cif.
Gentian: Spot 370s cwt; shipment 355s cif.
Ginger: (cwt) Nigerian peeled 460s, split 475s. Jamaican No. 3 780s spot. Sierra Leone 575s.
Gums: (Per cwt) **Acacia**: Kordofan cleaned sorts 265s spot; 252s cif. **Karaya**: No. 2 f.a.q. 445s spot. **Tragacanth**: No. 1 spot 300s. No. 2 £275.
Honey: (Per cwt ex store). Australian light amber 150s, medium amber 142s 6d, Argentinian 145s Canadian 216s, Mexican 150s, Chinese 130s.
Hydrastis: 32s lb spot; 31s, cif.
Hyoscyamus: *Niger* 2s 3d lb nominal; 2s cif.
Ipecacuanha: (Per lb)—Matto Grosso spot 59s; Costa Rican spot 62s; shipment 59s, cif.
Jalap: Brazilian 2s 3d lb spot; 1s 11d, cif.
Kola nuts: West African halves 9d lb; 7½d, cif.
Lanolin: (1-ton lots) Anhydrous BP 5s 5d to 6s 0½d kg as to grade, delivered. Cosmetic grade 6s 5d.
Lemon peel: Spot and cif, 2s 9d lb nominal.
Liquorice: Root, Scarce on spot nominally 90s cwt. Anatolian block juice, 290s per cwt.
Lobelia: (lb) Dutch, new crop, November delivery 4s 3d, cif; 4s 9d spot. American 12s 9d, cif; 13s spot.
Lycopodium: Indian 60s lb spot; Shipment 45s, cif.
Mace: Grenada pale blade 9s 6d, cif.
Menthol: (lb) Chinese nominal in both positions. Brazilian 27s 6d, spot; 26s 6d, cif.
Mercury: Spot £235 per flask of 76 lb.
Nutmegs: (Per lb, cif). Grenada 80's 6s 6d; sound assorted 5s 5d; defectives 4s 10d. East Indian 80's 6s 9d; 110's 6s; b.w.p. 4s 11d.
Nux Vomica: Shipment 140s cwt, cif.
Orris root: Up to 600s per cwt c and f.
Pepper: Sarawak white 5s 10d lb spot, black 4s.
Podophyllum: *Emodi* 420s cwt spot; 350s. cif, November.
Quillaia: Spot and forward nominal.
Rhubarb: 10s to 25s lb as to grade.
Saffron: Mancha superior 575s per lb.
Sarsaparilla: Spot 5s 9d lb, shipment 5s 3d, cif.
Seeds: (Per cwt) **Anise**: Chinese star 180s Spanish green 252s 6d, both duty paid. **Caraway** Dutch 170s. **Celery**: Indian 975s. **Coriander** Moroccan 95s. **Cumin**: Chinese 165s; Iranian 167s 6d, Syrian 160s. **Dill**: Chinese 120s; 92s, cif (50-kg). **Fennel**: Chinese 115s, duty paid; 90s, cif (50-kg). **Fenugreek**: Moroccan 72s. **Mustard** English 52s 6d - 92s 6d as to quality.
Senega: Canadian 28s 6d; shipment 28s, cif. Japanese 20s in bond.
Squill: Italian white 230s cwt spot; shipment 215s
Senna: (lb) Tinnevelly; No. 3 f.a.q. leaves 1s 4d, pods; hand picked, 2s 2d; manufacturing 1s 8d Alexandria hand-picked pods 7s to 9s; manufacturing 2s 3d.
Strophanthus: Kombe 65s lb spot; 60s, cif.
Styrax: Spot 21s 6d lb; 21s 6d, cif.
Tonquin beans: Para 7s 3d lb spot, 6s 9d, cif.
Turmeric: Madras finger 420s cwt; 375s, cif.
Valerian root: Indian 300s spot; 295s, cif. Continental 400s; 380s, cif.
Waxes: (cwt) **Bee's**: Dar es Salaam shipment 705s cif. **Candelilla** 550s spot, 540s, cif. **Carnauba** Fatty-grey 350s spot, 330s, cif; prime yellow 550s and 510s, cif.
Witch hazel leaves: 4s 10d lb spot; 4s 8d, cif.

Essential and expressed oils*

Almond: Imported 5s lb spot.
Amber: Rectified spot 2s 6d per lb.
Anise: Chinese 15s 6d lb spot 15s, cif.
Bay: 52s 6d lb spot.
Bergamot: Spot from 65s to 75s lb.
Birch tar: Rectified 16s lb spot.
Bois de Rose: Brazilian 40s kg spot; 38s 6d, cif
Buchu: Imported 1,200s lb.
Cade: Spanish 3s lb, drum lots.
Cajuput: Spot from 10s to 12s lb.
Camphor, white: Spot 7s 9d kg, duty paid; 7s, cif.
Cananga: Java 24s lb.
Caraway: Spot 55s lb; English 80s.
Cardamom: Indian 525s per lb, English 1,930s kg.
Cassia: 80-85 per cent; 20s lb 19s, cif.
Castor: BP £200 ton naked ex mill.
Cedar: Leaf 60s lb; wood African 7s 6d; American 13s 6d.
Celery: Prices nominal.
Cinnamon: English distilled 52s oz; Ceylon leaf 15s lb; Seychelles leaf rectified 19s.
Citronella: Ceylon 7s 3d per lb spot; 6s 10½d, cif, Chinese 6s 4½d in bond; 6s 3d, cif.
Clove: (lb) Madagascar leaf 11s 3d, in bond; 10s 9d, cif.
Cod liver: BP (45-gal drums) 12s per gal; veterinary from 9s 10d to 10s 9d.
Coriander: From 45s per lb spot.
Cubeb: English distilled 100s per lb.
Cumin: English from 120s lb; imported from 100s.
Dill: BP 52s 6d lb spot.
Eucalyptus: Chinese 80-85 per cent 12s kg spot; 10s 9d, cif.
Fennel: Spanish sweet 13s 6d lb.
Geranium: Bourbon 110s lb.
Ginger: (per lb) Indian 365s; Chinese 80s nominal; Jamaican 175s.
Juniper berry: English 270s lb; imported 65s.
Lavandin: French 30-32% 24s lb.
Lavender: French 40-42% 50s lb.
Lavender spike: Spanish 24s 6d lb.
Lemon: Spot 35s-55s lb; Sicilian for shipment from 50s, c and f.
Lemongrass: Spot 60s kg; 58s, cif.
Lime: West Indian distilled from 70s per lb.
Nutmeg: East Indian 45s lb; West Indian 80s; English distilled 100s.
Olive: Spot, £325-£330 per ton ex wharf duty paid. Shipment; Spanish £275-£280 metric ton fob; Moroccan-Tunisian, no offerrs.
Orange: Florida sweet from 6s per lb.
Palmarosa: 205s kg spot; 175s, cif. (Jan-Feb).
Patchouli: Spot 25s to 26s per lb duty paid; shipment 21s to 23s 6d, cif.
Pennyroyal: Spot 16s 6d lb.
Peppermint: (lb) *Arvensis*. Chinese 11s 6d spot; 11s 6d, cif. Brazilian spot nominal; April-May shipment 11s 6d cif. American *Piperita* 35s. 6d to 40s, cif.
Petigrain: Paraguay Spot 19s lb; 18s cif.
Pimento: Leaf spot 25s to 30s lb; berry 32s 6d.
Pine: *Pumilionis* 15s 6d to 17s 6d per lb; *sylvestris* 11s; *abietis* 20s.
Rosemary: Spanish 10s 9d lb, spot.
Sage: Spanish 19s per lb.
Sandalwood: Mysore spot 285s kg. East Indian for shipment 300s, cif.
Spearmint: American 52s lb, 34s-35s, cif. Chinese spot 61s 6d per kg; shipment 60s, cif.
Vetivert: Bourbon, spot, 100s per lb.

**Prices obtained by importers or manufacturers ex warehouse for bulk quantities*

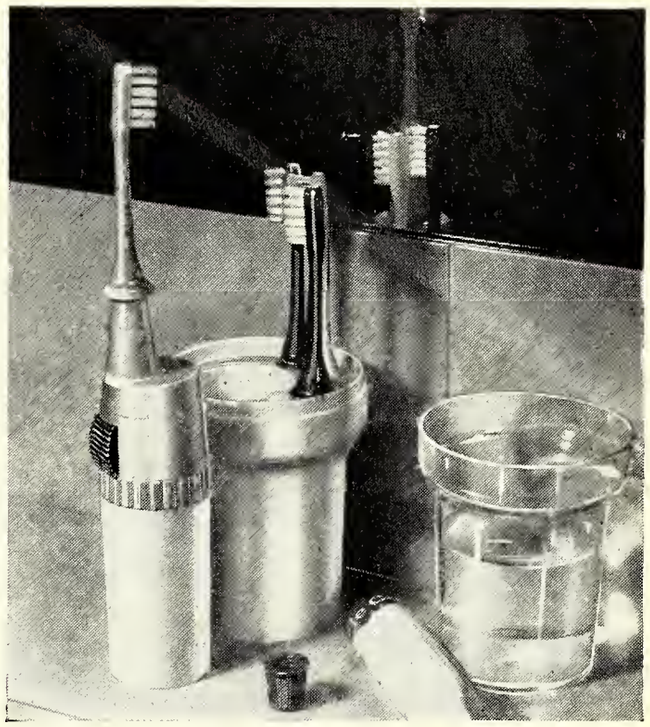
Now's the time to think about what you should be getting people for Christmas.

With Christmas approaching, Le Galion are bringing out two new lines in Sortilege perfume.

Firstly an Eau de Cologne atomiser at 25/-. And secondly, a perfume atomiser at 45/-.

Both will be advertised in the National Press, so have stocks ready.

We want to make sure people can have what they've always wanted.



SONA makes teeth cleaning a family affair ..automatically

The SONA battery operated Toothbrush will soon become the automatic choice of hygienically-minded families. With 4 interchangeable, different-colour brushing heads contained in the compact Family Pack, it gives 2,000 brushing movements per minute to ensure complete dental cleanliness . . . . . and it's great fun to use too!

The family pack, J991P, consists of 2 beakers, the Brush Body, and 4 easily changed Brush Heads.

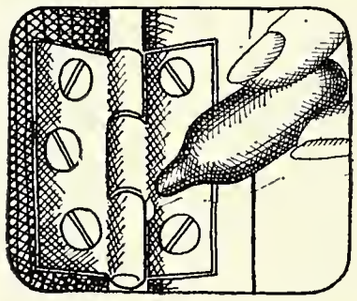
write for full details and trade terms to:-

SONA®

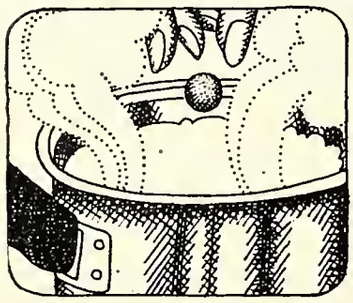
N. C. JOSEPH LIMITED

Stratford-on-Avon Tel: Stratford 2211

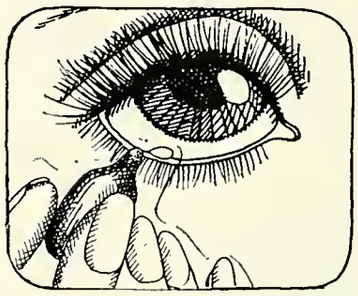
43,721* of our capsules



were pinched last year



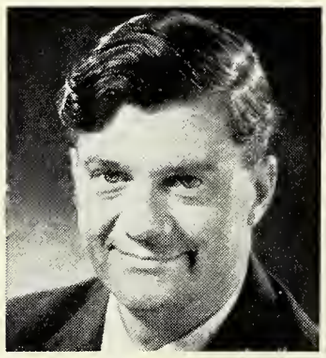
or dissolved



or squeezed

or swallowed

Ah well, that's the price you pay for designing the most disposable form of modern packaging ever.
One of our clients uses our capsules for petrol. Another for flavourings. Another for perfumes and bath oils. Yet another for lubricants and paints.
Scherer capsules are so versatile, you see.
You can pierce them, squeeze out the contents, and throw the gelatin outer away. Easy. Or you can use them intact, letting them dissolve in your bath water, your pie filling—or your tummy.
That gelatin casing has its own nutritious qualities, too.
Scherer capsules come in all shapes, sizes and colours to suit the product.
Give it added sales appeal by making it stand out from the competition.
They're air-tight, hygienic, and resilient. You'd be surprised at the handling they can take. And at how long they last on the shelf.
We provide a complete capsulation service. Including, for many of our clients, full product development facilities.
We can even produce a client's product on our premises to his formula (in the strictest confidence) using the latest methods of laboratory control and quality checking.
Maybe you have a problem that's tickling you at the moment.
Maybe capsulation is the effective answer.



Give Roy Collins a ring at Slough 21241. He'll give you a frank opinion on the possibilities of capsule packaging for your product.

r.p. Scherer

*Our copywriter's poetic estimate.
The true figure is in fact several thousand million.

R.P. Scherer Limited
216/222 Bath Road Slough Bucks

new names in exercise sandals,

from Mobbsmiller, Northamptonshire.

Now, the Country's leading lastmakers and footwear designers are making NATURE GIRL for women, NATURE CHILD for children, NATURE BOY for men.

Over 80 years of expert footfitting experience backs the production of these supersandals for all the family; correctly contoured from selected beechwoods, with hard-wearing micro-cellular soles, soft leather or suede straps. Choice of heel heights, styles and strap colours.

***Recommended retail prices from 35/11 - 49/11.**

Big Discounts on quantity purchases.

Start building your stocks now for Spring selling!

** Not applicable to Northern Ireland*

The sandals are attractively boxed for maximum shelf appeal, point of sale material is free, and your sales will be backed by national advertising from April-July, 1970.

Mobbsmiller exercise sandals are designed and made in Great Britain. That means there are no problems with instock and delivery service.

Make no mistake—the quality is second to none. But they cost less, to you and to your customers.

Your local agent will call on request. For further details contact T. J. Freer, Director, Sandals Division,

mobbsmiller limited

ARTHUR STREET • NORTHAMPTON NN2 6EQ • Telephone (0604) 31804

Granose *Britain's Leading Health Foods*

STARCH REDUCED **ROLLS**

Special airtight pack keeps Granose Rolls fresh and feather-light bringing your customers back for more.
Generous trade discounts too! Granose Rolls. The fast seller.

GRANOSE FOODS LIMITED · WATFORD · HERTS

FORMULA SIXTEEN
Your formula for extra sales

hair colour restorer

shampoo

Wide markets for both products
Generous margins on both
Nationally advertised

All enquiries to -
L. E. Vincent & Partners Ltd., Kings House, 10 Haymarket, London, S.W.1.

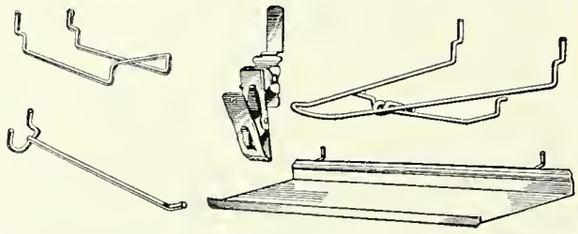
The British Dyewood Co Ltd

Tannic Acid
in all qualities

Fine Chemicals for Industry

The British Dyewood Company Ltd
Head Office, 19 St. Vincent Place, Glasgow C1.
Tel: CENtral 4425
10 Victoria Street, Liverpool 2.
Tel: CENtral 5272

M*Y*E*R*S fittings for
YOUR DISPLAYS



FOR PERFORATED BOARD -
EASEL &
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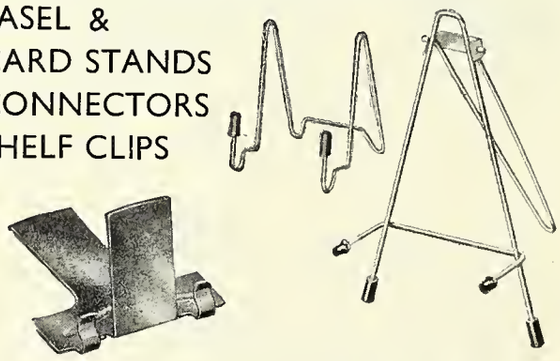
CONNECTORS
SHELF CLIPS



Write for details to: **M MYERS & SON LTD**
OLDBURY·WARLEY·WORCS
Phone: 021-552 1302

Lundia makes the most of your space

Lundia all-purpose shelving by Remploy gives you an elegant display system at a really low cost. And it is specially designed for speedy erection by unskilled labour.

POLISHED HARDWOOD Lundia shelving is constructed throughout in an attractive hardwood with a natural polished finish to set off shop displays to the best advantage.

EXTENDABLE The extensive range of standard sizes permits a virtually total coverage of any length of wall.

And single bays can be extended on either side by using extension sections at a lower cost.

ADJUSTABLE Lundia shelving can be adjusted at any time to suit your changing requirements. And there are no tools or awkward metal fittings involved.

SPACE SAVING Any number of shelves can be inserted into the frame to give the maximum display with the minimum of wasted space. And as the units arrive unassembled, additional parts can be stored easily for use in an emergency.

Remploy
Lundia

For further details of Lundia shelving please contact Mr. A. Henri, REMPLOY LIMITED (Shelving Division), 415 Edgware Road, Cricklewood, London, N.W.2. Telephone: 01-452 8020

London Showroom: 22 Bruton Street, Berkeley Square, W.1. Tel: 01-629 4881/2. And at Birmingham, Bristol, Cardiff, Glasgow, Newcastle, Oldham

CLASSIFIED ADVERTISEMENTS

HOSPITAL APPOINTMENTS

ROYAL INFIRMARY OF EDINBURGH

Pharmacy Technicians I or II

Applications are invited from suitably qualified persons for these posts in the Group Pharmaceutical Department. Salary: Tech. II £430 at 21, £505 at 24 or over rising to £695. Tech. I £590 to £820. Apply in writing to Personnel Officer giving full details and names of two referees.

CONNAUGHT HOSPITAL, ORFORD ROAD, WALTHAMSTOW LONDON, E 17

Pharmacy Technician

required, Whitley Council Conditions of Service. Apply to Hospital Secretary.

BARNET GENERAL HOSPITAL
Wellhouse Lane, Barnet, Herts

Senior Pharmacist required in Group Pharmacy of Category V hospital. Whitley Council salary, plus London Weighting. Pleasant modern comprehensive pharmacy. Apply to Group Pharmacist.

SITUATIONS VACANT INDUSTRY

UNITED CHEMISTS ASSOCIATION LTD

Wholesale and Manufacturing Chemists,
Ucal Works, Cheltenham.

PRODUCTION PHARMACIST

aged about 21-25 years required to assist in production control and supervision of production areas. Some previous industrial experience is an advantage but not a necessity.

Apply in confidence,

Director/General Manager,
United Chemists Association Ltd.,
Ucal Works, Cheltenham.

AGENTS

National Pharmaceutical Manufacturers of repute require two Agents on commission, to commence January 1970.

1. Midlands and South Wales.
2. London and Home Counties.

Applicants must be prepared to carry and distribute stock to Wholesale and Retail Chemists, Drug Stores and Health Food Stores. High rate of commission and repeatable orders make this a lucrative agency on advertised products.

Box C1538

BUSINESS OPPORTUNITY

GERMAN COSMETIC COMPANY

already selling in the UK market, through their established importers **wish to widen their activities** in all fields of merchandising a limited and highly specialised range of cosmetic products.

Companies with regular representation throughout the UK should send details of themselves in confidence to Managing Director, Box C 1537.

DIRECT SELLING REALLY WORKS!

You have been losing a large share of your cosmetic sales to the direct selling organisations. Now you yourself can profit from the fastest growing sector of the market by joining other successful pharmacists in distributing a leading range of skin care and cosmetic products. (World sales £25m per annum.) Comprehensive training programme at wholesale and retail levels. Initial investment up to £1,000. Telephone or write (giving your telephone number) for an appointment to

HENRY ALBERMARLE,
FACE FACTS LIMITED,
8 City Road, London, E.C.1.
Telephone 01-628 3504

BUSINESS FOR SALE

ORRIDGE AND CO.,
DACRE HOUSE,
DACRE STREET,
VICTORIA STREET,
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Tel.: 01-799 6433 (5 lines)

Branches at:
36 Cannon Street, Birmingham 2. 021-643 6547
14 Chapel Street, Liverpool 3. 051-236 7523
517 Christchurch Road, Boscombe. Bournemouth. 0202 35832
78 Mansel Street, Swansea. 0792 52880

Northern Business Consultant:
M. J. Sewell, J.P., Ph.C.,
17 Stumperlowe Avenue, Sheffield 10. 0742 302507

HANTS. Smart modern lock up cosmetic and drug store in prime shop position (next to Woolworths) of growing town. T/o in first year estimated at £20,000. Easily run, largely self-service shop mainly conducted by two assistants with some supervision by proprietor. Other business interests force sale. Price £2,750 s.a.v. Sole Agents. Apply Bournemouth.
STRAND, London, W.C. Cosmetic shop and drug store. Turnover averages £220 p.w. Good agencies, lock up attractive shop. Rent £950 p.a. Lease. Price £1,450 s.a.v. Apply London.
LONDON. W.1. Cash Drug Store takings average approximately £400 p.w. Net profit at least £30 p.w. Good agencies. Rent £800 p.a. Long lease. Vendor emigrated. £2,500 s.a.v. Apply London.
N. LONDON Cash Drug Store was pharmacy. Net profit should exceed £60 per week. Lock up available. Lease at £450. Price £1,500 o.n.o., s.a.v. Apply London.
NEWARK Cash drug store increasing turnover last year over £15,000. Certified net profit £3,808. Modern living accommodation with 3 bedrooms. Rent £450. Price nearly £1,900 s.a.v. (£1,500 will be left on mortgage). Apply London.

Business Opp.—*Cont.*

LONDON WHOLESALER

with substantial business would like to amalgamate with a Manufacturing Company interested in hospital contracts.

Pre-packing field would be interesting or any viable proposition would receive consideration.

Reply in confidence to Box C 1539

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SURREY COUNTY COUNCIL

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